BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2000	:	Docket No.	R2000-1

AMERICAN BANKERS ASSOCIATION AND NATIONAL ASSOCIATION OF PRESORT MAILERS MOTION TO ACCEPT FILING OF TECHNICAL APPENDICES A.1, A.2, A.3, A.4 AND A.5 AS APPENDICES TO DIRECT TESTIMONY OF JAMES A. CLIFTON ON BEHALF OF ABA&NAPM

(May 31, 2000)

American Bankers Association ("ABA"), and National Association of Presort Mailers, Inc. ("NAPM"), hereby move for leave to file as part of the Direct Testimony of James A. Clifton on behalf of ABA&NAPM, the attached Technical Appendices A.1, A.2, A.3, A.4 and A.5, which Appendices consist of the output for various models run by Dr. Clifton and referenced in his Direct Testimony on behalf of ABA&NAPM. Counsel for ABA&NAPM inadvertently filed such Technical Appendices A.1, A.2, A.3, A.4 and A.5 with the Commission on May 22,2000 as part of the Workpapers of Dr. Clifton, whereas such Technical Appendices should have been filed as part of Dr. Clifton's Direct Testimony. We do not believe that any prejudice will accrue to any of the parties by the granting of this motion, since the Technical Appendices were filed as part of the Workpapers with the Commission on May 22, 2000, and are being served today on all parties as an attachment to this motion.

Respectfully submitted,

AMERICAN BANKERS ASSOCIATION NATIONAL ASSOCIATION OF PRESORT MAILERS

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Counsel for National Association of Presort Mailers

May 31, 2000

Washington, D.C.

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Counsel for American Bankers Association

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the instant document on all participants of record in this proceeding in accordance with Section 12 of the Rules of Practice.

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May 31, 2000

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	Proposed R2000-1	Alternate Proposal	Alternate Proposal Compared to Proposed R2000-1 <u>Difference</u>
First-Class Letters and Flats - Single Piece	171.2%	171.2%	0.02%
irst-Class Letters and Flats - Presort	263.5%	256.5%	-7.05%
First-Class Cards - Single Piece	111.9%	111.9%	0.00%
First-Class Cards - Private Presort	265.6%	265.6%	0.02%
Total First Class	194.5%	193.3%	-1.27%
Total Periodical	101.3%	101.3%	0.00%
Standard Single Piece			
Standard Regular	132.9%	132.9%	0.00%
Standard Regular Enhanced Carrier Route	208.8%	208.8%	0.00%
Standard Regular and Enhanced Carrier Route	153.1%	153.1%	0.03%
Standard Nonprofit	116.8%	116.8%	0.00%
Standard Nonprofit Enhanced Carrier Route	126.7%	126.7%	0.00%
Total Standard A	148.2%	148.2%	0.02%
Total Standard B	114.5%	114.5%	0.00%
Priority Mail, Express Mail and Mailgrams	186.5%	186.5%	0.00%
Postal Penalty and Free-for-the Blind	0.0%	0.0%	0.00%
International Mail	122.2%	122.2%	0.00%
Special Services	153.3%	153.3%	0.00%
Attributable Costs	168.9%	168.3%	-0.63%
Total	100.0%	99.5%	-0.45%

Key Rate	Land Transfer American Part Transfer	was a see to see to see the seems for a se	Alternate	Ali is Ayrolai To a
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	R2000-1	Proposa!	Difference	Difference
		0.040	4.000	0.00
First-Class Letters and Flats - Single Piece	0.340	0.340 0.230	0.000 0.000	0.0% 0.0%
First-Class Letters and Flats - Single Piece Additional Ounces	0.230		0.000	0.0%
First-Class PRM and QBRM Letters First-Class Letters and Flats - Workshared per Piece Rate	0.310	0.310	0.000	0.078
Nonautomated Presort	0.320	0.320	0.000	0.0%
Automated Basic Letters	0.280	0.274	-0.006	-2.1%
Automated Basic Flats	0.310	0,310	0.000	0.0%
Automated 3-Digit Letters	0.271	0.262	-0.009	-3.3%
Automated 5-Digit Letters	0.253	0.245	-0.008	-3.2%
Automated 3/5-Digit Flats	0.277	0.277	0.000	0.0%
Automated Carrier-Route Letters	0.248	0.248	0.000	0.0%
First-Class Letters and Flats - Workshared per Pound Rate	0.2.13	*· = ·-		
Nonautomated Presort	0.000	0.000	0.000	
Automated Preson	0.000	0.000	0.000	
Automated Basic Flats	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	-4-
Automated 5-Digit Letters Automated 5-Digit Letters	0.000	0.000	0.000	
Automated 3/5-Digit Flats	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
First-Class Letters and Flats - Workshared Second Ounce	0.230	0.230	0.000	0.0%
First-Class Letters and Flats - Workshared Third Ounce	0.184	0.184	0.000	0.0%
First-Class Letters and Flats - Workshared Ounces Above Third	0.230	0.230	0.000	0.0%
irst-Class Stamped Cards	0.230	0.230	0.000	0.0%
First-Class PRM and QBRM Cards	0.180	0.180	0.000	0.0%
First-Class Private Cards				
Single Piece Cards	0.210	0.210	0.000	0.0%
Single Piece Cards at Letter Rates	0.340	0.340		
Nonautomated Preson Cards	0.190	0.190	0.000	0.0%
Automated Basic Cards	0.174	0.174	0.000	0.0%
Automated 3-Digit Cards	0.167	0.167	0.000	0.0%
Automated 5-Digit Cards	0.154	0.154	0.000	0.0%
Automated Carrier-Route Cards	0.149	0.149	0.000	0.0%
Standard Single Piece				
Standard Regular				
Nonautomated Basic Letters	0.242	0.242	0.000	0.0%
Nonautomated Basic Nonletters	0.311	0.311	0.000	0.0%
Nonautomated Presort Letters	0.225	0.225	0.000	0.0%
Nonautomated Presort Nonletters	0.258	0.258	0.000	0.0%
Automated Basic Letters	0.200	0.200	0.000	0.0%
Automated Basic Flats	0.267	0.267	0.000	0.0%
Automated 3-Digit Letters	0.193	0.193	0.000	0.0%
Automated 5-Digit Letters	0.172	0.172	0.000	0.0%
Automated 3/5-Digit Flats	0.231	0.231	0.000	0.0%
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000	
standard Regular - Ounces Above Third	0.041	0.041	0.000	0.0%
Standard Regular Enhanced Carrier Route				
Automated	0.163	0.163	0.000	0.0%
Basic Letters	0.175	0.175	0.000	0.0%
Basic Nonletters	0.175	0.175	0.000	0.0%
High-Density Letters	0.152	0.152	0.000	0.0%
High-Density Nonletters	0.154	0.154	0.000	0.0%
Saturation Letters	0.143	0.143	0.000	0.0%
Saturation Nonletters	0.148	0.148	0.000	0.0%

Key Rate per Piece (D	ollars per Piece) cont	inued 🔭	mi wil	
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	R2000-1	Proposal	Difference	Difference
Standard Regular Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Ounces Above Third	0.037	0.037	0.000	0.0%

Key rates are inputs to the model and are the rate for one specific type of mail. The key rates for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1. Key rates for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Discounts are shown on p. 12.

	Pound Rates (Dollars per Piec		Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	<u>R2000-1</u>	<u>Proposal</u>	Difference	Difference
First-Class Single Piece Additional Ounces	0.230	0.230	0.000	0.0%
First-Class Letters - Workshared per Pound Rate				
Nonautomated Presort	0.000	0.000	0.000	
Automated Basic Letters	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	**
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
First-Class Workshared				
Second Ounce	0.230	0.230	0.000	0 N%
Third Ounce	0.184	0.184	0.000	0.0%
Above Third Ounce	0.230	0.230	0.000	0.0%
Standard Regular Addition for Pound Rate		0.000	0.000	
Standard Regular Additional Ounces				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	***
Above Third Ounce	0.041	0.041	0.000	
Standard Enhanced Carrier Route Addition for Pound Rate		0.000	0.000	
Standard Enhanced Carrier Route				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.037	0.037	0.000	

Additional ounce and pound rates are inputs to the model. The additional ounce and pound rates for Proposed R2000-1 are obtained from Request of the United States Postal Services for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1

-1. Additional ounce and pound rates for an alternative proposal are set by the model user by changing each rate.

	equirement (Million Dollars	HAKOF HE (I	Alternate	
		r promierci	Compared K	
		推荐"严"。	R2000-11-	Harrian L
	Proposed	Alternate		Percent 🕌
	R2000-1	<u>Proposal</u>	<u>Difference</u>	<u>Difference</u>
otal Revenues	69,116.8	68,726.5	-390.288	-0.6%
otal Revenue Requirement (Equals Total Costs)	69,138.7	69,058.9	-79,724	-0.1%
et Surplus (Deficiency)	(21.83)	(332.40)	(310.6)	1422.5%
				į.
Total Revenue is obtained from the Revenue Table on p. 6. Total Reven	nue Requirement (Total Costs) is o	brained from the Cost T.	able on p. 11. Net	
Surplus(Deficiency) is Total Revenues minus Total Revenue Requirement				
p -				100

vol.	THE CHIMOL PACES 19 18			The way to properly the second
			Alternate	
			Proposal	
			Compared to	
			Proposed	
	<u>.</u> .		R2000-1	_
	<u>Proposed</u>	Alternate		Percent
	<u>R200</u> 0-1	Proposal	Difference	Difference
First-Class Letters and Flats - Single Piece Including QBRM	52,877.658	52,176.148	-701.510	-1.3%
First-Class Letters and Flats - Single Piece Additional Ounces	21,001.839	20,723.214	-278.624	-1.3%
First-Class PRM and QBRM Letters	357.932	353.184	-4.749	-1.3%
irst-Class Letters and Flats - Workshared	46,979,736	48,006.640	1.026.904	2.2%
Nonautomated Presort	2.586.288	2,626.650	40.362	1.6%
Automated Basic Letters	5,620.726	5,735.201	114.475	2.0%
Automated Basic Flats	52.293	53.124	0.830	1.6%
Automated 3-Digit Letters	24,508.201	25,113.453	605.253	2.5%
Automated 5-Digit Letters	12,362.727	12,599.302	236.575	1.9%
Automated 3/5-Digit Flats	304.691	309.518	4.826	1.6%
Automated Carrier-Route Letters	1,544.810	1,569.393	24.583	1.6%
First-Class Letters and Flats - Workshared Ounces One to Two	1,681.963	1,718.728	36.765	2.2%
First-Class Letters and Flats - Workshared Ounces Two to Three	471.274	481.575	10.301	2.2%
First-Class Letters and Flats - Workshared Ounces Over Three	295.463	301.921	6.458	2.2%
irst-Class Stamped Cards	415.873	415.873	0.000	0.0%
First-Class PRM and QBRM Cards	103.678	103.678	0.000	0.0%
First-Class Private Cards	5,025.078	5,017.125	-7.953	-0.2%
Single-Piece Cards including QBRM & Stamped	2.354.910	2,354.910	0.000	0.0%
Nonautomated Presort Cards	383.715	383.715	0.000	0.0%
Automated Basic Cards	548.060	546.440	-1.620	-0.3%
Automated 3-Digit Cards	939.713	935.713	-4,000	-0.4%
Automated 5-Digit Cards	661.035	658.702	-2.333	-0.4%
Automated Carrier-Route Cards	137.645	137.645	0.000	0.0%
Total First Class	105,759.955	106,072.648	312.692	0.3%
Total Periodical	10,321.166	10,321.166	0.000	0.0%
Standard Single Piece				
Standard Regular	40,998.656	40,934.546	-64.111	-0.2%
Nonautomated Basic Letters	1,011.823	1.010.253	-1.570	-0.2%
Nonautomated Basic Nonletters	1,045.493	1,043.862	-1.631	-0.2%
Nonautomated Presort Letters	1,455.143	1,452.887	-2.257	-0.2%
Nonautomated Presort Nonletters	1,791.588	1,788.789	-2.798	-0.2%
Automated Basic Letters	4,120.244	4,113.790	-6.453	-0.2%
Automated Basic Flats	347,480	346.933	-0.547	-0.2%
Automated 3-Digit Letters	13,450.018	13,428.976	-21.042	-0.2%
Automated 5-Digit Letters	6,378.638	6,368.654	-9.984	-0.2%
Automated 3/5-Digit Flats	11,398.229	11,380.401	-17.828	-0.2%
Standard Regular - Second Ounce	21,688.159	21,654.244	-33,914	-0.2%
Standard Regular - Third Ounce	14,231.318	14,209.065	-22.254	-0.2%
Standard Regular - Ounces Above Third	41,537.326	41,472.373	-64.953	-0.2%
Standard Regular Enhanced Carrier Route	32,828.212	32,828.212	0.000	0.0%
Automated	1,851.903	1,851.903	0.000	0.0%
Basic Letters	5,449.490	5,449.490	0.000	0.0%
Basic Nonletters	11,794.849	11,794.849	0.000	0.0%
High-Density Letters	393.109	393.109	0.00.0	0.0%
High-Density Nonletters	1,479.259	1,479.259	0.000	0.0%
Saturation Letters	2,692.107	2,692.107	0.000	0.0%
Saturation Nonletters	9,167.496	9,167.496	0.000	0.0%
Standard Enhanced Carrier Route - Second Ounce	20,981.342	20,981.342	0.000	0.0%
Standard Enhanced Carrier Route - Third Ounce	15,424.743	15,424.743	0.000	0.0%
Standard Enhanced Carrier Route - Ounces Above Third	44,019.581	44,019.581	0.000	0.0%
Standard Regular and Enhanced Carrier Route	73,826.868	73,762.757	-64.111	-0.1%
Standard Nonprofit Standard Nonprofit Enhanced Carrier Route	11,425.579 2,851.875	11,425.579 2,851.875	0.000	0.0% 0.0%

Discounts Model

TATALITY AND	Volume (Million Pieces) - continued	<u> </u>	Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u>	Alternate		Percent
	<u>R2000-1</u>	Proposal	Difference	Difference
Fotal Standard B	1,133.060	1.133.060	0.000	0.0%
Priority Mail, Express Mail and Muilgrams	1,381.313	1.381.313	0.000	0.0%
Postal Penalty and Free-for-the Blind	405.217	405.217	0.000	0.0%
Total Domestic Mail	207,105.033	207,353.614	248.582	0.1%
International Mail	1,032.013	1.032.013	0.000	0.0%
Total Domestic and International Mail	208,137.046	208.385.627	248.582	0.1%

First-Class Letters and Flats - Single Piece Per Piece Except QBRM 17,856.70 First-Class Letters and Flats - Single Piece Additional Ounces 4,830.42 First-Class Single-Piece Letter Fees 10,707 Nonstandard Pieces 167.07 Nonstandard Pieces 13,264.07 First-Class Letters and Flats - Workshared Total 13,226.40 First-Class Letters and Flats - Workshared Per Piece 12,640.68 Nonautomated Presort 823.09 Automated Basic Letters 1,569.90 Automated Basic Flats 10,84 Automated 3-Digit Letters 10,84 Automated 3-Digit Letters 10,84 Automated 3-Digit Letters 10,84 Automated Automated Automated Per Piece 10,83 First-Class Letters and Flats - Workshared Ounces One to Two 18,82 First-Class Letters and Flats - Workshared Ounces One to Two 18,83 First-Class Letters and Flats - Workshared Ounces Over Three 108.39 First-Class Letters and Flats - Workshared Ounces Over Three 108.39 First-Class Letters and Flats - Workshared Fees 12,252 First-Class Stamped Cards 18,866 First-Class PRM and QBRM Cards 18,866 First-Class Private Cards 18,866 First-Class Private Cards 18,866 First-Class Single-Piece Cards at Cards Rates 18,866 First-Class Single-Piece Cards at Cards Rates 19,368 Automated Basic Cards 19,368 Automated 3-Digit Cards 19,368 Automated 3-Digit Cards 19,368 Automated 3-Digit Cards 19,368 Automated 3-Digit Cards 19,368 Automated Single Piece 19,368 First-Class Single Piece Cards Fees 1,237 Total Periodical 19,378 Standard Single Piece 19,378 Standard Single Piece 19,378 Sonautomated Basic Nonletters 19,378 Nonautomated Basic Nonletters 19,379 Nonautomated Basic Nonletters 11,101	936.470 444.470 45.800	Alternate Proposal Compared to Proposed R2000-1 Difference -236.899 -64.084 -1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 0.000 -1.309 0.000	Percent Difference -1.3% -1.3% -1.3% -0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.0% 0.0% 0.0% 0.0%
R2000-1	Proposal 17,619.808 4,766.339 109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	Compared to Proposed R2000-1 Difference -236.899 -64.084 -1.472 -0.000 -72.532 -84.843 -12.845 -2.353 -0.172 -61.998 -40.941 -1.338 -6.093 -8.456 -2.369 -1.485 -0.000 -0.000 -1.309 -0.000 -1.309 -0.000	Difference -1.3% -1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 2.2% 2.2% 0.0% 0.0% -0.0%
R2000-1	Proposal 17,619.808 4,766.339 109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	Proposed R2000-1 Difference -236.899 -64.084 -1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 0.000 -1.309 0.000	Difference -1.3% -1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 2.2% 2.2% 0.0% 0.0% -0.0%
First-Class Letters and Flats - Single Piece Per Piece Except QBRM 17.856.70' First-Class Letters and Flats - Single Piece Additional Ounces 4,830.42' First-Class PRM and QBRM Letters 110.955 First-Class Single-Piece Letter Fees 167.07' Nonstandard Pieces 39.63- First-Class Letters and Flats - Workshared Total 13,226.40' First-Class Letters and Flats - Workshared Per Piece 12,640.68' Nonautomated Presort 823.09' Automated Basic Letters 1,569.90' Automated Basic Flats 10.84' Automated 3-Digit Letters 6,641.72' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Letters 3,22.87' First-Class Letters and Flats - Workshared Ounces One to Two 386.85' First-Class Letters and Flats - Workshared Ounces Two to Three 108.39' First-Class Letters and Flats - Workshared Ounces Over Three 67.95' First-Class Letters and Flats - Workshared Fees 22.52' First-Class PRM and QBRM Cards 18.66' First-Class Private Cards 18.66' First-Class Private Cards 3 18.66' First-Class Private Cards 4 1.56' Single-Piece Cards at Letter Rates 4.58' Nonautomated 3-Digit Cards 4.58' Automated 3-Digit Cards 5.59' Automated 3-Digit Cards 5.50' Automated 3-Digit Cards 5.50' Automated 3-Digit Cards 5.50' Automated Garrier-Route Cards Fees 7.63' First-Class Single Piece Cards Fees 7.63' First-Class Nonautomated Basic Letters 7.64' Nonautomated Basic Nonlette	Proposal 17,619.808 4,766.339 109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	R2000-1 Difference -236.899 -64.084 -1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	Difference -1.3% -1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 2.2% 2.2% 0.0% 0.0% -0.0%
First-Class Letters and Flats - Single Piece Per Piece Except QBRM 17.856.70' First-Class Letters and Flats - Single Piece Additional Ounces 4,830.42' First-Class PRM and QBRM Letters 110.955 First-Class Single-Piece Letter Fees 167.07' Nonstandard Pieces 39.63- First-Class Letters and Flats - Workshared Total 13,226.40' First-Class Letters and Flats - Workshared Per Piece 12,640.68' Nonautomated Presort 823.09' Automated Basic Letters 1,569.90' Automated Basic Flats 10.84' Automated 3-Digit Letters 6,641.72' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Letters 3,22.87' First-Class Letters and Flats - Workshared Ounces One to Two 386.85' First-Class Letters and Flats - Workshared Ounces Two to Three 108.39' First-Class Letters and Flats - Workshared Ounces Over Three 67.95' First-Class Letters and Flats - Workshared Fees 22.52' First-Class PRM and QBRM Cards 18.66' First-Class Private Cards 18.66' First-Class Private Cards 3 18.66' First-Class Private Cards 4 1.56' Single-Piece Cards at Letter Rates 4.58' Nonautomated 3-Digit Cards 4.58' Automated 3-Digit Cards 5.59' Automated 3-Digit Cards 5.50' Automated 3-Digit Cards 5.50' Automated 3-Digit Cards 5.50' Automated Garrier-Route Cards Fees 7.63' First-Class Single Piece Cards Fees 7.63' First-Class Nonautomated Basic Letters 7.64' Nonautomated Basic Nonlette	Proposal 17,619.808 4,766.339 109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	Difference -236,899 -64,084 -1,472 0,000 -72,532 -84,843 12,845 -2,353 0,172 -61,998 -40,941 1,338 6,093 8,456 2,369 1,485 0,000 0,000 0,000 -1,309 0,000	Difference -1.3% -1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 2.2% 2.2% 0.0% 0.0% -0.0%
First-Class Letters and Flats - Single Piece Per Piece Except QBRM 17.856.70' First-Class Letters and Flats - Single Piece Additional Ounces 4,830.42' First-Class PRM and QBRM Letters 110.955 First-Class Single-Piece Letter Fees 167.07' Nonstandard Pieces 39.63- First-Class Letters and Flats - Workshared Total 13,226.40' First-Class Letters and Flats - Workshared Per Piece 12,640.68' Nonautomated Presort 823.09.09 Automated Basic Letters 1,569.90' Automated Basic Flats 10.84' Automated 3-Digit Letters 6,641.72' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Letters 3,127.77' Automated 3-Digit Flats 3,427.77' Automated 3-Digit Flats 4,000 Automated Carrier-Route Letters 382.89' First-Class Letters and Flats - Workshared Ounces One to Two 386.85' First-Class Letters and Flats - Workshared Ounces Two to Three 108.39' First-Class Letters and Flats - Workshared Ounces Over Three 67.95' First-Class Stamped Cards 18.66' First-Class PRM and QBRM Cards 18.66' First-Class Private Cards 18.66' First-Class Private Cards 18.66' First-Class Private Cards 18.66' First-Class Private Cards 29.37.88' Single-Piece Cards at Letter Rates 44.48' Nonautomated Presort Cards 4.00 Automated Basic Cards 59.3.6' Automated 3-Digit Cards 59.3.6' Automated 3-Digit Cards 59.3.6' Automated 3-Digit Cards 59.3.6' Automated Carrier-Route Cards Fees 7.63' First-Class Single Piece Cards Fees 7.63' First-Class Nonautomated Basic Letters 7.83' Nonautomated Basic Nonletters 244.86' Nonautomated Basic Nonletters 244.86' Nonautomated Basic Nonletters 247.84'	Proposal 17,619.808 4,766.339 109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	-236.899 -64.084 -1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 0.000 -1.309 0.000	Difference -1.3% -1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 2.2% 2.2% 0.0% 0.0% -0.0%
First-Class Letters and Flats - Single Piece Additional Ounces First-Class PRM and QBRM Letters First-Class Single-Piece Letter Fees 167.07 Nonstandard Pieces 167.07 Nonstandard Pieces 182.640 First-Class Letters and Flats - Workshared Total First-Class Letters and Flats - Workshared Per Piece 12.640.686 Nonautomated Presort Automated Basic Flats 1.084 Automated Basic Flats 1.084 Automated 3-Digit Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 3-Digit Letters Automated 3-Digit Letters 32.899 First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Over Three 108.39 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.52 First-Class PRM and QBRM Cards First-Class PRM and QBRM Cards Single-Piece Cards at Cards Rates Single-Piece Cards at Cards Rates Nonautomated Presort Cards Automated Basic Cards Automated Basic Cards Automated Basic Cards Automated Basic Cards Automated Carrier-Route Cards First-Class Single Piece Cards Fees First-Class Workshared Cards Fees First-Class Single Piece Cards Fees First-Class Single Piece Standard Single Piece Standard Regular Nonautomated Basic Letters 9,070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 244.86 Nonautomated Basic Nonletters	4,766.339 109.487 167.072 39.634 13.153.875 12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	-64.084 -1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-1.3% -1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.0% -0.1% 0.0%
First-Class PRM and QBRM Letters 110.955 First-Class Single-Piece Letter Fees 167.077 Nonstandard Pieces 39.63 First-Class Letters and Flats - Workshared Per Piece 12,640.684 Nonautomated Presort 823.09 Automated Basic Letters 1,569.90 Automated Basic Letters 6,641.72 Automated 3-Digit Letters 3,127.77 Automated 5-Digit Letters 3,127.77 Automated Carrier-Route Letters 382.89 First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Letters and Flats - Workshared Fees 37.95 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Letters and Flats - Workshared Fees 37.95 First-Class Letters and Flats - Workshared Fees 37.33 <td< td=""><td>109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6.579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470</td><td>-1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000</td><td>-1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%</td></td<>	109.487 167.072 39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6.579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470	-1.472 0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-1.3% 0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
First-Class Single-Piece Letter Fees 39.63 First-Class Letters and Flats - Workshared Total 13.226.40 First-Class Letters and Flats - Workshared Per Piece 12.640.686 Nonautomated Presort 823.99 Automated Basic Letters 1.569.906 Automated Basic Letters 1.569.906 Automated 3-Digit Letters 1.0.844 Automated 3-Digit Letters 1.0.845 Automated 3-Digit Flats 1.0.845 Automated Carrier-Route Letters 1.0.839 First-Class Letters and Flats - Workshared Ounces One to Two 1.0.839 First-Class Letters and Flats - Workshared Ounces Two to Three 1.0.839 First-Class Letters and Flats - Workshared Ounces Over Three 1.0.839 First-Class Letters and Flats - Workshared Fees 1.0.839 First-Class Stamped Cards 1.0.839 First-Class PRM and QBRM Cards 1.0.839 First-Class Private Cards 1.0.839 First-Class Private Cards 1.0.839 Single-Piece Cards at Cards Rates 1.0.839 Single-Piece Cards at Cards Rates 1.0.839 Single-Piece Cards at Letter Rates 1.0.839 Nonautomated Presort Cards 1.0.839 Automated 3-Digit Cards 1.0.839 Automated 3-Digit Cards 1.0.839 Automated 3-Digit Cards 1.0.839 Automated Carrier-Route Cards 1.0.839 First-Class Workshared Cards Fees 1.0.839 First-Class Workshared Car	167.072 39.634 13.153.875 12,555.843 835.938 1,567.556 11.013 6.579.725 3,086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470	0.000 -72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	0.0% -0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
Nonstandard Pieces 39.63- First-Class Letters and Flats - Workshared Total 13.226.40* First-Class Letters and Flats - Workshared Per Piece 12.640.68t Nonautomated Presort 823.09 Automated Basic Letters 15.669.00* Automated Basic Flats 10.84* Automated 3-Digit Letters 6.641.72 Automated 3-Digit Letters 3,127.77 Automated 3/5-Digit Flats 84.45- Automated Carrier-Route Letters 382.89 First-Class Letters and Flats - Workshared Ounces One to Two 386.89 First-Class Letters and Flats - Workshared Ounces Two to Three 108.89 First-Class Letters and Flats - Workshared Ounces Over Three 67.95c First-Class Letters and Flats - Workshared Fees 22.52c First-Class Letters and Flats - Workshared Sources Over Three 79.95c First-Class PRM and QBRM Cards 18.66c First-Class Private Cards 18.66c First-Class Private Cards 444.47 Single-Piece Cards at Letter Rates 45.80c Nonautomated Presort Cards 99.37.80c Automated Basic Cards 59.36c Automated Basic Cards Fees 7.63c First-Class Single Piece Cards Fees 7.63c First-Class Workshared Cards Fees 7.63c First-Class Roman Rom	39.634 13,153.875 12,555.843 835.938 1,567.556 11.013 6.579.725 3.086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	-72.532 -84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-0.5% -0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1%
First-Class Letters and Flats - Workshared Per Piece 12,640,686 Nonautomated Presort 823,09 Automated Basic Flats 1,569,900 Automated Basic Flats 1,084 Automated 3-Digit Letters 6,641,72 Automated 3-Digit Letters 3,127,776 Automated 3-Digit Letters 3,127,776 Automated 3-Digit Flats 84,45 Automated 3/5-Digit Flats 84,45 Automated Carrier-Route Letters 382,899 First-Class Letters and Flats - Workshared Ounces One to Two 386,85 First-Class Letters and Flats - Workshared Ounces Two to Three 108,399 First-Class Letters and Flats - Workshared Ounces Over Three 67,956 First-Class Letters and Flats - Workshared Fees 22,520 First-Class Stamped Cards 87,333 First-Class PRM and QBRM Cards 18,666 First-Class Private Cards 18,666 First-Class Private Cards 44,477 Single-Piece Cards at Letter Rates 45,800 Automated Basic Cards 45,953 Automated Basic Cards 45,953 Automated 3-Digit Cards 156,933 Automated 3-Digit Cards 156,933 Automated Carrier-Route Cards 101,799 Automated Carrier-Route Cards 101,799 Automated Fresort Cards Fees 7,636 First-Class Workshared Cards Fees 1,277 Total First Class 7,636 First-Class Workshared Cards Fees 1,277 Total First Class 7,636 First-Class Workshared Cards Fees 1,277 Total First Class 7,636 First-Class Morkshared Cards Fees 1,277 Total First Class 7,636 First-Class Morkshared Cards Fees 1,277 Total First Class 7,636 First-Class Nonautomated Basic Letters 9,070,437 Nonautomated Basic Letters 2,44,86 Nonautomated Basic Nonletters 244,86 Nonautomated Basic Nonletters 244,86 Nonautomated Basic Nonletters 247,84	13,153.875 12,555.843 835,938 1,567.556 11.013 6,579.725 3,086.829 85,792 388.991 395,307 110,762 69,442 22,520 87,333 18,662 936,470 444,470 45,800	-84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
First-Class Letters and Flats - Workshared Per Piece 12,640.686 Nonautomated Presort 823.093 Automated Basic Letters 1,569.901 Automated Basic Flats 10.84 Automated 3-Digit Letters 6,641.72 Automated 3/5-Digit Flats 84.45 Automated Carrier-Route Letters 382.891 First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Stamped Cards 87.33 First-Class Stamped Cards 87.33 First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 937.78 Single-Piece Cards at Cards Rates 937.78 Single-Piece Cards at Letter Rates 44.87 Nonautomated Presort Cards 72.90 Automated 3-Digit Cards 15.93 Automated 5-Digit Cards 15.93 Automated Carrier-Route Cards 20.50 First-Class Workshared Cards Fees 7.63 </td <td>12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.62 69.442 22.520 87.333 18.662 936.470 444.470</td> <td>-84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000</td> <td>-0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%</td>	12,555.843 835.938 1,567.556 11.013 6,579.725 3,086.829 85.792 388.991 395.307 110.62 69.442 22.520 87.333 18.662 936.470 444.470	-84.843 12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-0.7% 1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
Nonautomated Presort	835.938 1,567.556 11.013 6.579.725 3.086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470	12.845 -2.353 0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	1.6% -0.1% 1.6% -0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
Automated Basic Flats Automated 3-Digit Letters Automated 3-Digit Letters Automated 3-Digit Letters 3,127.77 Automated 3/5-Digit Flats Automated Carrier-Route Letters First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Letters and Flats - Workshared Fees 87.33 First-Class PRM and QBRM Cards First-Class PRM and QBRM Cards Single-Piece Cards Single-Piece Cards at Letter Rates Nonautomated Presort Cards Automated Basic Cards Automated Basic Cards Automated 3-Digit Cards Automated 3-Digit Cards Automated Carrier-Route Cards First-Class Single Piece Cards Fees 7.636 First-Class Single Piece Cards Fees 7.637 First-Class Single Piece Cards Fees 7.637 First-Class Single Piece Standard Single Piece Standard Single Piece Standard Regular Nonautomated Basic Letters 8.244.86 Nonautomated Basic Letters 9.070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters	11.013 6.579.725 3.086.829 85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	0.172 -61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-0.1% 1.6% -0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% -0.1% 0.0%
Automated 3-Digit Letters 6,641.72: Automated 5-Digit Letters 3,127.776 Automated 3/5-Digit Flats 84.45 Automated 27/5-Digit Flats 84.45 Automated Carrier-Route Letters 382.899 First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.399 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Letters and Flats - Workshared Fees 22.526 First-Class PRM and QBRM Cards 18.66 First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 397.786 Single-Piece Cards at Cards Rates 444.475 Single-Piece Cards at Letter Rates 45.800 Nonautomated Presort Cards 72.900 Automated Basic Cards 395.366 Automated 3-Digit Cards 395.366 Automated 3-Digit Cards 395.366 Automated Carrier-Route Cards 396.93 Automated Carrier-Route Cards 397.893 First-Class Single Piece Cards Fees 7.636 First-Class Single Piece Cards Fees 7.637 First-Class Workshared Cards Fees 7.637 First-Class Workshared Cards Fees 7.637 Fotal First Class 7.638 Total First Class 7.638 Standard Single Piece Standard Regular 9.070.437 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	6,579,725 3,086,829 85,792 388,991 395,307 110,762 69,442 22,520 87,333 18,662 936,470 444,470 45,800	-61.998 -40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	-0.9% -1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% 0.0% -0.1%
Automated 5-Digit Letters 3,127.776 Automated 3/5-Digit Flats 84.456 Automated Carrier-Route Letters 382.891 First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.392 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Stamped Cards 87.333 First-Class PRM and QBRM Cards 18.666 First-Class Private Cards 937.786 Single-Piece Cards at Cards Rates 344.475 Single-Piece Cards at Letter Rates 45.806 Nonautomated Presort Cards 72.906 Automated Basic Cards 95.366 Automated 3-Digit Cards 156.933 Automated 5-Digit Cards 156.933 Automated Carrier-Route Cards 101.796 Automated Carrier-Route Cards 101.796 First-Class Single Piece Cards Fees 1.277 Total First Class Vorkshared Cards Fees 1.277 Total First Class 156.93 Total Periodical 2.498.774 Standard Single Piece Standard Regular 9.070.437 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	3,086.829 85,792 388,991 395,307 110,762 69,442 22,520 87,333 18,662 936,470 444,470	-40.941 1.338 6.093 8.456 2.369 1.485 0.000 0.000 0.000 -1.309 0.000	-1.3% 1.6% 1.6% 2.2% 2.2% 0.0% 0.0% 0.0% -0.1% 0.0%
Automated 3/5-Digit Flats Automated Carrier-Route Letters Automated Carrier-Route Letters First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three First-Class Letters and Flats - Workshared Ounces Over Three First-Class Letters and Flats - Workshared Fees First-Class Stamped Cards First-Class Stamped Cards First-Class PRM and QBRM Cards First-Class Private Cards Single-Piece Cards at Cards Rates Single-Piece Cards at Letter Rates Nonautomated Presort Cards Automated 3-Digit Cards Automated 3-Digit Cards Automated 5-Digit Cards Automated Cartier-Route Cards First-Class Single Piece Cards Fees First-Class Workshared Cards Fees First-Class Workshared Cards Fees First-Class Workshared Cards Fees First-Class Workshared Cards Fees Total First Class Total Periodical Standard Single Piece Standard Regular Nonautomated Basic Letters Nonautomated Basic Letters Nonautomated Basic Letters Nonautomated Basic Nonletters 244.86 Nonautomated Basic Nonletters	85.792 388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	1.338 6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	1.6% 1.6% 2.2% 2.2% 2.2% 0.0% 0.0% 0.0% 0.0% 0.0
Automated Carrier-Route Letters 382.896	388.991 395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	6.093 8.456 2.369 1.485 0.000 0.000 -1.309 0.000	1.6% 2.2% 2.2% 2.2% 0.0% 0.0% 0.0% 0.0% -0.1% 0.0%
First-Class Letters and Flats - Workshared Ounces One to Two 386.85 First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.52 First-Class Stamped Cards 87.33 First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 937.78 Single-Piece Cards at Cards Rates 444.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 101.79 Automated 5-Digit Cards 101.79 Automated Cartier-Route Cards 20.50 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece Standard Regular 9.070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	395.307 110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	8.456 2.369 1.485 0.000 0.000 0.000 -1.309 0.000	2.2% 2.2% 2.2% 0.0% 0.0% 0.0% -0.1% 0.0%
First-Class Letters and Flats - Workshared Ounces Two to Three 108.39 First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Letters and Flats - Workshared Fees 87.33 First-Class Stamped Cards 18.66 First-Class Private Cards 93.778 Single-Piece Cards at Cards Rates 444.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 156.93 Automated 5-Digit Cards 101.79 Automated Cartier-Route Cards 20.50 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.74 Standard Single Piece Standard Regular 9.070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	110.762 69.442 22.520 87.333 18.662 936.470 444.470 45.800	2.369 1.485 0.000 0.000 0.000 -1.309 0.000	2.2% 2.2% 0.0% 0.0% 0.0% 0.0% 0.0%
First-Class Letters and Flats - Workshared Ounces Over Three 67.956 First-Class Letters and Flats - Workshared Fees 22.526 First-Class Stamped Cards 87.33 First-Class Private Cards 98.786 Single-Piece Cards at Cards Rates 444.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.906 Automated Basic Cards 95.36 Automated 3-Digit Cards 156.93 Automated 5-Digit Cards 101.79 Automated Cartier-Route Cards 20.500 First-Class Single Piece Cards Fees 7.636 First-Class Workshared Cards Fees 1.276 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece Standard Regular 9.070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	69.442 22.520 87.333 18.662 936.470 444.470 45.800	1.485 0.000 0.000 0.000 -1.309 0.000	2.2% 0.0% 0.0% 0.0% -0.1% 0.0%
First-Class Letters and Flats - Workshared Fees 22.520 First-Class Stamped Cards 87.33 First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 937.78 Single-Piece Cards at Cards Rates 44.47 Single-Piece Cards at Letter Rates 45.800 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 156.93 Automated 5-Digit Cards 101.79 Automated Cartier-Route Cards 20.500 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece Standard Regular Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	22.520 87.333 18.662 936.470 444.470 45.800	0.000 0.000 0.000 -1.309 0.000	0.0% 0.0% 0.0% -0.1% 0.0%
First-Class Stamped Cards 87.33 First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 937.78 Single-Piece Cards at Cards Rates 44.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 156.93 Automated Cartier-Route Cards 101.79 Automated Cartier-Route Cards 7.63 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece Standard Regular Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	87.333 18.662 936.470 444.470 45.800	0.000 0.000 -1.309 0.000	0.0% 0.0% -0.1% 0.0%
First-Class PRM and QBRM Cards 18.66 First-Class Private Cards 937.78 Single-Piece Cards at Cards Rates 444.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 101.79 Automated Cartier-Route Cards 20.50 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece Standard Single Piece Standard Regular 9.070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	18.662 936.470 444.470 45.800	0.000 -1.309 0.000	0.0% -0.1% 0.0%
Single-Piece Cards at Cards Rates 444.47 Single-Piece Cards at Letter Rates 45.80 Nonautomated Presort Cards 72.90 Automated Basic Cards 95.36 Automated 3-Digit Cards 16.93 Automated 5-Digit Cards 101.79 Automated Cardier-Route Cards 20.50 First-Class Single Piece Cards Fees 7.63 First-Class Workshared Cards Fees 1.27 Total First Class 37.283.89 Total Periodical 2.498.77 Standard Single Piece 244.86 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	444.470 45.800	0.000	0.0%
Single-Piece Cards at Letter Rates 45.80t Nonautomated Presort Cards 72.90t Automated Basic Cards 95.36t Automated 3-Digit Cards 156.93t Automated 5-Digit Cards 101.79t Automated Cardier-Route Cards 20.50t First-Class Single Piece Cards Fees 7.63t First-Class Workshared Cards Fees 1.27t Total First Class 37.283.89t Standard Single Piece Standard Single Piece Standard Regular 9.070.43t Nonautomated Basic Letters 244.86t Nonautomated Basic Nonletters 247.84t Nonautomated Basic Nonletters 247.84t Standard Regular 247.84t Nonautomated Basic Nonletters 247.84t Nonautomated Regular 247.84	45.800	6.000	
Nonautomated Presort Cards 72.90c Automated Basic Cards 95.36c Automated 3-Digit Cards 156.93c Automated 5-Digit Cards 101.79c Automated Carrier-Route Cards 101.79c First-Class Single Piece Cards Fees 7.63c First-Class Workshared Cards Fees 1.27c Total First Class 37.283.89c Total Periodical 2.498.77c Standard Single Piece Standard Regular 9.070.43c Nonautomated Basic Letters 244.86c Nonautomated Basic Nonletters 247.84c Standard Regular 247.84c Nonautomated Regular 247.84c Nonauto			0 6%
Automated Basic Cards 95.366 Automated 3-Digit Cards 156.937 Automated 5-Digit Cards 101.798 Automated Carrier-Route Cards 20.508 First-Class Single Piece Cards Fees 7.634 First-Class Workshared Cards Fees 1.278 Total First Class 37.283.899 Total Periodical 2.498.774 Standard Single Piece Standard Single Piece Standard Regular 9.070.437 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.848 Nonautomated Basic Nonletters 247.848 Standard Single Piece 247.848 Standard Regular 9.070.437 Nonautomated Basic Nonletters 247.848 Standard Single Piece 247.848 Standard Regular 9.070.437 Nonautomated Basic Nonletters 247.848 Nonautomated Regular 9.070.437 Nonautomated Regular	72.906		O 0%
Automated 3-Digit Cards 156.93; Automated 5-Digit Cards 101.79; Automated Carrier-Route Cards 20.50; First-Class Single Piece Cards Fees 7.63; First-Class Workshared Cards Fees 1.27; Total First Class 37.283.89; 7.74; Total Periodical 2,498.77; Standard Single Piece Standard Single Piece Standard Regular 9,070.43; Nonautomated Basic Letters 244.86; Nonautomated Basic Nonletters 247.84; Nonautomated Basic Nonletters 247.84; Nonautomated Basic Nonletters 247.84; Nonautomated Single Piece 247.84; Nonautomated Basic Nonletters 247.84; Nonautomated Basic Nonletters 247.84; Nonautomated Single Piece 247.84;			
Automated 5-Digit Cards 101.799		-0.282	-0.3%
Automated Carrier-Route Cards 20.505	156.264	-0.668	-0.4%
First-Class Single Piece Cards Fees 7.634 First-Class Workshared Cards Fees 1.274 Total First Class 37.283.894 Total Periodical 2.498.774 Standard Single Piece Standard Regular Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84*	101.440 20.509	-0.359 0.000	-0.4% 0.0%
First-Class Workshared Cards Fees 1.27/ Total First Class 37.283.89/ Total Periodical 2.498.77/ Standard Single Piece Standard Regular 9,070.43/ Nonautomated Basic Letters 244.86/ Nonautomated Basic Nonletters 247.84/			0.0%
Total First Class 37,283,896 Total Periodical 2,498,774 Standard Single Piece Standard Regular 9,070,43 Nonautomated Basic Letters 244,86 Nonautomated Basic Nonletters 247,84	1.278	0.000	0.0%
Standard Single Piece Standard Regular 9,070.43 Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84	36,907.594	-376.296	-1.0%
Standard Regular 9,070.43' Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84'	2,498.774	0.000	0.0%
Nonautomated Basic Letters 244.86 Nonautomated Basic Nonletters 247.84			
Nonautomated Basic Nonletters 247.84		-13.992	-0.2%
1	244.481	-0.380	-0.2%
Nonautomated Presort Letters 311.61.		-0.387	-0.2%
200.00			-0.2%
Nonautomated Presort Nonletters 306.08 Automated Basic Letters 824.04		-0.478 -1.291	-0.2% -0.2%
Automated Basic Letters 824.04 Automated Basic Flats 68.90t		-1.291 -0.108	-0.2%
Automated 3-Digit Letters 2,473.99:	2,470.123	-3.870	-0.2%
Automated 5-Digit Letters 1,039.33	1,037.707	-1.627	-0.2%
Automated 3/5-Digit Flats 1,714.556		-2.682	-0.2%
Standard Regular - Second Ounce 0.00			
Standard Regular - Third Ounce 0.000			*
Standard Regular - Ounces Above Third 1,716.01			-0.2%
Fees, Residual Shape, and Adjustments 121.91			0.0%
Standard Regular Enhanced Carrier Route 5,162.02			0.0%
Automated 301.866 Basic Letters 953.66		0.000 0.000	0. 0% 0. 0%
Basic Nonletters 1,427.69			0.0%
High-Density Letters 41.97.			0.0%
High-Density Nonletters 64.79			0.0%
Saturation Letters 263.200		0.000	0.0%
Saturation Nonletters 482.613			0.0%
Standard Enhanced Carrier Route - Second Ounce 0.000		0.000	
Standard Enhanced Carrier Route - Third Ounce 0.000	0.000		
Standard Enhanced Carrier Route - Ounces Above Third 1,606.71:	0.000		0.0%
Fees, Residual Shape, and Adjustments 19.76 Standard Regular and Enhanced Carrier Route 14,232.46	0.000 1,606.715	0.000	0.0% -0.1%

			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percen
	R2000-1	<u>Proposal</u>	Difference	Difference
Standard Nonprofit	1,543.086	1,543.086	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	264.218	264.218	0.000	0.0%
Fotal Standard A	16,039.766	16,025.774	-13.992	-0.1%
Total Standard B	2,152.241	2,152.241	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	6,611.961	6,611.961	0.000	0.0%
Postal Penalty and Free-for-the Blind	0.000	0.000	0.000	***
Total Domestic Mail	64,586.633	64,196.345	-390.288	-0.6%
nternational Mail	1,747.558	1,747.558	0.000	0.0%
Special Services	2,359.312	2,359.312	0.000	0.0%
Other Income	383.847	383.847	0.000	0.0%
Attributable Revenue	69.077.349	68,687.062	-390.288	-0.6%
Continuing Appropriations	67.093	67.093	0.000	0.0%
nvestment Income	-27.621	-27.621	0.000	0.0%
Fotal Revenue	69,116.821	68,726.534	-390.288	-0.6%

Revenue is revenue per piece or key rate multiplied by volume for First-Class and Standrad A.. For other types of mails and other types of revenues (e.g. special sevices, other income) revenue is set at the levels shown in the Direct Testimony of Virgina J. Mayes in Docket No. R2000-1, USPS-T-32, Exhibit USPS-32B

		Costs (M	Illion Dollars)			
	<u> </u>	5.A. 51 May 11 11 11 11 11 11 11 11 11 11 11 11 11			Alternate	34
					Proposal	
					Compared to	
					Proposed	
					R2000-1	
			Proposed	Alternate		Percent
			R2000-1	Proposal	<u>Difference</u>	Difference
irst-Class Letters and Flats - Single P	ece		13,437.357	13,259.088	-178.269	-1.3%
irst-Class Letters and Flats - Preson			5.019.464	5,129.182	109.718	2.2%
irst-Class Cards - Single Piece			539,919	539,919	0.000	0.0%
irst-Class Cards - Private Presort			168.958	168.455	-0.503	-0.3%
Total First Class			19,165.698	19,096.644	-69.054	-0.4%
Total Periodical			2,465,588	2.465.588	0.000	0.0%
Standard Single Piece						
Standard Regular			6.823.933	6.813.263	-10.670	-0.2%
standard Regular Enhanced Carrier Ro	oute		2.471.864	2,471.864	0,000	0.0%
tandard Regular and Enhanced Carrie	r Route		9,295.797	9,285.127	-10.670	
Standard Nonprofit			1.320.611	1,320.611	0.000	0.0%
standard Nonprofit Enhanced Carrier I	Route		208.577	208.577	0.000	0.0%
Total Standard A			10,824.985	10,814,315	-10,670	-0.1%
otal Standard B			1,880.001	1,880.001	0.000	0.0%
Priority Mail, Express Mail and Mail	zrams		3,546.046	3,546.046	0.000	0.0%
ostal Penalty and Free-for-the Blind	!		40.348	40.348	0.000	0.0%
lotal Domestic Mail			37.922.666	37,842.942	-79.724	-0.2%
nternational Mail			1,429,916	1,429.916	0.000	0.0%
Special Services			1,539.113	1,539.113	0.000	0.0%
Other Variable Costs			0.000	0.000	0.000	#DIV/0!
Attributable Costs			40,891,695	40,811.971	-79.724	-0.2%
Total Other Costs			27.978.701	27.978.701	0.000	0.0%
Prior Years Loss Recovery			268,257	268.257	0.000	0.0%
Fotal Costs			69,138.653	69,058.929	-79.724	-0.1%
	Volume Variable (ost per Piece (Dollars				
	per	Piece)				
	Proposed R2000-1	Alternate Proposal	mail. For other types of	multiplied by volume for of mail and other types of	f revenue (e.g., special	services, other
irst-Class Letters and Flats - Single P	0.2541	0.2541		e is set at the levels exp	ected by the Postal Ser-	vice in R2000-1
irst-Class Letters and Flats - Presort	0.1068	0.1068	Proposed).			
irst-Class Cards - Single Piece	0.2293	0.2293				
irst-Class Cards - Private Presort	0.0633	0.0633				
Standard Regular	0.1664	0.1664				
Standard Regular Enhanced Carrier R	0.0753	0.0753	Ma	il Processing Cost	0.00000	
			For	warding Cost	0.00000	

Disco			A 10	
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed R2000-	Alternate		Percent
	1	Proposal	<u>Difference</u>	Difference
Circle Olera Circle Direct Lawren Barr	0.340	0.340	0.000	0.0%
First-Class Single Piece Letters Rate	0.340	0.340	0.000	0.078
irst-Class Letters and Flats - Workshared Discounts for:	0.020	0.020	0.000	0.0%
Nonautomated Presort	0.020	_		
Automated Basic Letters	0.060	0.066	0.006	10.0%
Automated Basic Flats	0.030	0.030	0.000	0.0%
Automated 3-Digit Letters	0.069	0.078	0.009	13.0%
Automated 5-Digit Letters	0.087	0.095	0.008	9.2%
Automated 3/5-Digit Flats	0.063	0.063	0.000	0.0%
Automated Carrier-Route Letters	0.092	0.092	0.000	0.0%
Workshared Discount on Second Ounce	0.000	0.000	0.000	
Workshared Discount on Third Ounce	0.046	0.046	0.000	0.0%
Tires Char Simple Bione Conde Bota	0.210	0.210	0.000	0.0%
First-Class Single Piece Cards Rate	0.210	0.210	0.000	0.076
First-Class Private Cards - Workshared Discounts for:	0.020	0.070	0.000	0.00/
Nonautomated Presort Cards	0.020	0.020	0.000	0.0%
Automated Basic Cards	0.036	0.036	0.000	0.0%
Automated 3-Digit Cards	0.043	0.043	0.000	0.0%
Automated 5-Digit Cards	0.056	0.056	0.000	0.0%
Automated Carrier-Route Cards	0.061	0.061	0.000	0.0%
Standard Regular Discount Decrease and Enhanced Carrier Route Rate Inco	rease from Proposed R2000-1	0,242	0.00000	0.0%
Standard Regular Letters Discounts for:				
Nonautomated Presort Letters	0.017	0.017	0.000	0.0%
Automated Basic Letters	0.042	0.042	0.000	0.0%
	0.032	0.032	0.000	0.0%
Automated 3-Digit Letters				
Automated 5-Digit Letters	0.053	0.053	0.000	0.0%
Standard Regular Nonautomated Basic Nonletters Rate	0.311	0.311	0.000	0.0%
Standard Regular Nonletters Discounts for:				
Nonautomated Presort Nonletters	0.053	0.053	0.000	0.0%
Automated Basic Flats	0.044	0.044	0.000	0.0%
Automated 3/5-Digit Flats	0.027	0.027	0.000	0.0%
Standard Regular Enhanced Carrier Route Basic Letters Rate	0.175	0.175	0.000	0.0%
Standard Regular Enhanced Carrier Route Letters Discounts for:				
Automated	0.012	0.012	0.000	0.0%
High-Density Letters	0.023	0.023	0.000	0.0%
Saturation Letters	0.032	0.032	0.000	0.0%
Saturation Leners	0.032	0.032	0.000	0.076
Standard Regular Enhanced Carrier Route Basic Nonletters	0.175	0.175	0.000	0.0%
Standard Regular Enhanced Carrier Route Nonletters Discount for:				
High-Density Nonletters	0.021	0.021	0.000	0.0%
Saturation Nonletters	0.027	0.027	0.000	0.0%
Standard Regular				
-	0.017	0.017	0.000	0.0%
BMC Destination Entry SCF Destination Entry	0.017	0.022	0.000	0.0%
•				0.0%
DDU Destination Entry	0.028	0.028	0.000	

Discounts are inputs to the model and are the discount for one specific type of mail. The discounts for Proposed R2000-1 are obtained from Request of the United States Postal.

Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1. Discounts for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Key rates are shown on p. 3.

Revenue per Piece			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	<u>1</u>	Proposa!	Difference
irst-Class Letters and Flats - Single Piece	0.3408	0.3408	0.000
irst-Class Letters and Flats - Single Piece Additional Ounces	0.2300	0.2300	0.000
rst-Class PRM and QBRM Letters	0.3100	0.3100	0.000
rst-Class Letters and Flats - Workshared per Piece Rate	0.7103	0.3103	0.500
Nonautomated Presort Automated Basic Letters	0.3183 0.2793	0.3183 0.2733	0.000 -0.006
Automated Basic Flats	0.2073	0.2073	0.000
Automated 3-Digit Letters	0.2710	0.2620	-0.009
Automated 5-Digit Letters	0.2530	0.2450	-0.008
Automated 3/5-Digit Flats	0.2772	0.2772	0.000
Automated Carrier-Route Letters	0.2479	0.2479	0.000
rst-Class Letters and Flats - Workshared per Pound Rate			
Nonautomated Presort	0.0000	0.0000	0.000
Automated Basic Letters	0.0000	0.0000	0.000
Automated Basic Flats	0,0000	0.0000	0.000
Automated 3-Digit Letters	0.0000	0.0000	0.000
Automated 5-Digit Letters	0.0000	0.0000	0.000
Automated 3/5-Digit Flats	0.0000	0.0000	0.000
Automated Carrier-Route Letters	0.0000	0.0000	0.000
rst-Class Letters and Flats - Workshared Ounces One to Two	0.2300	0.2300	0.000
rst-Class Letters and Flats - Workshared Ounces Two to Three rst-Class Letters and Flats - Workshared Ounces Over Three	0.2300 0.2300	0.2300 0.2300	0.000
rst-Class Letters and Flats - worksnared Ounces Over Three	0.2300	0.2100	0.000
rst-Class PRM and OBRM Cards	0.1800	0.1800	0.000
rst-Class Private Cards	0.1000	0.1000	0.00
Single Piece Cards at Cards Rates	0.2100	0.2100	0.000
Single Piece Cards at Letter Rates	0.3400	0.3400	
Nonautomated Presort Cards	0.1900	0.1900	0.000
Automated Basic Cards	0.1740	0.1740	0.000
Automated 3-Digit Cards	0.1670	0.1670	0.000
Automated 5-Digit Cards	0.1540	0.1540	0.000
Automated Carrier-Route Cards	0.1490	0.1490	0.000
andard Single Piece			
andard Regular	0.3430	0.2420	0.00
Nonautomated Basic Letters	0.2420	0.2420	0.000
Nonautomated Basic Nonletters Nonautomated Presort Letters	0.2371 0.2141	0.2371 0. 214 1	0.000
Nonautomated Presort Letters Nonautomated Presort Nonletters	0.2141	0.1708	0.00
Automated Basic Letters	0.2000	0.2000	0.000
Automated Basic Flats	0.1983	0.1983	0.000
Automated 3-Digit Letters	0.1839	0.1839	0.000
Automated 5-Digit Letters	0.1629	0.1629	0.00
Automated 3/5-Digit Flats	0.1504	0.1504	0.000
andard Regular - Second Ounce	0.0000	0.0000	0.000
andard Regular - Third Ounce	0.0000	0.0000	0.000
andard Regular - Ounces Above Third	0.0413	0.0413	0.000
andard Regular Enhanced Carrier Route			
Automated	0.1630	0.1630	0.000
Basic Letters	0.1750	0.1750	0.00,0
Basic Nonletters	0.1210	0.1210 0.1068	0.000
High-Density Letters	0.1068	0.0438	0.00
High-Density Nonletters	0.0438 0.0978	0.0 4 38 0.0978	0.000
Saturation Letters	0.0526	0.0526	0.00
Saturation Nonletters andard Enhanced Carrier Route - Second Ounce	0.0000	0.0000	0.00
andard Enhanced Carrier Route - Second Ounce	0.0000	0.0000	0.000
tandard Enhanced Carrier Route - Ounces Above Third	0.0365	0.0365	0.000
tandard Nonprofit	0.1351	0.1351	0.000
	0.0926	0.0926	0.000

Revenue per piece for Proposed R2000-1 is taken from Direct Testimony of David R. Fronk in Docket No. R2000-1, USPS-T-33, Workpaper 1 and Direct Testimony of Joseph D. Moeller in Docket No. R2000-1, USPS-T-36, Workpaper 1. Revenue per piece in the Alternative Proposal is the key rate per piece (p. 3) multiplied by the key rate to revenue per piece adjustment (p. 15).

	l	Proposal
First-Class Single Piece	39,72%	39.72%
First-Class Workshared		
Second Ounce	3.58%	3.58%
Third Ounce	1.00%	1.00%
Ounces Above Third Ounce	0.63%	0.63%
Standard Regular		
Second Ounce	52,90%	52.90%
Third Ounce	34.71%	34.71%
Ounces Above Third Ounce	101.31%	101.31%
Standard Enhanced Carrier Route		
Second Ounce	63.91%	63.91%
Third Ounce	46.99%	46.99%
	134.09%	134.09%

			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	<u>Proposed R2000-</u> <u>1</u>	Alternate Proposal	Difference
First-Class Single Piece	1.002	1.002	0.00
First-Class Letters and Flats - Single Piece Additional Ounces	1.000	1,000	0.00
irst-Class PRM and QBRM Letters	1.000	1.000	0.00
First-Class Letters and Flats - Workshared per Piece Rate	- 1		•
Nonautomated Presort	0.995	0.995	0.00
Automated Basic Letters	0.998	0.998	0.00
Automated Basic Flats	0.669	0.669	0.00
Automated 3-Digit Letters	1.000	1,000	0.00
Automated 5-Digit Letters	1.000	1.000	0.00
Automated 3/5-Digit Flats	1.000	1.000	0.00
Automated Carrier-Route Letters	0.999	0,999	0.00
irst-Class Letters and Flats - Workshared per Pound Rate	*****	*****	2.00
Nonautomated Presort	0.000	1.000	1.00
Automated Basic Letters	0.000	1.000	1.00
Automated Basic Flats	0.000	0.669	0.66
Automated 3-Digit Letters	0.000	1.000	1.00
Automated 5-Digit Letters	0.000	1.000	1.00
Automated 3/5-Digit Flats	0.000	1.000	1.00
Automated Carrier-Route Letters	0.000	1.000	1.00
First-Class Letters and Flats - Workshared Second Ounce	1.000	1.000	0.00
irst-Class Letters and Flats - Workshared Third Ounce	1.250	1.250	0.00
First-Class Letters and Flats - Workshared Ounces Above 3	1.000	1.000	0.00
First-Class Stamped Cards	0.913	0.913	0.00
First-Class PRM and OBRM Cards	1.000	1.000	0.00
First-Class Private Cards	11000	******	*
Single Piece Cards	000.1	1.000	0.00
Nonautomated Presort	1.000	1.000	0.00
Automated Basic	1.000	1.000	0.00
Automated 3-Digit	1.000	1.000	0.00
Automated 5-Digit	1.000	1.000	0.00
Automated Carrier-Route	1,000	1.000	0.00
Standard Single Piece			
Standard Regular			
Nonautomated Basic Letters	1.000	1.000	0.00
Sonautomated Basic Nonletters	0.762	0.762	0.00
Nonautomated Presort Letters	0.952	0.952	0.00
Nonautomated Presort Nonletters	0.662	0.662	0.00
Automated Basic Letters	1.000	1.000	0.00
Automated Basic Flats	0.743	0.743	0.00
Automated 3-Digit Letters	0.953	0.953	0.00
Automated 5-Digit Letters	0.947	0.947	0.00
Automated 3/5-Digit Flats	0.651	0.651	0.00
Standard Regular - Second Ounce	1.000	1.000	0.00
Standard Regular - Third Ounce	1.000	1.000	0.00
Standard Regular - Ounces Above Third	1.000	1.000	0.00
Standard Regular Enhanced Carrier Route			
Automated	1.000	1.000	0.00
Pasic Letters	1.000	1.000	0.00
Basic Nonletters	0.692	0.692	0.00
ligh-Density Letters	0.702	0.702	0.00
ligh-Density Nonletters	0.284	0.284	0.00
Saturation Letters	0.684	0.684	0.00
Saturation Nonletters	0.356	0.356	0.00
Standard Enhanced Carrier Route - Second Ounce	1.000	1.000	0.00
Standard Enhanced Carrier Route - Third Ounce	1.000	1.000	0.00
Standard Enhanced Carrier Route - Ounces Above Third	1,000	1.000	0.00

			Alternate Proposa
			Compared to
			Proposed R2000-
	Proposed R2000-1	Alternate Proposal	<u>Difference</u>
First-Class			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic Letters	0.060	0.066	0.006
Automated Basic Flats	0.030	0.030	0.000
Automated 3-Digit Letters	0.069	0.078	0.009
Automated 5-Digit Letters	0.087	0.095	0.008
Automated 3/5-Digit Flats	0.063	0.063	0.000
Automated Carrier-Route Letters	0.092	0.092	0.000
Second Ounce	0.000	0.000	0.000
Third Ounce	0.046	0.046	0.000
Fisrt Class Cards			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic	0.036	0.036	0.000
Automated 3-Digit	0.043	0.043	0.000
Automated 5-Digit	0.056	0.056	0.000
Automated Carrier-Route	0.061	0.061	0.000
Standard Regular			
Nonautomated Presort Letters	0.017	0.017	0.000
Nonautomated Presort Nonletters	0.053	0.053	0.000
Automated Basic Letters	0.042	0.042	0.000
Automated Basic Flats	0.044	0.044	0.000
Automated 3-Digit Letters	0.032	0.032	0.000
Automated 5-Digit Letters	0.053	0.053	0.000
Automated 3/5-Digit Flats	0.027	0.027	0.000
BMC Destination Entry Discount	0.017	0.017	0.000
SCF Destination Entry Discount	0.022	0.022	0.000
DDU Destination Entry	0.028	0.028	0.000

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- · · · · 			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-1	Alternate Proposal	Difference
First-Class Letters and Flats - Single Piece	171.2%	169.6%	-1.57%
First-Class Letters and Flats - Presort	263.5%	263.0%	-0.51%
First-Class Cards - Single Piece	111.9%	111.9%	0.02%
First-Class Cards - Private Presort	265.6%	265.6%	0.00%
Total First Class	194.5%	193.3%	-1.26%
Total Periodical	101.3%	101.3%	0.00%₁
Standard Single Piece			
Standard Regular	132.9%	132.9%	0.00%
Standard Regular Enhanced Carrier Route	208.8%	208.8%	0.00%
Standard Regular and Enhanced Carrier Route	153.1%	153.1%	0.00%
Standard Nonprefit	116.8%	116.8%	0,00%
Standard Nonprofit Enhanced Carrier Route	126.7%	126.7%	0.00%
Total Standard A	148.2%	148.2%	0.00%
Total Standard B	114.5%	114.5%	0.00%
Priority Mail, Express Mail and Mailgrams	186.5%	186.5%	0.00%
Postal Penalty and Free-for-the Blind	0.0%	0.0%	0.00%
International Mail	122.2%	122.2%	0.00%
Special Services	153.3%	153.3%	0.00%
Attributable Costs	168.9%	168.4%	-0.57%
Fotal	100.0%	99.7%	-0.31%

	er:Plece (Dollays per-Piece)		Alternate Proposal Compared to Proposed R2000-1	
	Proposed R2000-1	Alternate Proposal	Difference	Percent Difference
First-Class Letters and Flats - Single Piece	0.340	0.340	0.000	0.0%
irst-Class Letters and Flats - Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
irst-Class PRM and QBRM Letters	0.310	0.310	0.000	0.0%
irst-Class Letters and Flats - Workshared per Piece Rate				
Nonautomated Presort	0.320	0.320	0.000	0.0%
Automated Basic Letters	0.280	0.280	0.000	0.0%
Automated Basic Flats	0.310	0.310	0.000	0.0%
Automated 3-Digit Letters	0.271	0.271	0.000	0.0%
Automated 5-Digit Letters	0.253	0.253	0.000	0.0%
Automated 3/5-Digit Flats	0.277	0.277	0.000	0.0%
Automated Carrier-Route Letters	0.248	0.248	0.000	0.0%
irst-Class Letters and Flats - Workshared per Pound Rate			0.000	
Nonautomated Presort	0.000	0.000	0.000	
Automated Basic Letters	0.000	0.000	0.000	
Automated Basic Flats	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated 3/5-Digit Flats	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
irst-Class Letters and Flats - Workshared Second Ounce	0.230	0.220	-0.010	-4.3%
First-Class Letters and Flats - Workshared Third Ounce	0.184	0.174	-0.010	-5.4%
irst-Class Letters and Flats - Workshared Ounces Above Third	0.230	0.220	-0.010	-4.3%
First-Class Stamped Cards	0.230	0.230	0.000	0.0%
First-Class PRM and QBRM Cards	0.180	0.180	0.000	0.0%
First-Class Private Cards				0.001
Single Piece Cards	0.210	0.210	0.000	0.0%
Single Piece Cards at Letter Rates	0.340	0.340	0.000	0.00/
Nonautomated Presort Cards	0.190	0.190	0.000	0.0%
Automated Basic Cards	0.174	0.174	0.000	0.0%
Automated 3-Digit Cards	0.167	0.167	0.000	0.0%
Automated 5-Digit Cards	0.154	0.154	0.000	0.0%
Automated Carrier-Route Cards	0.149	0.149	0.000	0.0%
Standard Single Piece				
Standard Regular	A = 45	A 242	2 000	A 04.
Nonautomated Basic Letters	0.242	0.242	0.000	0.0%
Nonautomated Basic Nonletters	0.311	0.311	0.000	0.0% 0.0%
Nonautomated Presort Letters	0.225	0.225	0.000	
Nonautomated Presort Nonletters	0.258	0.258	0.000	0.0%
Automated Basic Letters	0.200	0.200	0.000	0.0% 0.0%
Automated Basic Flats	0.267	0.267	0.000	
Automated 3-Digit Letters	0.193	0.193	0.000	0.0%
Automated 5-Digit Letters	0.172	0.172	0.000	0.0% 0.0%
Automated 3/5-Digit Flats	0.231	0.231	0.000	
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000	0.08/
Standard Regular - Ounces Above Third	0.041	0.041	0.000	0.0%
Standard Regular Enhanced Carrier Route				
Automated	0.163	0.163	0.000	0.0%
Basic Letters	0.175	0.175	0.000	0.0%
Basic Nonletters	0.175	0.175	0.000	0.0%
High-Density Letters	0.152	0.152	0.000	0.0%
High-Density Nonletters	0.154	0.154	0.000	0.0%
Saturation Letters	0.143 0.148	0.143 0.148	0.000 0.000	0.0% 0.0%

是自己的的名词复数 建氯基酚 化甲基苯甲基苯酚 化二甲基苯酚酚 化二甲基苯酚 Key Rate per Piece (Doll	te per Piece (Dollars per Piece) continued	ned	PARTER OF THE PARTER OF THE	
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed R2000-1	Alternate Proposal	Difference	Percent Difference
Standard Regular Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	i
Standard Regular Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	i
Standard Regular Enhanced Carrier Route - Ounces Above Third	0.037	0.037	0.000	0.0%

Key rates are inputs to the model and are the rate for one specific type of mail. The key rates for Poposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services, Docker No. R2000-1. Key rates for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Discounts are shown on p. 12.

			Alternate Proposal Compared to Proposed R2000-1	
	Proposed R2000-1	Alternate Proposal	Difference	Percent Difference
irst-Class Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
irst-Class Letters - Workshared per Pound Rate				
Nonautomated Presort	0.000	0.000	0.000	
Automated Basic Letters	0.000	0,000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	***
irst-Class Workshared				•
Second Ounce	0.230	0.220	-0.010	-4.3%
Third Ounce	0.184	0.174	-0.010	-5.4%
Above Third Ounce	0.230	0.220	-0.010	-4.3%
tandard Regular Addition for Pound Rate		0.000	0.000	
tandard Regular Additional Ounces				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.041	0.041	0.000	
tandard Enhanced Carrier Route Addition for Pound Rate		0.000	0.000	
tandard Enhanced Carrier Route				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0,000	0.000	0.000	
Above Third Ounce	0.037	0.037	0.000	

Additional ounce and pound rates are inputs to the model. The additional ounce and pound rates for Proposed R2000-1 are obtained from Request of the United States Postal Service. for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docker No. R2000-1

-1. Additional ounce and pound rates for an alternative proposal are set by the model user by changing each rate.

Additional Ounce Model

Revenue Requir	rement (Million Dollars			Salar dispersion department
STORE STATE OF THE		Cartain !	Alemate	
	######################################		e Proposition	re all the second
			Compared to	Topic California
			Proposed	
	Proposed	Alternate		Percent res
. v V	R2000-1	Proposal	Difference	Difference
Richau Marif	10000	11000000	Difference	SHIERE
Total Revenues	69,116.8	68,923.9	-192.963	-0.3%
Total Revenue Requirement (Equals Total Costs)	69,138.7	69,163.2	24.509	0.0%
Total Revenue Requirement (Equals Total Costs) Net Surplus (Deficiency)	69,138.7 (21.83)	69,163.2 (239,30)	24.509 (217.5)	0.0% 996.1%
P ²				

Total Revenue is obtained from the Revenue Table on p. 6. Total Revenue Requirement (Total Costs) is obtained from the Cost Table on p. 11. Net SurplustDeficiency) is Total Revenues minus Total Revenue Requirement.

Vol.	ume (Million Pieces)	Caraca a de la composición dela composición de la composición de la composición de la composición dela composición de la composición dela composición dela composición de la c		PARTY OF THE SAME
		Security of the second section of the second	Alternate	101 54 55 55 55 55 55 55 55 55 55 55 55 55
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate	K2000*1	Percent
	R2000-1	Proposal	Difference	Difference
	<u>R2000-1</u>	<u>11000341</u>	Difference	Billerenee
First-Class Letters and Flats - Single Piece Including QBRM	52,877.658	52,976.718	99.060	0.2%
First-Class Letters and Flats - Single Piece Additional Ounces	21,001.839	21,041.183	39,345	0.2%
First-Class PRM and QBRM Letters	357.932	358.603	0.671	0.2%
First-Class Letters and Flats - Workshared	46,979.736	46,987.255	7.519	0.0%
Nonautomated Presort	2,586.288	2,587,749	1.461	0.1%
Automated Basic Letters	5,620.726	5,621.500	0.773	0.0%
Automated Basic Flats	52.293	52.494	0.201	0.4%
Automated 3-Digit Letters	24,508.201	24,510.366	2.165	0.0%
Automated 5-Digit Letters	12,362.727	12,364.300	1.574	0.0%
Automated 3/5-Digit Flats	304.691	305.736	1.045	0.3%
Automated Carrier-Route Letters	1,544.810	1,545.110	0.300	0.0%
First-Class Letters and Flats - Workshared Ounces One to Two	1.681.963	1,682.233	0.269	0.0%
First-Class Letters and Flats - Workshared Ounces Two to Three	471.274	471.349	0.075	0.0%
First-Class Letters and Flats - Workshared Ounces Over Three	295.463	295.510	0.047	0.0%
First-Class Stamped Cards	415.873	415.873	0.000	0.0%
First-Class PRM and QBRM Cards	103.678	103.562	-0.116	-0.1%
First-Class Private Cards	5,025.078	5,021.902	-3.176	-0.1%
Single-Piece Cards including QBRM & Stamped	2,354.910	2,352.271	-2.639	-0.1%
Nonautomated Presort Cards	383.715	383.477	-0.238	-0.1%
Automated Basic Cards	548.060	547.974	-0.086	0.0%
Automated 3-Digit Cards	939.713	939.621	-0.092	0.0%
Automated 5-Digit Cards	661.035	660.943	-0.093	0.0%
Automated Carrier-Route Cards	137.645 105.759.955	137.615	-0.029	0.0%
Total First Class		105,863.913	103.958	0.1%
Total Periodical	10,321.166	10,321.166	0.000	0.0%
Standard Single Piece	10 000 ctc			
Standard Regular	40,998.656	40,993.671	-4.986	0.0%
Nonautomated Basic Letters	1,011.823	1,011.701	-0.122	0.0%
Nonautomated Basic Nonletters Nonautomated Presort Letters	1,045.493	1,045.366	-0.127	0.0%
Nonautomated Presort Letters Nonautomated Presort Nonletters	1,455.143 1,791.588	1,454.968	-0.176 -0.218	0.0%
Automated Basic Letters	4,120.244	1,791.370	-0.502	0.0%
Automated Basic Flats	347.480	4,119.742 347.438	-0.043	0.0% 0.0%
Automated 3-Digit Letters	13,450.018	13,448.382	-1.636	0.0%
Automated 5-Digit Letters	6,378.638	6,377.862	-0.776	0.0%
Automated 3/5-Digit Flats	11,398.229	11,396.842	-0.770 -1.386	0.0%
Standard Regular - Second Ounce	21,688.159	21,685.521	-2.637	0.0%
Standard Regular - Third Ounce	14,231.318	14,229.588	-1.731	0.0%
Standard Regular - United Office Standard Regular - Ounces Above Third	41,537.326	41,532.275	-5.05[0.0%
Standard Regular Enhanced Carrier Route	32,828.212	32,828.212	0.000	0.0%
Automated Automated	1,851.903	1,851.903	0.000	0.0%
Basic Letters	5,449.490	5,449.490	0.000	0.0%
Basic Nonletters	11,794.849	11,794.849	0.000	0.0%
High-Density Letters	393.109	393.109	0.000	0.0%
High-Density Nonletters	1,479.259	1,479.259	0.000	0.0%
Saturation Letters	2,692.107	2,692.107	0.000	0.0%
Saturation Nonletters	9,167.496	9,167.496	0.000	0.0%
Standard Enhanced Carrier Route - Second Ounce	20,981.342	20,981.342	0.000	0.0%
Standard Enhanced Carrier Route - Third Ounce	15,424.743	15,424.743	0.000	0.0%
Standard Enhanced Carrier Route - Ounces Above Third	44,019.581	44,019.581	0.000	0.0%
Standard Regular and Enhanced Carrier Route	73,826.868	73,821.882	-4.986	0.0%
Standard Nonprofit	11,425.579	11,425.579	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	2,851.875	2,851.875	0.000	0.0%
Total Standard A	88,104.322	88,099.337	-4.986	0.0%

一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是 第一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就是一个人,我们就	/olume (Millon Pieces) - continued		Alternate	The Committee of
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	R2000-1	Proposal	Difference	Difference
Fotal Standard B	1,133.060	1.133.060	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	1,381.313	1,381.313	0.000	0.0%
Postal Penalty and Free-for-the Blind	405.217	405.217	0.000	0.0%
Total Domestic Mail	207,105.033	207,204.005	98.972	0.0%
nternational Mail	1,032.013	1.032.013	0.000	0.0%
Fotal Domestic and International Mail	208,137.046	208,236.018	98.972	0.0%

Reven	ue (Millos Dollars) 🐳	A STATE OF THE STATE OF		
			Alternate	
			Proposal Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	<u>R2000-1</u>	Proposal	Difference	Difference
First-Class Letters and Flats - Single Piece Per Piece Except QBRM	17,856.707	17,890.159	33.452	0.2%
First-Class Letters and Flats - Single Piece Additional Ounces	4,830.423	4.629.060	-201.363	-4.2%
First-Class PRM and QBRM Letters	110.959	111.167	0.208	0.2%
First-Class Single-Piece Letter Fees	167.072	167.072	0.000	0.0%
Nonstandard Pieces	39.634	39.634		
First-Class Letters and Flats - Workshared Total	13,226.407	13,202.899	-23.508	-0.2%
First-Class Letters and Flats - Workshared Per Piece	12,640.686	12.642.758	2.072	0.0%
Nonautomated Presort	823.093	823.558	0.465	0.1%
Automated Basic Letters	1,569.908	1.570.124	0.216	0,0%
Automated Basic Flats	10.841	10.882	0.042	0.4%
Automated 3-Digit Letters	6,641.722	6,642.309	0.587	0.0%
Automated 5-Digit Letters	3,127.770	3,128.168	0.398	0.0%
Automated 3/5-Digit Flats	84.454	84.744	0.290	0.3%
Automated Carrier-Route Letters	382.898	382.972	0.074	0.0%
First-Class Letters and Flats - Workshared Ounces One to Two	386.851	370.091	-16.760	-4.3%
First-Class Letters and Flats - Workshared Ounces Two to Three	108.393	102.518	-5.875	-5.4%
First-Class Letters and Flats - Workshared Ounces Over Three	67.956	65.012	-2.944	-4.3%
First-Class Letters and Flats - Workshared Fees	22.520	22.520	0.000	0.0%
First-Class Stamped Cards	87.333	87.333	0.000	0.0%
First-Class PRM and QBRM Cards	18.662	18.641	-0.021	-0.1%
First-Class Private Cards	937.780	937.136	-0.643	-0.1%
Single-Piece Cards at Cards Rates	444.470	443.972	-0.498	-0.1%
Single-Piece Cards at Letter Rates	45.800	45.749		
Nonautomated Presort Cards	72.906	72.861	-0.045	-0.1%
Automated Basic Cards	95.362	95.347	-0.015	0.0%
Automated 3-Digit Cards	156.932	156.917	-0.015	0.0%
Automated 5-Digit Cards	101.799	101.785	-0.014	0.0%
Automated Carrier-Route Cards	20.509	20.505	-0.004	0.0%
First-Class Single Piece Cards Fees	7.636	7.636	0.000	0.0%
First-Class Workshared Cards Fees	1.278	1.278	0.000	0.0%
Total First Class	37,283.890	37,092.016	-191.874	-0.5%
Total Periodical	2,498.774	2,498.774	0.000	0.0%
Standard Single Piece				
Standard Regular	9,070.437	9,069.349	-1.088	0.0%
Nonautomated Basic Letters	244.861	244.832	-0.030	0.0%
Nonautomated Basic Nonletters	247.847	247.817	-0.030	0.0%
Nonautomated Presort Letters	311.613	311.576	-0.038	0.0%
Nonautomated Presort Nonletters	306.085	306.048	-0.037	0.0%
Automated Basic Letters	824.049	823.948	-0.100	0.0%
Automated Basic Flats	68.900	68.891	-0.008	0.0%
Automated 3-Digit Letters	2,473.993	2,473.692	-0.301	0.0%
Automated 5-Digit Letters	1,039.334	1,039.207	-0.126	0.0%
Automated 3/5-Digit Flats	1,714.556	1,714.347	-0.209	0.0%
Standard Regular - Second Ounce	0.000	0.000	0.000	***
Standard Regular - Third Ounce	0.000	0.000	0.000	
Standard Regular - Ounces Above Third	1,716.011	1,715.802	-0.209	0.0%
Fees, Residual Shape, and Adjustments	121.918	121.918	0.000	0.0%
Standard Regular Enhanced Carrier Route	5,162.025	5,162.025	0.000	0.0%
Automated Procing Letters	301.860	301.860	0.000	0.0%
Basic Letters	953.661 1,427.690	953.661	0.000	0.0%
Basic Nonletters	41.972	1,427.690 41.972	0.000 0.000	0.0%
High-Density Monletters	64.797	64,797	0.000	0.0% 0.0%
High-Density Nonletters	263.208			
Saturation Letters Saturation Nonletters	482.618	263,208 482,618	0.000 0.000	0.0% 0.0%
Standard Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
	0.000	0.000	0.000	
Standard Enhanced Carrier Route - Third Owner			0.000	
Standard Enhanced Carrier Route - Third Ounce Standard Enhanced Carrier Route - Ounces Above Third				0.0%
Standard Enhanced Carrier Route - Third Ounce Standard Enhanced Carrier Route - Ounces Above Third Fees, Residual Shape, and Adjustments	1,606.715 19.764	1,606.715 19.764	0.000 0.000	0.0% 0.0%

	Revenue (Million Dollars) - continued	TO LOUIS .		
	-		Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		<u>Регсеп</u>
	<u>R2000-1</u>	Proposal	<u>Difference</u>	Difference
Standard Nonprofit	1,543.086	1,543.086	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	264.218	264.218	0.000	0.0%
Total Standard A	16,039.766	16,038.678	-1.089	0.0%
Total Standard B	2,152.241	2,152.241	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	6,611.961	6,611.961	0.000	0.0%
Postal Penalty and Free-for-the Blind	0.000	0.000	0.000	
Fotal Domestic Mail	64,586.633	64,393.670	-192.963	-0,3%
nternational Mail	1,747.558	1,747.558	0.000	0,0%
Special Services	2,359.312	2,359.312	0.000	0.0%
Other Income	383.847	383.847	0.000	0.0%
Attributable Revenue	69,077.349	68,884.386	-192.963	-0.3%
Continuing Appropriations	67.093	67.093	0.000	0.0%
investment Income	-27.621	-27.621	0.000	0.0%
Fotal Revenue	69,116.821	68,923.858	-192.963	-0.3%

Revenue is revenue per piece or key rate multiplied by volume for First-Class and Standrad A.. For other types of mails and other types of revenues (e.g., special sevices, other income) revenue is set at the levels shown in the Direct Testimony of Virgina J. Mayes in Docket No. R2000-1, USPS-T-32. Exhibit USPS-32B

					Alternate Proposal Compared to Proposed R2000-1	
			Proposed R2000-1	Alternate Proposal	Difference	Percent Difference
First-Class Letters and Flats - Single P	iece		13,437.357	13.462.530	25.173	0.2%
First-Class Letters and Flats - Presort			5,019.464	5,020.267	0.803	0.0%
First-Class Cards - Single Piece			539.919	539.314	-0.605	-0.1%
First-Class Cards - Private Presort			168.958	168.924	-0.034	0.0%
Total First Class			19,165.698	19,191.036	25.338	0.1%
Total Periodical			2,465.588	2,465.588	0.000	0.0%
Standard Single Piece						
Standard Regular			6,823.933	6,823.104	-0.829	0.0%
Standard Regular Enhanced Carrier Ro	oute		2.471.864	2.471.864	0.000	0.0%
Standard Regular and Enhanced Carrie	r Route		9,295.797	9,294.968	-0.829	
Standard Nonprofit			1,320.611	1,320.611	0.000	0.0%
Standard Nonprofit Enhanced Carrier I	Route		208.577	208.577	0.000	0.0%
Total Standard A			10,824.985	10,824.156	-0.829	0.0%
Total Standard B			1,880.001	1,880.001	0.000	0.0%
Priority Mail, Express Mail and Mail,	grams		3,546.046	3,546.046	0.000	0.0%
Postal Penalty and Free-for-the Blind	•		40.348	40.348	0.000	0.0%
Total Domestic Mail			37,922.666	37,947.175	24.509	0.1%
International Mail			1,429.916	1,429.916	0.000	0.0%
Special Services			1,539.113	1,539.113	0.000	0.0%
Other Variable Costs			0.000	0.000	0.000	#DIV/0!
Attributable Costs			40,891.695	40,916.204	24.509	0.1%
Total Other Costs			27,978.701	27,978.701	0.000	0.0%
Prior Years Loss Recovery			268.257	268.257	0.000	0.0%
Total Costs			69,138.653	69,163.162	24.509	0.0%
		ost per Piece (Dollars				
	per Proposed R2000-1	Piece) Alternate <u>Proposal</u>		e multiplied by volume for of mail and other types of		
First-Class Letters and Flats - Single P	0.2541	0.2541		re is set at the levels exp	ected by the Postal Ser-	vice in R2000-1
First-Class Letters and Flats - Preson	0.1068	0.1068	Proposed).			
First-Class Cards - Single Piece	0.2293	0.2293				
First-Class Cards - Private Presort	0.0633	0.0633				
Standard Regular	0.1664	0.1664				
Standard Regular Enhanced Carrier R	0.0753	0.0753	Ma	ii Processing Cost	0.00000	
• • • • • • • • • • • • • • • • • • • •				warding Cost	0.00000	

	<u></u>		Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed R2000-	Alternate		Percent
	1	Proposal	Difference	Difference
irst-Class Single Piece Letters Rate	0.340	0,340	0.000	0.0%
irst-Class Letters and Flats - Workshared Discounts for:				
Nonautomated Presort	0.020	0.020	0.000	0.0%
Automated Basic Letters	0.060	0.060	0.000	0.0%
Automated Basic Flats	0.030	0.030	0.000	0.0%
Automated 3-Digit Letters	0.069	0.069	0.000	0.0%
Automated 5-Digit Letters	0.087	0.087	0.000	0.0%
Automated 3/5-Digit Flats	0.063	0.063	0.000	0.0%
Automated Carrier-Route Letters	0.092	0.092	0.000	0.0%
Workshared Discount on Second Ounce	0.000	0.000	0.000	0.071
Workshared Discount on Third Ounce	0.046	0.046	0.000	0.0%
First-Class Single Piece Cards Rate	0.210	0.210	0.000	0.0%
First-Class Private Cards - Workshared Discounts for:	0.210	0.210	0.000	0.0%
Nonautomated Presort Cards	0.020	0.020	0.000	0.0%
Automated Basic Cards	0.036	0.036	0.000	0.0%
Automated 3-Digit Cards	0.043	0.043	000.0	0.0%
Automated 5-Digit Cards Automated Carrier-Route Cards	0.056 0.061	0.056 0.061	0.000 0.000	0.0% 0.0%
Standard Regular Discount Decrease and Enhanced Carrier Route Rate Inc	rease from Proposed R2000-1		0.00000	
	•	0.247		0.092
Standard Regular Nonautomated Basic Letters Rate	rease from Proposed R2000-1 0.242	0.242	0.0000 0.000	0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for:	0.242		0.000	·
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters	0.242 0.017	0.017	0.000 0.000	0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.242 0.017 0.042	0.017 0.042	0.000 0.000 0.000	0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters	0.242 0.017 0.042 0.032	0.017 0.042 0.032	0.000 0.000 0.000 0.000	0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.242 0.017 0.042	0.017 0.042	0.000 0.000 0.000	0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate	0.242 0.017 0.042 0.032	0.017 0.042 0.032	0.000 0.000 0.000 0.000	0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for:	0.242 0.017 0.042 0.032 0.053	0.017 0.042 0.032 0.053	0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053	0.017 0.042 0.032 0.053 0.311	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.017 0.042 0.032 0.053	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053	0.017 0.042 0.032 0.053 0.311	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Discounts for:	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Discounts for:	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate standard Regular Enhanced Carrier Route Basic Letters Rate Automated High-Density Letters Saturation Letters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Standard Regular Nonautomated Basic Letters Rate Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters Standard Regular	0.242 0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

Discounts are inputs to the model and are the discount for one specific type of mail. The discounts for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services, Docket No. R2000-1. Discounts for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Key rates are shown on p. 3.

			Alternate Proposal Compared to Proposed R2000-1
	Proposed R2000-	Alternate	
	1	Proposal	Difference
irst-Class Letters and Flats - Single Piece	0.3408	0.3408	0.000
irst-Class Letters and Flats - Single Piece Additional Ounces	0.2300	0.2200	-0.010
rst-Class PRM and QBRM Letters	0.3100	0.3100	0.000
rst-Class Letters and Flats - Workshared per Piece Rate			
Nonautomated Presort	0.3183	0.3183	0.000
Automated Basic Letters	0.2793	0.2793	0.000
Automated Basic Flats	0.2073	0.2073	0.000
Automated 3-Digit Letters	0.2710 0.2530	0.2710 0.2530	0.000
Automated 5-Digit Letters	0.2330	0.2330	0.000
Automated 3/5-Digit Flats	0.2479	0.2479	0.000
Automated Carrier-Route Letters rst-Class Letters and Flats - Workshared per Pound Rate	0.2479	0.2479	0.000
Nonautomated Presort	0.0000	0.0000	0.000
Automated Basic Letters	0.0000	0.0000	0.000
Automated Basic Flats	0.0000	0.0000	0.000
Automated 3-Digit Letters	0.9000	0.0000	0.000
Automated 5-Digit Letters	0.0000	0.0000	0.000
Automated 3/5-Digit Flats	0.0000	0.0000	0.000
Automated Carrier-Route Letters	0.0000	0.0000	0.000
rst-Class Letters and Flats - Workshared Ounces One to Two	0.2300	0.2200	-0.010
irst-Class Letters and Flats - Workshared Ounces Two to Three	0.2300	0.2175	-0.012
rst-Class Letters and Flats - Workshared Ounces Over Three	0.2300	0.2200	-0.010
rst-Class Stamped Cards	0.2100	0.2100	0.000
rst-Class PRM and QBRM Cards	0.1800	0.1800	0.000
irst-Class Private Cards			
Single Piece Cards at Cards Rates	0.2100	0.2100	0.000
Single Piece Cards at Letter Rates	0.3400	0.3400	
Nonautomated Presort Cards	0.1900	0.1900	0.000
Automated Basic Cards	0.1740	0.1740	0.000
Automated 3-Digit Cards	0.1670	0.1670	0.000
Automated 5-Digit Cards	0.1540	0.1540	0.000
Automated Carrier-Route Cards	0.1490	0.1490	0.000
tandard Single Piece			
tandard Regular			
Nonautomated Basic Letters	0.2420	0.2420	0.000
Nonautomated Basic Nonletters	0.2371	0.2371	0.000
Nonautomated Presort Letters	0.2141	0.2141	0.000
Nonautomated Presort Nonletters	0.1708	0.1708	0.000
Automated Basic Letters	0.2000	0.2000	0.000
Automated Basic Flats	0.1983	0.1983	0.000
Automated 3-Digit Letters	0.1839 0.1629	0.1839 0.1629	0.000
Automated 5-Digit Letters Automated 3/5-Digit Flats	0.1504	0.1504	0.000
Automated 3/5-Digit Flats tandard Regular - Second Ounce	0.0000	0.0000	0.000
C	0.0000	0.0000	0.000
tandard Regular - Third Ounce tandard Regular - Ounces Above Third	0.0413	0.0413	0.000
andard Regular - Olinces Above Third	0.0413	0.0413	0.000
Automated	0.1630	0.1630	0.000
Basic Letters	0.1750	0.1750	0.000
Basic Nonletters	0.1210	0.1210	0.000
High-Density Letters	0.1068	0.1068	0.000
High-Density Nonletters	0.0438	0.0438	0.000
Saturation Letters	0.0978	0.0978	0.000
Saturation Nonletters	0.0526	0.0526	0.000
andard Enhanced Carrier Route - Second Ounce	0.0000	0.0000	0.000
andard Enhanced Carrier Route - Third Ounce	0.0000	0.0000	0.000
tandard Enhanced Carrier Route - Ounces Above Third	0.0365	0.0365	0.000
tandard Nonprofit	0.1351	0.1351	0.000
tandard Nonprofit Enhanced Carrier Route	0.0926	0.0926	0.000

Revenue per piece for Proposed R2000-1 is taken from Direct Testimony of David R. Fronk in Docket No. R2000-1, USPS-T-33, Workpaper 1 and Direct Testimony of Joseph D. Moeller in Docket No. R2000-1, USPS-T-36, Workpaper 1. Revenue per piece in the Alternative Proposal is the key rate per piece (p. 3) multiplied by the key rate to revenue per piece adjustment (p. 15).

Additional Ounce Model

	Proposed R2000-	Alternate	
	1	Proposal	
First-Class Single Piece	39.72%	39.72%	
irst-Class Workshared			
Second Ounce	3.58%	3.58%	
Third Ounce	1.00%	1.00%	
Ounces Above Third Ounce	0.63%	0.63%	
Standard Regular			
Second Ounce	52.90%	52.90%	
Third Ounce	34.71%	34.71%	
Ounces Above Third Ounce	101.31%	101.31%	
Standard Enhanced Carrier Route			
Second Ounce	63.91%	63.91%	
Third Ounce	46.99%	46.99%	
Ounces Above Third Ounce	134.09%	134.09%	
Additional ounces charged for as a percentage of first ounces is ob 91 and LR-I-92	stained from Sahron Daniel's R2000-1 LR-I-		

	Alternate
	Proposal
	Compared to
	Proposed
	R2000-I
Alternate	
Proposal	<u>Difference</u>
1.002	0.00
1.000	0.00
1.000	0.00
1.000	0.00
0.995	0.00
0.998	0.00
0.669	0.00
1.000	0.00
1.000	0.00
1.000	0.00
0.999	0.00
U. 3 777	0.00
1 000	1.00
1.000	
1.000	1.00
0.669	0.66
1.000	1.00
1.000	1.00
1.000	1.00
1.000	1.00
1.000	0.00
1.250	0.00
1.000	0.00
0.913	0.00
1.000	0.00
1.000	0.00
1.000	0.00
1.000	0.00
1.000	0.00
1.000	0.00
1.000	0.00
1.000	0.00
0.762	0.00
0.952	0.00
0.662	0.00
1.000	0.00
0.743	0.0
0.953	0.00
0.947	0.00
0.651	0.00
1.000	0.00
1.000	0.00
1,000	0.0
1.000	0.0
1.000	0.0
0.692	0.0
0.702	0.0
0.284	0.0
0.684	0.0
0.356	0.0
1.000	0.0
1,000	0.0
1.000	0.0
	1,000

			Alternate Proposa Compared to Proposed R2000-
	Proposed R2000-1	Alternate Proposal	Difference
First-Class			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic Letters	0.060	0.060	0.000
Automated Basic Flats	0.030	0.030	0.000
Automated 3-Digit Letters	0.069	0.069	0.000
Automated 5-Digit Letters	0.087	0.087	0.000
Automated 3/5-Digit Flats	0.063	0.063	0.000
Automated Carrier-Route Letters	0.092	0.092	0.000
Second Ounce	0.000	0.000	0.000
Third Ounce	0.046	0.046	0.000
isrt Class Cards			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic	0.036	0.036	0.000
Automated 3-Digit	0.043	0.043	0.000
Automated 5-Digit	0.056	0.056	0.000
Automated Carrier-Route	0.061	0.061	0.000
Standard Regular			
Nonautomated Presort Letters	0.017	0.017	0.000
Nonautomated Presort Nonletters	0.053	0.053	0.000
Automated Basic Letters	0.042	0.042	0.000
Automated Basic Flats	0.044	0.044	0.000
Automated 3-Digit Letters	0.032	0.032	0.000
Automated 5-Digit Letters	0.053	0.053	0.000
Automated 3/5-Digit Flats	0.027	0.027	0.000
BMC Destination Entry Discount	0.017	0.017	0.000
SCF Destination Entry Discount	0.022	0.022	0.000
DDU Destination Entry	0.028	0.028	0.000

Additional Ounce Model

ABA&NAPM-T-1 Technical Appendix A.S Page 1

Index to Tables

Additional Unices as Percent or Fusi Omices Key Rate to Revenue per Piece Adjustment Discounts for share calculations	Discounts Revenue per Piece	Revenue Costs	Revenue Requirement Volume	Additional Ounce and Pound Rates	Cost Coverage Key Raire ner Piece	<u>Table</u>
ъ ъ:	∓	11	0 7 0	. 5	ω Γ-	Page

			Alternate Proposal Compared to Proposed R2000-1
	Proposed R2000-1	Alternate Proposal	Difference
First-Class Letters and Flats - Single Piece	171.2%	171.2%	0.00%
First-Class Letters and Flats - Preson	263.5%	262.0%	-1.54%
First-Class Cards - Single Piece	111.9%	111.9%	0.00%
First-Class Cards - Private Presort	265.6%	265.6%	0.00%
Total First Class	194.5%	194.1%	-0.40%
Total Periodical	101.3%	101,3%	0.00%
Standard Single Piece			
Standard Regular	132.9%	132.9%	0.00%
Standard Regular Enhanced Carrier Route	208.8%	208.8%	0.00%
Standard Regular and Enhanced Carrier Route	153.1%	153.1%	0.00%
Standard Nonprofit	116.8%	116.8%	0.00%
Standard Nonprofit Enhanced Carrier Route	126.7%	126.7%	0.00%
Total Standard A	148.2%	148.2%	0.00%
Total Standard B	114.5%	114.5%	0.00%
Priority Mail, Express Mail and Mailgrams	186.5%	186.5%	0.00%
Postal Penalty and Free-for-the Blind	0.0%	0.0%	0.00%
International Mail	122.2%	122.2%	0.00%
Special Services	153.3%	153.3%	0.00%
Attributable Costs	168.9%	168.7%	-0.19%
Total	100.0%	99.9%	-0.11%

Key Rate p	er Piece (Dollars per Piece)		Altemate	14. ADMARAGE
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u>	Alternate		Percent
	R2000-1	<u>Proposal</u>	Difference	Difference
First-Class Letters and Flats - Single Piece	0.340	0.340	0.000	0.0%
First-Class Letters and Flats - Single Piece Additional Ounces	0.230	0.230	0.000	0.0%
First-Class PRM and OBRM Letters	0.310	0.310	0.000	0.0%
First-Class Letters and Flats - Workshared per Piece Rate	0.010	0.510	V.000	0.0.0
Nonautomated Presort	0.320	0.320	0.000	0.0%
Automated Basic Letters	0.280	0.280	0.000	0.0%
Automated Basic Flats	0.310	0.310	0.000	0.0%
Automated 3-Digit Letters	0.271	0.271	0.000	0.0%
-	0.253	0.253	0.000	0.0%
Automated 5-Digit Letters	0.233			
Automated 3/5-Digit Flats		0.277	0.000	0.0%
Automated Carrier-Route Letters	0.248	0.248	0.000	0.0%
First-Class Letters and Flats - Workshared per Pound Rate	* ***			
Nonautomated Presort	0.000	0.000	0.000	
Automated Basic Letters	0.000	0.000	0.000	
Automated Basic Flats	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated 3/5-Digit Flats	0.000	0,000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
irst-Class Letters and Flats - Workshared Second Ounce	0.230	0.184	-0.046	-20.0%
First-Class Letters and Flats - Workshared Third Ounce	0.184	0.184	0.000	0.0%
First-Class Letters and Flats - Workshared Ounces Above Third	0.230	0.230	0.000	0.0%
First-Class Stamped Cards	0,230	0,230	0.000	0.0%
First-Class PRM and QBRM Cards	0.180	0.180	0.000	0.0%
First-Class Private Cards	0.100	0.100	0.000	0.074
Single Piece Cards	0.210	0.210	0.000	0.0%
Single Piece Cards at Letter Rates	0.340	0.340	0.000	0.076
	0.190		0.000	0.0%
Nonautomated Presort Cards		0.190	0.000	
Automated Basic Cards	0.174	0.174	0.000	0.0%
Automated 3-Digit Cards	0.167	0.167	0.000	0.0%
Automated 5-Digit Cards	0.154	0.154	0.000	0.0%
Automated Carrier-Route Cards	0.149	0.149	0.000	0.0%
Standard Single Piece				
Standard Regular				
Nonautomated Basic Letters	0.242	0.242	0.000	0.0%
Nonautomated Basic Nonletters	0.311	0.311	0.000	0.0%
Nonautomated Presort Letters	0.225	0.225	0.000	0.0%
Nonautomated Presort Nonletters	0.258	0.258	0.000	0.0%
Automated Basic Letters	0.200	0.200	0.000	0.0%
Automated Basic Flats	0.267	0.267	0.000	0.0%
Automated 3-Digit Letters	0.193	0.193	0.000	0.0%
Automated 5-Digit Letters	0.172	0.172	0.000	0.0%
Automated 3/5-Digit Flats	0.231	0.231	0.000	0.0%
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000	
Standard Regular - Ounces Above Third	0.041		0.000	0.0%
-	0.041	0.041	0.000	U.U70
Standard Regular Enhanced Carrier Route	0.142	0.161	A AAA	0.007
Automated	0.163	0.163	0.000	0.0%
Basic Letters	0.175	0.175	0.000	0.0%
Basic Nonletters	0.175	0.175	0.000	0.0%
High-Density Letters	0.152	0.152	0.000	0.0%
High-Density Nonletters	0.154	0.154	0.000	0.0%
Saturation Letters	0.143	0.143	0.000	0.0%
Saturation Nonletters	0.148	0.148	0.000	0.0%

Key Rate per Pic	ce (Dollars per Piece) cont	aned	den de respublica de	e sunday in 1
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	<u>Alternate</u>		Percent
	R2000-1	<u>Proposal</u>	Difference	Difference
Standard Regular Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Ounces Above Third	0.037	0.037	0.000	0.0%

Key rates are inputs to the model and are the rate for one specific type of mail. The key rates for Proposed R2000-1 are obtained from Request of the United States Postal Services for a Recommended Decision on Changes in Rates of Postage and Fees tor Postal Services. Docket No. R2000-1. Key rates for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Discounts are shown on p. 12.

Additional Ounce and	Pound Rafes (Dollars per Picc	eorper (Macc)	Alternate Proposal Compared to Proposed R2000-1	ikka, sii ar f a f k f se
	<u>Proposed</u> <u>R2000-1</u>	Alternate Proposal	Difference	Percent Difference
First-Class Single Piece Additional Ounces	0.230	0.230	0.000	0.0%
First-Class Letters - Workshared per Pound Rate				
Nonautomated Presort	0.000	000,0	0.000	
Automated Basic Letters	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0,000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
irst-Class Workshared				
Second Ounce	0.230	0.184	-0.046	-20.0%
Third Ounce	0.184	0.184	0.000	0.0%
Above Third Ounce	0.230	0.230	0.000	0.0%
Standard Regular Addition for Pound Rate		0.000	0.000	
Standard Regular Additional Ounces				
Second Ounce	0.000	0.000	0.000	•••
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.041	0.041	0.000	
Standard Enhanced Carrier Route Addition for Pound Rate		0.000	0.000	
Standard Enhanced Carrier Route				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.037	0.037	0.000	

Additional ounce and pound rates are inputs to the model. The additional ounce and pound rates for Proposed R2000-1 are obtained from Request of the United States Postal Services. for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1

-1. Additional ounce and pound rates for an alternative proposal are set by the model user by changing each rate.

Revenue Requirem	ent (Million Dollars		Alternativ	
			Economical to	
	Proposed	Alternate	R2000	Percent
7 4 4 8:-	R2000-1	<u>Proposal</u>	Difference	<u>Difference</u>
etal Revenues	69,116.8	69,040.2	-76.666	-0.1%
nal Revenue Requirement (Equals Total Costs)	69,138.7	69,138.8	0.115	0.0% 📆
et Surplus (Deficiency)	(21.83)	(98.61)	(76.8)	351.7%
Total Revenue is obtained from the Revenue Table on p. 6. Total Revenue Requir Surplus(Deficiency) is Total Revenues minus Total Revenue Requirement.	rement (Total Costs) is o	obtained from the Cost Ti	able on p. 11. Net	
	11 N W 1 1 1 1 1		Sustence de	

Company of the second of the s	ume (Million Pieces)				e e
			Alternate Proposal		
			Compared to		
			Proposed		
			R2000-1		
	Proposed	Alternate		Percent	
	<u>R2000-1</u>	<u>Proposal</u>	Difference	Difference	
First-Class Letters and Flats - Single Piece Including QBRM	52,877.658	52,877.658	0.000	0.0%	
First-Class Letters and Flats - Single Piece Additional Ounces	21,001.839	21,001.839	0.000	0.0%	
First-Class PRM and QBRM Letters	357.932	357.932	0.000	0.0%	
First-Class Letters and Flats - Workshared	46,979.736	46,983.721	3.985	0.0%	
Nonautomated Presort	2,586.288	2,586.288	0.000	0.0%	
Automated Basic Letters	5,620.726	5,624.711	3.985	0.1%	
Automated Basic Flats	52.293	52.293	0.000	0.0%	
Automated 3-Digit Letters Automated 5-Digit Letters	24,508.201 12,362.727	24,508.201 12,362.727	000.0	0.0%	
Automated 3/5-Digit Flats	304.691	304.691	0.000	0.0%	
Automated Carrier-Route Letters	1,544.810	1.544.810	0.000	0.0%	
First-Class Letters and Flats - Workshared Ounces One to Two	1,681,963	1,682,106	0.143	0.0%	
First-Class Letters and Flats - Workshared Ounces Two to Three	471.274	471.314	0.040	0.0%	
First-Class Letters and Flats - Workshared Ounces Over Three	295.463	295.488	0.025	0.0%	
First-Class Stamped Cards	415.873	415.873	0.000	0.0%	
First-Class PRM and QBRM Cards	103.678	103.678	0.000	0.0%	
First-Class Private Cards	5,025.078	5,024.636	-0.443	0.0%	
Single-Piece Cards including QBRM & Stamped	2,354.910	2,354.910	0.000	0.0%	
Nonautomated Presort Cards	383.715	383.715	000,0	0.0%	
Automated Basic Cards	548.060	547.617	-0.443	-0.1%	
Automated 3-Digit Cards	939.713	939.713	0.000	0.0%	
Automated 5-Digit Cards	661.035	661.035	0.000	0.0%	
Automated Carrier-Route Cards Total First Class	137.645 105,759.955	137.645 105,763.498	0.000 3.543	0.0% 0.0%	
Total Periodical	10,321.166	103,703.498	5.543 0.000	0.0%	
	10,321.100	10,341.100	0.000	0.0%	
Standard Single Piece Standard Regular	40,998.656	40,996,952	-1.704	0.0%	
Nonautomated Basic Letters	1,011.823	1,011.782	-0.042	0.0%	
Nonautomated Basic Nonletters	1,045.493	1,045.449	-0.043	0.0%	
Nonautomated Presort Letters	1,455.143	1,455.083	-0.060	0.0%	
Nonautomated Presort Nonletters	1,791.588	1,791.513	-0.074	0.0%	
Automated Basic Letters	4,120.244	4,120.072	-0.171	0.0%	
Automated Basic Flats	347.480	347.466	-0.015	0.0%	
Automated 3-Digit Letters	13,450.018	13,449.459	-0.559	0.0%	
Automated 5-Digit Letters	6,378.638	6,378.373	-0.265	0.0%	
Automated 3/5-Digit Flats	11,398.229	11,397.755	-0.474	0.0%	
Standard Regular - Second Ounce	21,688.159	21,687.257	-0.901	0.0%	
Standard Regular - Third Ounce	14,231.318	14,230.727	-0.591	0.0%	
Standard Regular - Ounces Above Third	41,537.326	41,535.600	-1.726	0.0%	
Standard Regular Enhanced Carrier Route	32,828.212	32,828.212	0.000	0.0%	
Automated	1,851.903	1,851.903	0.000	0.0%	
Basic Letters	5,449.490	5,449.490	0.000	0.0%	
Basic Nonletters	11,794.849	[[,794.849	0.000	0.0%	
High-Density Letters High-Density Nonletters	393.109 1.479.259	393.109 1 479 259	0.000 0.000	0.0% 0.0%	
Saturation Letters	1,479.259 2,692.107	1,479.259 2,692.107	0.000	0.0%	
Saturation Centers Saturation Nonletters	9,167.496	9,167.496	0.000	0.0%	
Standard Enhanced Carrier Route - Second Ounce	20,981.342	20,981.342	0.000	0.0%	
Standard Enhanced Carrier Route - Third Ounce	15,424.743	15,424.743	0.000	0.0%	
Standard Enhanced Carrier Route - Ounces Above Third	44,019.581	44,019.581	0.000	0.0%	
Standard Regular and Enhanced Carrier Route	73,826.868	73,825.164	-1.704	0.0%	
Standard Nonprofit	11,425.579	11,425.579	0.000	0.0%	
Standard Nonprofit Enhanced Carrier Route	2,851.875	2,851.875	0.000	0.0%	
Total Standard A	88,104.322	88,102.619	-1.704	0.0%	

Page 8

	Volume (Million Pieces) - continued		Alternate Proposal Compared to Proposed R2000-1	
	<u>Proposed</u> <u>R2000-1</u>	Alternate Proposal	Difference	Percent Difference
Total Standard B	1,133.060	1,133.060	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	1,381.313	1,381.313	0.000	0.0%
Postal Penalty and Free-for-the Blind	405.217	405.217	0.000	0.0%
Fotal Domestic Mail	207,105.033	207,106.871	1.839	0.0%
International Mail	1,032.013	1.032.013	0.000	0.0%
Total Domestic and International Mail	208,137.046	208,138.884	1.839	0.0%

Reven	ue (Million Dollars) 🗫 🕏			95,60 243 55
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u> R2000-1	Alternate Proposal	Difference	Percent Difference
	102000-1	rioposai	Dillelelice	Ditterence
First-Class Letters and Flats - Single Piece Per Piece Except QBRM	17,856.707	17,856.707	0.000	0.0%
First-Class Letters and Flats - Single Piece Additional Ounces	4,830.423	4,830.423	0.000	0.0%
First-Class PRM and QBRM Letters	110.959	110.959	0.000	0.0%
First-Class Single-Piece Letter Fees	167.072	167.072	0.000	0.0%
Nonstandard Pieces	39.634	39.634		
First-Class Letters and Flats - Workshared Total	13,226.407	13,150.191	-76.216	-0.6%
First-Class Letters and Flats - Workshared Per Piece	12,640.686	12,641.799	1.113	0.0%
Nonautomated Presort	823.093	823.093	0.000	0.0%
Automated Basic Letters Automated Basic Flats	1,569.908 10.841	1,571.021 10.841	1.113 0.000	0.1% 0.0%
Automated Basic Flats Automated 3-Digit Letters	6,641.722	6,641.722	0.000	0.0%
Automated 5-Digit Letters	3,127,770	3,127,770	0.000	0.0%
Automated 3/5-Digit Flats	84.454	84.454	0.000	0.0%
Automated Systemates Automated Carrier-Route Letters	382.898	382.898	0.000	0.0%
First-Class Letters and Flats - Workshared Ounces One to Two	386.851	309.507	-77.344	-20.0%
First-Class Letters and Flats - Workshared Ounces Two to Three	108.393	108.402	0.009	0.0%
First-Class Letters and Flats - Workshared Ounces Over Three	67.956	67.962	0.006	0.0%
First-Class Letters and Flats - Workshared Fees	22.520	22.520	0.000	0.0%
First-Class Stamped Cards	87.333	87.333	0.000	0.0%
First-Class PRM and QBRM Cards	18.662	18.662	0.000	0.0%
First-Class Private Cards	937.780	937.703	-0.077	0.0%
Single-Piece Cards at Cards Rates	444.470	444.470	0.000	0.0%
Single-Piece Cards at Letter Rates	45.800	45.800		
Nonautomated Presort Cards	72.906	72.906	0.000	0.0%
Automated Basic Cards	95.362	95.285	-0.077	-0.1%
Automated 3-Digit Cards	156.932	156.932	0.000	0.0%
Automated 5-Digit Cards Automated Carrier-Route Cards	101. 799 20.509	101.7 99 20.509	0.000 0.000	0.0%
First-Class Single Piece Cards Fees	7.636	7.636	0.000	0.0% 0.0%
First-Class Workshared Cards Fees	1.278	1.278	0.000	0.0%
Total First Class	37,283.890	37,207.597	-76.293	-0.2%
Total Periodical	2,498.774	2,498.774	0.000	0.0%
Standard Single Piece				
Standard Regular	9,070.437	9,070.065	-0.372	0.0%
Nonautomated Basic Letters	244.861	244.851	-0.010	0.0%
Nonautomated Basic Nonletters	247.847	247.836	-0.010	0.0%
Nonautomated Presort Letters	311.613	311.600	-0.013	0.0%
Nonautomated Presort Nonletters	306.085	306.072	-0.013	0.0%
Automated Basic Letters	824.049	824.014	-0.034	0.0%
Automated Basic Flats	68.900	68.897	-0.003	0.0%
Automated 3-Digit Letters	2,473.993	2,473.891	-0.103	0.0%
Automated 5-Digit Letters Automated 3/5-Digit Flats	1,039.334	1,039.291 1,714.485	-0.043 -0.071	0.0%
Automated 3/3-Digit Flats Standard Regular - Second Ounce	1,714.556 0.000	1,714.485 0.000	-0.071 0.000	0.0%
Standard Regular - Third Ounce	0.000	0.000	0.000	
Standard Regular - Third Othice Standard Regular - Ounces Above Third	1,716.011	1,715.939	-0.071	0.0%
Fees, Residual Shape, and Adjustments	121.918	121.918	0.000	0.0%
Standard Regular Enhanced Carrier Route	5,162.025	5,162.025	0.000	0.0%
Automated	301.860	301.860	0.000	0.0%
Basic Letters	953.661	953.661	0.000	0.0%
Basic Nonletters	1,427.690	1,427.690	0.000	0.0%
High-Density Letters	41.972	41.972	0.000	0.0%
High-Density Nonletters	64.797	64.797	0.000	0.0%
Saturation Letters	263.208	263.208	0.000	0.0%
Saturation Nonletters	482.618	482.618	0.000	0.0%
Standard Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
Standard Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	0.004
Standard Enhanced Carrier Route - Ounces Above Third	1,606.715	1,606.715	0.000	0.0%
Fees, Residual Shape, and Adjustments Standard Regular and Enhanced Carrier Route	19.764 14,232.462	19.764 14,232.090	0.000 -0.372	0.0% 0.0%

	Dollars) - continued			
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percen
	R2000-1	Proposal	Difference	Difference
Standard Nonprofit	1.543.086	1,543.086	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	264.218	264.218	0.000	0.0%
Total Standard A	16,039.766	16,039.394	-0.373	0.0%
Total Standard B	2,152.241	2,152.241	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	6,611.961	6,611.961	0.000	0.0%
Postal Penalty and Free-for-the Blind	0.000	0.000	0.000	
Total Domestic Mail	64,586.633	64,509.967	-76.666	-0.1%
International Mail	1.747.558	1,747.558	0.000	0.0%
Special Services	2,359.312	2,359.312	0.000	0.0%
Other Income	383.847	383.847	0.000	0.0%
Attributable Revenue	69,077.349	69,000.684	-76.666	-0.1%
Continuing Appropriations	67.093	67.093	0.000	0.0%
Investment Income	-27.621	-27.621	0.000	0.0%
Total Revenue	69,116.821	69,040.156	-76.666	-0.1%

Revenue is revenue per piece or key rate multiplied by volume for First-Class and Standrad A.. For other types of mails and other types of revenues (e.g., special sevices, other income) revenue is set at the levels shown in the Direct Testimony of Virgina J. Mayes in Docket No. R2000-1, USPS-T-32, Exhibit USPS-32B

	Carrier and Carrier St. Co.	March March 1997	THE POST OF THE PROPERTY OF		Alternate	The state of the second of the second
					Proposal Compared to	
					Compared to	
					Proposed R2000-1	
			Proposed	Alternate	R2000-1	Percent
			R2000-1	Proposal	Difference	Difference
			1.2000-1	11000341	Billerence	Difference
First-Class Letters and Flats - Single P	iece		13,437.357	13,437.357	0.000	0.0%
First-Class Letters and Flats - Presort			5,019.464	5,019.890	0.426	0.0%
First-Class Cards - Single Piece			539.919	539.919	0.000	0.0%
First-Class Cards - Private Presort			168.958	168.930	-0.028	0.0%
Total First Class			19,165.698	19,166.096	0.398	0.0%
Total Periodical			2,465.588	2,465.588	0.000	0.0%
Standard Single Piece						
Standard Regular			6,823.933	6,823.650	-0.283	0.0%
Standard Regular Enhanced Carrier Ro			2,471.864	2,471.864	0.000	0.0%
Standard Regular and Enhanced Carrie	r Route		9,295.797	9,295.514	-0.283	
Standard Nonprofit		1,320.611	1,320.611	0.000	0.0%	
Standard Nonprofit Enhanced Carrier Route		208.577	208.577	0.000	0.0%	
Total Standard A		10,824.985	10,824.702	-0.283	0.0%	
Total Standard B			1,880.001	1,880.001	0.000	0.0%
Priority Mail, Express Mail and Mail,	,		3,546.046	3,546.046	0.000	0.0%
Postal Penalty and Free-for-the Blind	1		40.348	40.348	0.000	0.0%
Fotal Domestic Mail			37,922.666	37,922.781	0.115	0.0%
nternational Mail			1,429.916	1,429.916	0.000	0.0%
Special Services			1,539.113	1,539.113	0.000	0.0%
Other Variable Costs			0.000	0.000	0.000	#DIV/0!
Attributable Costs			40,891.695	40,891.810	0.115	0.0%
Total Other Costs			27,978.701	27,978.701	0.000	0.0%
Prior Years Loss Recovery			268.257	268.257	0.000	0.0%
Total Costs			69,138.653	69,138.768	0.115	0.0%
	Volume Variable C	ost per Piece (Dollars				
	per	Piece)				
	Proposed R2000-1	Alternate Proposal	mail. For other types	e multiplied by volume for of mail and other types of	revenue (e.g., special	scrvices, other
First-Class Letters and Flats - Single P	0.2541	0.2541		e is set at the levels expe	ected by the Postal Serv	rice in R2000-1
irst-Class Letters and Flats - Presort	0.1068	0.1068	Proposed).			
first-Class Cards - Single Piece	0.2293	0.2293				
First-Class Cards - Private Presort	0.0633	0.0633				
Standard Regular	0.1664	0.1664				
Standard Regular Enhanced Carrier R	0.0753	0.0753	Ma	il Processing Cost	0.00000	
			For	warding Cost	0.00000	

			Alternate	
			Proposal	
			Compared to	
			Proposed R2000-1	
	Proposed R2000- 1	Alternate Proposal	Difference	Percent Difference
	ī	Пороза	Difference	Difference
irst-Class Single Piece Letters Rate	0.340	0.340	0.000	0.0%
irst-Class Letters and Flats - Workshared Discounts for:				
Nonautomated Presort	0.020	0.020	0.000 0.000	0.0%
Automated Basic Letters	0.060	0.060	0.000	0.0%
Automated Basic Flats	0.030	0.030		0.0%
Automated 3-Digit Letters	0.069	0.069	0.000	
Automated 5-Digit Letters	0.087	0.087	0.000	0.0%
Automated 3/5-Digit Flats	0.063	0.063	0.000	0.0%
Automated Carrier-Route Letters	0.092	0.092	0.000	0.0%
Workshared Discount on Second Ounce	0.000	0.046	0.046	
Workshared Discount on Third Ounce	0.046	0.046	0.000	0.0%
irst-Class Single Piece Cards Rate	0.210	0.210	0.000	0.0%
irst-Class Private Cards - Workshared Discounts for:				
Nonautomated Presort Cards	0.020	0.020	0.000	0.0%
Automated Basic Cards	0.036	0.036	0.000	0.0%
Automated 3-Digit Cards	0.043	0.043	0.000	0.0%
Automated 5-Digit Cards	0.056	0.056	0.000	0.0%
Automated Carrier-Route Cards	0.061	0.061	0.000	0.0%
to dead Demokratica Management of Desire Lamper Date	0.242	0.242		
	0.242	0.242	0.000	0.0%
tandard Regular Letters Discounts for:				
tandard Regular Letters Discounts for: Nonautomated Presort Letters	0.017	0.017	0.000	0.0%
itandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.017 0.042	0.017 0.042	0.000 0.000	0.0% 0.0%
itandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters	0.017 0.042 0.032	0.017 0.042 0.032	0.000 0.000 0.000	0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.017 0.042	0.017 0.042	0.000 0.000	0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate	0.017 0.042 0.032	0.017 0.042 0.032	0.000 0.000 0.000	0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for:	0.017 0.042 0.032 0.053 0.311	0.017 0.042 0.032 0.053 0.311	0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0%
itandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters itandard Regular Nonautomated Basic Nonletters Rate itandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters	0.017 0.042 0.032 0.053 0.311	0.017 0.042 0.032 0.053 0.311	0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters	0.017 0.042 0.032 0.053 0.311	0.017 0.042 0.032 0.053 0.311	0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Discounts for:	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/3-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters tandard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters tandard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 3-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
tandard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 3-Digit Letters Automated 5-Digit Letters tandard Regular Nonautomated Basic Nonletters Rate tandard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats tandard Regular Enhanced Carrier Route Basic Letters Rate tandard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Basic Nonletters tandard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.017 0.042 0.032 0.053 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%

Discounts are inputs to the model and are the discount for one specific type of mail. The discounts for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docker No. R2000-1. Discounts for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Key rates are shown on p. 3.

	e (Dollars per Piece)	AND THE SOURCE STREET, CO. LANSING	Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	<u>I</u>	Proposal	Difference
irst-Class Letters and Flats - Single Piece	0.3408	0.3408	0.000
irst-Class Letters and Flats - Single Piece Additional Ounces	0.2300	0.2300	0.000
irst-Class PRM and QBRM Letters	0.3100	0.3100	0.000
irst-Class Letters and Flats - Workshared per Piece Rate Nonautomated Presort	0.2182	0.3183	0.000
Automated Basic Letters	0.3183 0.2793	0.3183 0.2793	0.00.0
Automated Basic Flats	0.2073	0.2073	0.000
Automated 3-Digit Letters	0.2710	0.2710	0.000
Automated 5-Digit Letters	0.2530	0.2530	0.000
Automated 3/5-Digit Flats	0.2772	0.2772	0,000
Automated Carrier-Route Letters	0.2479	0.2479	0.000
irst-Class Letters and Flats - Workshared per Pound Rate			
Nonautomated Presort	0.0000	0.0000	0.000
Automated Basic Letters	0.0000	0.0000	0.000
Automated Basic Flats	0.0000	0.0000	0.000
Automated 3-Digit Letters	0.0000	0.0000	0.000
Automated 5-Digit Letters	0.0000	0.0000	0.000
Automated 3/5-Digit Flats	0.000.0	0.0000	0.000
Automated Carrier-Route Letters	0.0000	0.0000	0.000
irst-Class Letters and Flats - Workshared Ounces One to Two	0.2300	0.1840	-0.046
irst-Class Letters and Flats - Workshared Ounces Two to Three	0.2300	0.2300	0.000
irst-Class Letters and Flats - Workshared Ounces Over Three	0.2300	0.2300	0.000
irst-Class Stamped Cards	0.2100	0.2100	0.000
irst-Class PRM and QBRM Cards	0.1800	0.1800	0.000
irst-Class Private Cards			_
Single Piece Cards at Cards Rates	0.2100	0.2100	0.000
Single Piece Cards at Letter Rates	0.3400	0.3400	0.000
Nonautomated Presort Cards	0.1900	0.1900	0.000
Automated 3 Phote Cards	0.1740	0.1740	0.000
Automated 3-Digit Cards Automated 5-Digit Cards	0.1670 0.15 4 0	0.1670 0.1540	0.000
Automated Carrier-Route Cards	0.1340	0.1340	0.000
tandard Single Piece	V. 142V	0.1470	0.000
tandard Regular			
Nonautomated Basic Letters	0,2420	0,2420	0.000
Nonautomated Basic Nonletters	0.2371	0.2371	0.000
Nonautomated Presort Letters	0.2141	0.2141	0.000
Nonautomated Presort Nonletters	0.1708	0.1708	0.000
Automated Basic Letters	0.2000	0.2000	0.000
Automated Basic Flats	0.1983	0.1983	0.000
Automated 3-Digit Letters	0.1839	0.1839	0.000
Automated 5-Digit Letters	0.1629	0.1629	0.000
Automated 3/5-Digit Flats	0.1504	0.1504	0.000
tandard Regular - Second Ounce	0.0000	0.0000	0.000
tandard Regular - Third Ounce	0.0000	0.0000	0.000
tandard Regular - Ounces Above Third	0.0413	0.0413	0.000
tandard Regular Enhanced Carrier Route			
Automated	0.1630	0.1630	0.000
Basic Letters	0.1750	0.1750	0.000
Basic Nonletters	0.1210	0.1210	0.000
High-Density Letters	0.1068	0.1068	0.000
High-Density Nonletters	0.0438	0.0438	0.000
Saturation Letters	0.0978	0.0978	0.000
Saturation Nonletters	0.0526	0.0526	0.000
tandard Enhanced Carrier Route - Second Ounce tandard Enhanced Carrier Route - Third Ounce	0.0000	0.0000	0.000
	0.0000 0.0365	0.0000	0.000
		0.0365	0.000
tandard Enhanced Carrier Route - Ounces Above Third tandard Nonprofit	0.1351	0.1351	0.000

Revenue per piece for Proposed R2000-1 is taken from Direct Testimony of David R. Fronk in Docket No. R2000-1, USPS-T-33, Workpaper 1 and Direct Testimony of Joseph D. Moeller in Docket No. R2000-1, USPS-T-36, Workpaper 1. Revenue per piece in the Alternative Proposal is the key rate per piece (p. 3) multiplied by the key rate to revenue per piece adjustment (p. 15).

Page 14

	Proposed R2000-	Alternate
	1	<u>Proposal</u>
First-Class Single Piece	39.72%	39.72%
First-Class Workshared		
Second Ounce	3.58%	3.58%
Third Ounce	1.00%	1.00%
Ounces Above Third Ounce	0.63%	0.63%
Standard Regular		
Second Ounce	52.90%	52.90%
Third Ounce	34.71%	34.71%
Ounces Above Third Ounce	101.31%	101.31%
Standard Enhanced Carrier Route		
Second Ounce	63.91%	63.91%
Third Ounce	46.9 9 %	46.99%
Ounces Above Third Ounce	134.09%	134.09%
Additional ounces charged for as a percentage of first ounces is oh; 91 and LR-I-92	ained from Sahron Daniel's R2000-1 LR-I-	

			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	<u>1</u>	Proposal	<u>Difference</u>
First-Class Single Piece	1.002	1.002	0.000
First-Class Letters and Flats - Single Piece Additional Ounces	1.000	1.000	0.00
First-Class PRM and QBRM Letters	1.000	1.000	0.00
First-Class Letters and Flats - Workshared per Piece Rate			
Nonautomated Presort	0.995	0.995	0.00
Automated Basic Letters	0.998	0.998	0.00
Automated Basic Flats	0.669	0.669	0.00
Automated 3-Digit Letters	1.000	1.000	0.00
Automated 5-Digit Letters	1.000	1.000	0.00
Automated 3/5-Digit Flats	1.000	1.000	0.00
Automated Carrier-Route Letters	0.999	0.999	0.00
First-Class Letters and Flats - Workshared per Pound Rate			
Nonautomated Presort	0.000	1.000	1.00
Automated Basic Letters	0.000	1.000	1.00
Automated Basic Flats	0.000	0.669	0.66
Automated 3-Digit Letters	0.000	1.000	1.000
Automated 5-Digit Letters	0.000	1.000	1.000
Automated 3/5-Digit Flats	0.000	1.000	1.00
Automated Carrier-Route Letters	0.000	1.000	1.000
First-Class Letters and Flats - Workshared Second Ounce	000.1	000.1	0.000
First-Class Letters and Flats - Workshared Third Ounce	1.250	1.250	0.000
First-Class Letters and Flats - Workshared Ounces Above 3	1.000	1.000	0.006
First-Class Stamped Cards	0.913	0.913	0.000
First-Class PRM and QBRM Cards	1.000	1.000	0.000
First-Class Private Cards			
Single Piece Cards	1,000	1.000	0.00
Nonautomated Presort	1.000	1.000	0.000
Automated Basic	1.000	1.000	0.000
Automated 3-Digit	1.000	1.000	0.000
Automated 5-Digit	1.000	1.000	0.00
Automated Carrier-Route	1.000	1.000	0.000
Standard Single Piece			
Standard Regular			
Nonautomated Basic Letters	1.000	1.000	0.000
Nonautomated Basic Nonletters	0.762	0.762	0.000
Nonautomated Presort Letters	0.952	0.952	0.00
Nonautomated Presort Nonletters	0.662	0.662	0.000
Automated Basic Letters	1.000	1.000	0.00
Automated Basic Flats	0.743	0.743	0.00
Automated 3-Digit Letters	0.953	0.953	0.000
Automated 5-Digit Letters	0.947	0.947	0,000
Automated 3/5-Digit Flats	0.651	0.651	0,000
Standard Regular - Second Ounce	1.000	1.000	0.00
Standard Regular - Third Ounce	1.000	1.000	0.000
Standard Regular - Ounces Above Third	1.000	1.000	0.000
Standard Regular Enhanced Carrier Route			
Automated	1.000	1.000	0.00
Basic Letters	1.000	1.000	0.00
Basic Nonletters	0.692	0.692	0.00
High-Density Letters	0.702	0.702	0.000
High-Density Nonletters	0.284	0.284	0.000
Saturation Letters	0.684	0.684	0.00
Saturation Nonletters	0.356	0.356	0.000
Standard Enhanced Carrier Route - Second Ounce	1.000	1.000	0.000
Standard Enhanced Carrier Route - Third Ounce	1.000	1.000	0.000
Standard Enhanced Carrier Route - Ounces Above Third	1.000	1.000	0.000

	<u> Proposed R2000-1</u>	Alternate Proposal	Alternate Proposa Compared to Proposed R2000- <u>Difference</u>
First-Class			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic Letters	0.060	0.060	0.000
Automated Basic Flats	0.030	0.030	0.000
Automated 3-Digit Letters	0.069	0.069	0.000
Automated 5-Digit Letters	0.087	0.087	0.000
Automated 3/5-Digit Flats	0.063	0.063	0.000
Automated Carrier-Route Letters	0.092	0.092	0.000
Second Ounce	0.000	0.046	0.046
Third Ounce	0.046	0.046	0.000
Fisrt Class Cards			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic	0.036	0.036	0.000
Automated 3-Digit	0.043	0.043	0.000
Automated 5-Digit	0.056	0.056	0.000
Automated Carrier-Route	0.061	0.061	0.000
Standard Regular			
Nonautomated Presort Letters	0.017	0.017	0.000
Nonautomated Presort Nonletters	0.053	0.053	0.000
Automated Basic Letters	0.042	0.042	0.000
Automated Basic Flats	0.044	0.044	0.000
Automated 3-Digit Letters	0.032	0.032	0.000
Automated 5-Digit Letters	0.053	0.053	0.000
Automated 3/5-Digit Flats	0.027	0.027	0.000
BMC Destination Entry Discount	0.017	0.017	0.000
SCF Destination Entry Discount	0.022	0.022	0.000
DDU Destination Entry	0.028	0.028	0.000

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Costs	11
Discounts	12
Revenue per Piece	13
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Key Rate to Revenue per Piece Adjustment	15
Discounts for share calculations	16

	Proposed R2000-1	Alternate Proposal	Alternate Proposal Compared to Proposed R2000-1 Difference
	2102000	THE THE THE PERSON	<u> </u>
First-Class Letters and Flats - Single Piece	171.2%	169.6%	-1.57%
First-Class Letters and Flats - Presort	263.5%	261.5%	-2.05%
First-Class Cards - Single Piece	111.9%	111.9%	0.02%
First-Class Cards - Private Presort	265.6%	265.6%	0.00%
Fotal First Class	194.5%	192.9%	-1.66%
Total Periodical	101.3%	101.3%	0.00%
Standard Single Piece			
Standard Regular	132.9%	132.9%	0.00%
Standard Regular Enhanced Carrier Route	208.8%	208.8%	0.00%
Standard Regular and Enhanced Carrier Route	153.1%	153.1%	0.00%
Standard Nonprofit	116.8%	116.8%	0.00%
Standard Nonprofit Enhanced Carrier Route	126.7%	126.7%	0.00%
Total Standard A	148.2%	148.2%	0.00%
Total Standard B	114.5%	114.5%	0.00%
Priority Mail, Express Mail and Mailgrams	186.5%	186.5%	0.00%
Postal Penalty and Free-for-the Blind	0.0%	0.0%	0.00%
International Mail	122.2%	122.2%	0.00%
Special Services	153.3%	153.3%	0.00%
Attributable Costs	168.9%	168.2%	-0.76%
Total	100.0%	99.5%	-0.43%

ke Rub		2000		
			Alternate Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate	10.000-1	Percent
	R2000-1	Proposal	Difference	Difference
	<u>R2000-1</u>	rioposai	Difference	Difference
irst-Class Letters and Flats - Single Piece	0.340	0.340	0.000	0.0%
irst-Class Letters and Flats - Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
First-Class PRM and QBRM Letters	0.310	0.310	0.000	0.0%
irst-Class Letters and Flats - Workshared per Piece Rate				
Nonautomated Presort	0.320	0.320	0.000	0.0%
Automated Basic Letters	0.280	0.280	0.000	0.0%
Automated Basic Flats	0.310	0.310	0.000	0.0%
Automated 3-Digit Letters	0.271	0.271	0.000	0.0%
Automated 5-Digit Letters	0.253	0.253	0.000	0.0%
Automated 3/5-Digit Flats	0.277	0.277	0.000	0.0%
Automated Carrier-Route Letters	0.248	0.248	0.000	0.0%
First-Class Letters and Flats - Workshared per Pound Rate				
Nonautomated Presort	0.000	0.000	0.000	
Automated Basic Letters	0.000	0.000	0.000	
Automated Basic Flats	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	 -
Automated 3/5-Digit Flats	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
irst-Class Letters and Flats - Workshared Second Ounce	0.230	0.174	-0.056	-24.3%
irst-Class Letters and Flats - Workshared Third Ounce	0.184	0.174	-0.010	-5.4%
irst-Class Letters and Flats - Workshared Ounces Above Third	0.230	0.220	-0.010	-4.3%
irst-Class Stamped Cards	0.230	0.230	0.000	0.0%
irst-Class PRM and QBRM Cards	0.180	0.180	0.000	0.0%
irst-Class Private Cards				
Single Piece Cards	0.210	0.210	0.000	0.0%
Single Piece Cards at Letter Rates	0.340	0.340		
Nonautomated Presort Cards	0.190	0.190	0.000	0.0%
Automated Basic Cards	0.174	0.174	0.000	0.0%
Automated 3-Digit Cards	0.167	0.167	0.000	0.0%
Automated 5-Digit Cards	0.154	0.154	0,000	0.0%
Automated Carrier-Route Cards	0.149	0.149	0.000	0.0%
Standard Single Piece				
Standard Regular				
Nonautomated Basic Letters	0.242	0.242	0.000	0.0%
Nonautomated Basic Nonletters	0.311	0.311	0,000	0.0%
Nonautomated Presort Letters	0,225	0.225	0.000	0.0%
Nonautomated Presort Nonletters	0.258	0.258	0.000	0.0%
Automated Basic Letters	0,200	0.200	0,000	0.0%
Automated Basic Flats	0.267	0.267	0.000	0.0%
Automated 3-Digit Letters	0.193	0.193	0,000	0.0%
Automated 5-Digit Letters	0.172	0.172	0.000	0.0%
Automated 3/5-Digit Flats	0.231	0.231	0,000	0.0%
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000	
standard Regular - Ounces Above Third	0.041	0.041	0.000	0.0%
Standard Regular Enhanced Carrier Route				
Automated	0.163	0.163	0.000	0.0%
Basic Letters	0.175	0.175	0.000	0.0%
Basic Nonletters	0.175	0.175	0.000	0.0%
High-Density Letters	0.152	0.152	0.000	0.0%
High-Density Nonletters	0.154	0.154	0.000	0.0%
Saturation Letters	0.143	0.143	0.000	0.0%
Saturation Nonletters	0.148	0.148	0.000	0.0%

A Control of the Cont	idlari per Piece) conti			
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	1
	Proposed	Alternate		Percent
	R2000-1	<u>Proposal</u>	Difference	Difference
Standard Regular Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Ounces Above Third	0.037	0.037	0.000	0.0%

Key rates are inputs to the model and are the rate for one specific type of mail. The key rates for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1. Key rates for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Discounts are shown on p. 12.

	<u>Proposed</u> <u>R2000-1</u>	Alternate Proposal	Difference	Percent Difference
First-Class Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
First-Class Letters - Workshared per Pound Rate				
Nonautomated Presort	0.000	0.000	0,000	
Automated Basic Letters	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated Carrier-Route Letters	0,000	0.000	0.000	
First-Class Workshared				
Second Ounce	0.230	0.174	-0.956	-24.3%
Third Ounce	0.184	0.174	-0.010	-5.4%
Above Third Ounce	0.230	0.220	-0.010	-4.3%
Standard Regular Addition for Pound Rate		0.000	0.000	
Standard Regular Additional Ounces				
Second Ounce	0.000	0.000	0.000	*
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.041	0.041	0.000	
Standard Enhanced Carrier Route Addition for Pound Rate		0.000	0.000	
Standard Enhanced Carrier Route				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.037	0.037	0.000	

Additional ounce and pound rates are inputs to the model. The additional ounce and pound rates for Proposed R2000-1 are obtained from Request of the United States Postal Services, for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docker No. R2000-1

-1. Additional ounce and pound rates for an alternative proposal are set by the model user by changing each rate.

Reven	Requirement (Allilor Poller)		Alternate	
Society was a series of the se	Proposed R2000-1	Alternate Proposal	Difference	Percent Difference
al Revenues al Revenue Requirement (Equals Total Costs) Surplus (Deficiency)	69,116.8 69,138.7 (21.83)	68,847.2 69,163.3 (316.10)	-269.642 24.623 (294.3)	-0.4% 0.0% 1347.9%
Total Revenue is obtained from the Revenue Table on p. 6. Total	Revenue Requirement (Total Costs) is o rement.	btained from the Cost T	able on p. 11. Net	

the fatte for the law and the second second	une (Villion Pieces) to 🎉		3 49.65.57	**************************************
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	<u>Alternate</u>		Percent
	R2000-1	Proposal Proposal	Difference	Difference
First-Class Letters and Flats - Single Piece Including QBRM	52,877.658	52,976,718	99.060	0.2%
First-Class Letters and Flats - Single Piece Additional Ounces	21,001.839	21,041.183	39.345	0.2%
First-Class PRM and OBRM Letters	357.932	358.603	0.671	0.2%
First-Class Letters and Flats - Workshared	46,979.736	46,991,243	11.507	0.0%
Nonautomated Presort	2,586.288	2,587.749	1.461	0.1%
Automated Basic Letters	5,620.726	5,625.487	4.761	0.1%
Automated Basic Flats	52.293	52.494	0.201	0.4%
Automated 3-Digit Letters	24,508.201	24,510.366	2.165	0.0%
Automated 5-Digit Letters	12,362.727	12,364.300	1.574	0.0%
Automated 3/5-Digit Flats	304.691	305.736	1.045	0.3%
Automated Carrier-Route Letters	1,544.810	1,545.110	0.300	0.0%
First-Class Letters and Flats - Workshared Ounces One to Two	1,681.963	1,682.375	0.412	0.0%
First-Class Letters and Flats - Workshared Ounces Two to Three	471.274	471.389	0.115	0.0%
First-Class Letters and Flats - Workshared Ounces Over Three	295.463	295.535	0.072	0.0%
First-Class Stamped Cards	415.873	415.873	0.000	0.0%
First-Class PRM and QBRM Cards	103.678	103.562	-0.116	-0.1%
First-Class Private Cards	5,025.078	5,021.459	-3.619	-0.1%
Single-Piece Cards including QBRM & Stamped	2,354.910	2,352.271	-2.639	-0.1%
Nonautomated Presort Cards	383.715	383.477	-0.238	-0.1%
Automated Basic Cards	548.060	\$47.531	-0.529	-0.1%
Automated 3-Digit Cards	939.713	939.621	-0.092	0.0%
Automated 5-Digit Cards	661.035	660.943	-0.093	0.0%
Automated Carrier-Route Cards	137.645	137.615	-0.029	0.0%
Total First Class	105,759,955	105,867,458	107.502	0.1%
Total Periodical	10,321.166	10.321.166	0.000	0.0%
Standard Single Piece				0.00/
Standard Regular	40,998.656	40,991.965	-6.691	0.0%
Nonautomated Basic Letters	1,011.823	1,011.659	-0.164	0.0%
Nonautomated Basic Nonletters	1,045,493	1,045.323	-0.170	0.0%
Nonautomated Presort Letters	1,455.143	1,454.907	-0.236	0.0%
Nonautomated Presort Nonletters	1,791.588	1,791.296	-0.292 -0.673	0.0% 0.0%
Automated Basic Letters	4,120.244	4,119.570	-0.057	0.0%
Automated Basic Flats	347,480 13,450.018	347.423 13,447.822	-0.057 -2.196	0.0%
Automated 3-Digit Letters	6,378.638	6,377.597	-2.196 -1.042	0.0%
Automated 5-Digit Letters	6,378.038 11,398.229	11,396,368	-1.042 -1.861	0.0%
Automated 3/5-Digit Flats Standard Regulas - Second Ounce	21,688.159	21,684,619	-3,539	0.0%
Standard Regular - Second Ounce Standard Regular - Third Ounce	14,231.318	14,228.996	-2.323	0.0%
Standard Regular - Third Office Standard Regular - Ounces Above Third	41,537.326	41,530.547	-6.779	0.0%
Standard Regular - Ounces Above Third Standard Regular Enhanced Carrier Route	32,828.212	32,828.212	0.000	0.0%
Automated	1,851.903	1,851.903	0.000	0.0%
Automated Basic Letters	5,449.490	5,449. 49 0	0.000	0.0%
Basic Letters Basic Nonletters	11,794.849	11,794.849	0.000	0.0%
	393.109	393,109	0.000	0.0%
High-Density Letters High-Density Nonletters	1,479.259	1,479.259	0.000	0.0%
Saturation Letters	2,692.107	2,692.107	0.000	0.0%
Saturation Nonletters	9,167.496	9,167.496	0.000	0.0%
Standard Enhanced Carrier Route - Second Ounce	20,981,342	20,981.342	0.000	0.0%
Standard Enhanced Carrier Route - Third Ounce	15,424.743	15,424.743	0.000	0.0%
Standard Enhanced Carrier Route - Ounces Above Third	44,019.581	44,019.581	0.000	0.0%
Standard Regular and Enhanced Carrier Route	73,826.868	73,820.177	-6.691	0.0%
Standard Nonprofit	11,425.579	11,425.579	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	2,851.875	2,851.875	0.000	0.0%
Total Standard A	88,104.322	88,097.631	-6.691	0.0%

	Volume Millon Pieces) - continued		Alternate Proposal	
	<u>Proposed</u> <u>R2000-1</u>	Alternate Proposal	Difference	Percent Difference
Fotal Standard B	1,133.060	1,133.060	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	1,381.313	1.381.313	0.000	0.0%
Postal Penalty and Free-for-the Blind	405.217	405.217	0.000	0.0%
Fotal Domestic Mail	207,105.033	207,205,844	100.811	0.0%
nternational Mail	1,032.013	1,032.013	0.000	0.0%
Fotal Domestic and International Mail	208,137.046	208.237.857	100.811	0.0%

A STATE OF THE STA				
			Alternate	
			Proposal	
			Compared to	
			Proposed R2000-1	
	Proposed	Alternate	K20(K)- }	Percent
	R2000-1	Proposal	Difference	Difference
First-Class Letters and Flats - Single Piece Per Piece Except QBRM	17,856.707	17,890.159	33.452	0.2%
First-Class Letters and Flats - Single Piece Additional Ounces	4,830.423	4,629.060	-201.363	-4.2%
First-Class PRM and QBRM Letters	110.959	111.167	0.208 0.000	0.2% 0.0%
First-Class Single-Piece Letter Fees Nonstandard Pieces	167.072 39.634	167.072 39.634	0.000	0.0%
First-Class Letters and Flats - Workshared Total	13,226.407	13,126.669	-99.737	-0.8%
First-Class Letters and Flats - Workshared Per Piece	12,640.686	12,643,871	3.185	0.0%
Nonautomated Preson	823.093	823.558	0.465	0.1%
Automated Basic Letters	1,569.908	1,571.238	1.330	0.1%
Automated Basic Flats	10,841	10.882	0.042	0.4%
Automated 3-Digit Letters	6,641.722	6.642.309	0.587	0.0%
Automated 5-Digit Letters	3,127.770	3,128.168	0.398	0,0%i 0.3%
Automated 3/5-Digit Flats	84.454 382.898	84.744 382.972	0.290 0.074	0.3%
Automated Carrier-Route Letters First-Class Letters and Flats - Workshared Ounces One to Two	386.851	382.972 292.733	-94.118	-24.3%
First-Class Letters and Flats - Workshared Ounces Two to Three	108,393	102.527	-5.866	-5.4%
First-Class Letters and Flats - Workshared Ounces Over Three	67.956	65.018	-2.939	-4.3%
First-Class Letters and Flats - Workshared Fees	22.520	22.520	0.000	0.0%
First-Class Stamped Cards	87.333	87.333	0.000	0.0%
First-Class PRM and QBRM Cards	18.662	18.641	-0.021	-0.1%
First-Class Private Cards	937.780	937.059	-0.721	-0.1%
Single-Piece Cards at Cards Rates	444.470	443.972	-0.498	-0.1%
Single-Piece Cards at Letter Rates	45.800	45.749	0.045	A 107
Nonautomated Presort Cards	72.906 95.362	72.861 95.270	-0.045 -0.092	-0.1% -0.1%
Automated Basic Cards Automated 3-Digit Cards	156.932	156.917	-0.015	0.0%
Automated 5-Digit Cards Automated 5-Digit Cards	101.799	101.785	-0.013	0.0%
Automated Carrier-Route Cards	20.509	20.505	-0.004	0.0%
First-Class Single Piece Cards Fees	7.636	7.636	0.000	0.0%
First-Class Workshared Cards Fees	1.278	1.278	0.000	0.0%
Total First Class	37,283.890	37.015.709	-268.181	-0.7%
Total Periodical	2,498.774	2,498.774	0.000	0.0%
Standard Single Piece				0.00/
Standard Regular	9,070.437	9,068.977	-1.461 -0.040	0.0% 0.0%
Nonautomated Basic Letters Nonautomated Basic Nonletters	244.861 247.847	244.822 247.806	-0.040	0.0%
Nonautomated Basic Nonierters Nonautomated Presort Letters	311.613	311.563	-0.050	0.0%
Nonautomated Presont Nonletters	306.085	306.035	-0.050	0.0%
Automated Basic Letters	824.049	823.914	-0.135	0.0%
Automated Basic Flats	68.900	68.888	-0.011	0.0%
Automated 3-Digit Letters	2,473.993	2,473.590	-0.404	0.0%
Automated 5-Digit Letters	1,039.334	1,039.164	-0.170	0.0%
Automated 3/5-Digit Flats	1,714.556	1,714.276	-0.280	0.0%
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000 -0.280	0.0%
Standard Regular - Ounces Above Third	1,716.011 121.918	1,715.731 121.918	0.000	0.0%
Fees, Residual Shape, and Adjustments Standard Regular Enhanced Carrier Route	5,162.025	5,162.025	0.000	0.0%
Automated Automated	301.860	301.860	0.000	0.0%
Basic Letters	953.661	953.661	0.000	0.0%
Basic Nonletters	1,427.690	1,427.690	0.000	0.0%
High-Density Letters	41.972	41.972	0.000	0.0%
High-Density Nonletters	64.797	64.79 7	0.000	0.0%
Saturation Letters	263.208	263.208	0.000	0.0%
Saturation Nonletters	482.618	482,618	0.000	0.0%
Standard Enhanced Carrier Route - Second Ounce	0.000	0,000	0.000	••-
Standard Enhanced Carrier Route - Third Ounce	0.000 1,606.715	0.000 1,606.715	0.000 0.000	0.0%
Standard Enhanced Carrier Route - Ounces Above Third Fees, Residual Shape, and Adjustments	1,000.713	19,764	8.000	0.0%
Standard Regular and Enhanced Carrier Route	14,232,462	14,231.001	-1.461	0.0%

	Revenue (Million Dollars) #continued			-144 44.
			Altemate	,
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u>	Alternate		Percen
	<u>R2000-1</u>	Proposai	Difference	Difference
Standard Nonprofit	1,543.086	1,543.086	0.000	0.0%
tandard Nonprofit Enhanced Carrier Route	264.218	264.218	0.000	0.0%
Total Standard A	16,039,766	16,038.305	-1.461	0.0%
Total Standard B	2,152.241	2,152.241	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	6,611.961	6,611.961	0.000	0.0%
Postal Penalty and Free-for-the Blind	0.000	0.000	0.000	
otal Domestic Mail	64,586.633	64,316.991	-269.642	-0.4%
nternational Mail	1,747.558	1,747.558	0.000	0.0%n
pecial Services	2,359.312	2,359.312	0.000	0.0%
Other Income	383.847	383.847	0.000	0.0%
Attributable Revenue	69,077.349	68,807.707	-269.642	-0.4%
Continuing Appropriations	67.093	67.093	0.000	0.0%
nvestment Income	-27.621	-27.621	0.000	0.0%
Fotal Revenue	69,116.821	68,847.179	-269.642	-0.4%

Revenue is revenue per piece or key rate multiplied by volume for First-Class and Standrad A.. For other types of mails and other types of revenues (e.g. special sevices, other income) revenue is set at the levels shown in the Direct Testimony of Virgina J. Mayes in Docket No. R2000-1, USPS-T-32, Exhibit USPS-32B

THE RESERVE ASSESSMENT OF THE PARTY OF THE P	u Venezia de da	Par Coeff (M	unigon tip (Sub	1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1		ng es movement
					Alternate	
					Proposal	
					Compared to	
					Proposed	
					R2000-1	
			<u>Proposed</u>	Alternate		Percent
			R2000-1	<u>Proposal</u>	<u>Difference</u>	<u>Difference</u>
irst-Class Letters and Flats - Single Piec	e		13,437.357	13,462.530	25.173	0.2%
irst-Class Letters and Flats - Presort			5,019.464	5,020.693	1.229	0.0%
irst-Class Cards - Single Piece			539.919	539.314	-0.605	-0.1%
irst-Class Cards - Private Presort			168.958	168.896	-0.062	0.0%
otal First Class			19,165.698	19.191.434	25.736	0.1%
otal Periodical			2,465.588	2,465.588	0.000	0.0%
tandard Single Piece						
tandard Regular			6,823.933	6.822.820	-1.113	0.0%
tandard Regular Enhanced Carrier Rout	e		2,471.864	2.471.864	0.000	0.0%
tandard Regular and Enhanced Carrier l	Route		9,295.797	9,294.684	-1.113	
tandard Nonprofit			1,320.611	1,320.611	0.000	0.0%
tandard Nonprofit Enhanced Carrier Ro	ute		208.577	208.577	0.000	0.0%
otal Standard A			10,824.985	10,823.872	-1.113	0.0%
otal Standard B			1,880.001	1,880.001	0.000	0.0%
riority Mail, Express Mail and Mailgro	ıms		3,546.046	3,546.046	0.000	0.0%
ostal Penalty and Free-for-the Blind			40.348	40.348	0.000	0.0%
otal Domestic Mail			37,922.666	37,947.289	24.623	0.1%
nternational Mail			1,429.916	1,429.916	0.000	0.0%
pecial Services			1,539,113	1,539.113	0.000	0.0%
Other Variable Costs			0.000	0.000	0.000	#DIV/0!
ttributable Costs			40,891.695	40,916.318	24.623	0.1%
otal Other Custs			27,978.701	27,978.701	0.000	0.0%
Prior Years Loss Recovery			268.257	268.257	0.000	0.0%
otal Costs			69,138.653	69,163.276	24.623	0.0%
,	olume Variable C	ost per Piece (Dollars				
	per	Piece)				
Pi	oposed R2000-1	Alternate Proposal		ce multiplied by volume for of mail and other types of		
irst-Class Letters and Flats - Single P	0.2541	0.2541	variable costs), costs a	are is set at the levels exp		
irst-Class Letters and Flats - Presort	0.1068	0.1068	Proposed).			
irst-Class Cards - Single Piece	0.2293	0.2293				
irst-Class Cards - Private Presort	0.0633	0.0633				
tandard Regular	0.1664	0.1664				
tandard Regular Enhanced Carrier R	0.0753	0.0753	Ma	ail Processing Cost	0.00000	
				rwarding Cost	0.00000	

			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed R2000-	A learness	K2000-1	Percent
	Proposed R2000-	Alternate Proposal	Difference	Difference
	0.240	0.740	0.000	0.0%
First-Class Single Piece Letters Rate	0.340	0.340	0.000	0.074
first-Class Letters and Flats - Workshared Discounts for:	0.020	0.020	0.000	0.0%
Nonautomated Presort Automated Basic Letters	0.020 0.060	0.060	0.000	0.0%
Automated Basic Flats	0.030	0.030	0.000	0.0%
	0.069	0.069	0.000	0.0%
Automated 3-Digit Letters	0.087	0,087	0.000	0.0%
Automated 5-Digit Letters	0.063	0.063	0.000	0.0%
Automated 3/5-Digit Flats		0.092	0.000	0.0%
Automated Carrier-Route Letters	0.092 0.000	0.092 0.046	0.046	0.0%
Workshared Discount on Second Ounce	0.000	0.046	0.046	0.0%
Workshared Discount on Third Ounce	0.040	0.040	0,000	0.0%
First-Class Single Piece Cards Rate	0.210	0.210	0.000	0.0%
First-Class Private Cards - Workshared Discounts for:				
Nonautomated Presort Cards	0.020	0.020	0.000	0.0%
Automated Basic Cards	0.036	0.036	0.000	0.0%
Automated 3-Digit Cards	0.043	0.043	0.000	0.0%
Automated 5-Digit Cards	0.0\$6	0.056	0.000	0.0%
Automated Carrier-Route Cards	0.061	0.061	0.000	0.0%
Standard Regular Discount Decrease and Enhanced Carrier Route Rate Inc	rease from Proposed R2000-1		0.00000	
Standard Regular Nonautomated Basic Letters Rate	0.242	0.242	0.000	0.0%
Standard Regular Letters Discounts for:	*****			
Nonautomated Presort Letters	0.017	0.017	0.000	0.0%
Automated Basic Letters	0.042	0.042	0.000	0.0%
Automated 3-Digit Letters	0.032	0.032	0.000	0.0%
Automated 5-Digit Letters Automated 5-Digit Letters	0.053	0.053	0.000	0.0%
Autonizieu 3-Digit Ceners	0.023	0.033	0.000	0.070
Standard Regular Nonautomated Basic Nonletters Rate	0.311	0.311	0.000	0.0%
Standard Regular Nonletters Discounts for:	በ ሶድን	0.053	0.000	0.0%
Nonautomated Presort Nonletters	0.053	0.053	0.000	0.0%
Automated Basic Flats	0.044	0.044	0.000	0.0%
Automated 3/5-Digit Flats	0.027	0.027	0.000	0.0%
Standard Regular Enhanced Carrier Route Basic Letters Rate	0.175	0.175	0.000	0.0%
Standard Regular Enhanced Carrier Route Letters Discounts for:				
Automated	0.012	0.012	0.000	0.0%
High-Density Letters	0.023	0.023	0.000	0.0%
Saturation Letters	0.032	0.032	0.000	0.0%
Standard Regular Enhanced Carrier Route Basic Nonletters	0.175	0,175	0.000	0.0%
Standard Regular Enhanced Carrier Route Nonletters Discount for:				
High-Density Nonletters	0.021	0.021	0.000	0.0%
Saturation Nonletters	0.027	0.027	0.000	0.0%
Standard Regular				
BMC Destination Entry	0.017	0.017	0.000	0.0%
SCF Destination Entry	0.022	0.022	0.000	0.0%
DDU Destination Entry	0.028	0.028	0.000	0.0%
Discounts are inputs to the model and are the discount for one specific type of mail.				

Discounts are inputs to the model and are the discount for one specific type of mail. The discounts for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services, Docket No. R2000-1. Discounts for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Key rates are shown on p. 3.

			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	1	Proposal	<u>Difference</u>
irst-Class Letters and Flats - Single Piece	0.3408	0.3408	0.000
irst-Class Letters and Flats - Single Piece Additional Ounces	0.2300	0.2200	-0.010
irst-Class PRM and QBRM Letters	0.3100	0.3100	0.000
irst-Class Letters and Flats - Workshared per Piece Rate			
Nonautomated Presort	0.3183	0.3183	0.000
Automated Basic Letters	0.2793 0.2073	0.2793 0.2073	0,00,0 0,00,0
Automated Basic Flats	0.2710	0.2073	0,000
Automated 3-Digit Letters Automated 5-Digit Letters	0.2530	0.2530	0,000
Automated 3/5-Digit Flats	0.2772	0.2772	0.000
Automated Carrier-Route Letters	0.2479	0.2479	0,000
irst-Class Letters and Flats - Workshared per Pound Rate	0.2479	0.4179	4,000
Nonautomated Presort	0.0000	0.0000	0.000
Automated Basic Letters	0.0000	0.0000	0.000
Automated Basic Flats	0.0000	0.0000	0.000
Automated 3-Digit Letters	0.0000	0.0000	0,000
Automated 5-Digit Letters	0.0000	0.0000	0.000
Automated 3/5-Digit Flats	0.0000	0.0000	0.000
Automated Carrier-Route Letters	0.0000	0.0000	0.000
irst-Class Letters and Flats - Workshared Ounces One to Two	0.2300	0.1740	-0.056
irst-Class Letters and Flats - Workshared Ounces Two to Three	0.2300	0.2175	-0.012
irst-Class Letters and Flats - Workshared Ounces Over Three	0.2300	0.2200	-0.010
irst-Class Stamped Cards	0.2100	0.2100	0.000
irst-Class PRM and QBRM Cards	0.1800	0.1800	0.000
irst-Class Private Cards			
Single Piece Cards at Cards Rates	0.2100	0.2100	0.000
Single Piece Cards at Letter Rates	0.3400	0.3400	
Nonautomated Presort Cards	0,1900	0.1900	0.000
Automated Basic Cards	0.1740	0.1740	0,000
Automated 3-Digit Cards	0.1670	0.1670	0.000
Automated 5-Digit Cards	0.1540	0.1540	0.000
Automated Carrier-Route Cards	0.1490	0.1490	0.000
tandard Single Piece			
tandard Regular Nonautomated Basic Letters	0.2420	0.2420	0.000
Nonautomated Basic Nonletters	0.2371	0.2371	9.000
Nonautomated Dasic Nonletters Nonautomated Presort Letters	0.2141	0.2141	0,000
Nonautomated Presort Nonletters	0.1708	0.1708	0.000
Automated Basic Letters	0.2000	0.2000	0.000
Automated Basic Flats	0.1983	0.1983	0.000
Automated 3-Digit Letters	0.1839	0.1839	0.000
Automated 5-Digit Letters	0.1629	0.1629	0.000
Automated 3/5-Digit Flats	0.1504	0.1504	0.000
tandard Regular - Second Ounce	0.0000	0.0000	0.000
tandard Regular - Third Ounce	0.0000	0.0000	0.000
tandard Regular - Ounces Above Third	0.0413	0.0413	0.000
tandard Regular Enhanced Carrier Route			
Automated	0.1630	0.1630	0.000
Basic Letters	0.1750	0.1750	0.000
Basic Nonletters	0.1210	0.1210	0.000
High-Density Letters	0.1068	0.1068	0.000
High-Density Nonletters	0.0438	0.0438	0.000
Saturation Letters	0.0978	0.0978	000,0
Saturation Nonletters	0.0526	0.0526	0.000
standard Enhanced Carrier Route - Second Ounce	0.0000	0.0000	0.000
standard Enhanced Carrier Route - Third Ounce	0.0000	0.0000	0.000
Standard Enhanced Carrier Route - Ounces Above Third	0.0365	0.0365	0.000
Standard Nonprofit	0.1351	0.1351	0.000
tandard Nonprofit Enhanced Carrier Route	0.0926	0.0926	0.000

Revenue per piece for Proposed R2000-1 is taken from Direct Testimony of David R. Fronk in Docket No. R2000-1, USPS-T-33, Workpaper 1 and Direct Testimony of Joseph D. Moeller in Docket No. R2000-1, USPS-T-36, Workpaper 1. Revenue per piece in the Alternative Proposal is the key rate per piece (p. 3) multiplied by the key rate to revenue per piece adjustment (p. 15).

	Proposed R2000-	Alternate
	1	Proposal
First-Class Single Piece	39.72%	39.72%
First-Class Workshared		
Second Ounce	3.58%	3.58%
Third Ounce	1.00%	1.00%
Ounces Above Third Ounce	0.63%	0.63%
Standard Regular		
Second Ounce	52.90%	52.90%
Third Ounce	34.71%	34.71%
Ounces Above Third Ounce	101.31%	101.31%
Standard Enhanced Carrier Route		
Second Ounce	63.91%	63.91%
Third Ounce	46.99%	46.99%
Ounces Above Third Ounce	134.09%	134.09%

			Altemate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	1	Proposal	<u>Difference</u>
First-Class Single Piece	1.002	1.002	0.00
irst-Class Letters and Flats - Single Piece Additional Ounces	1.000	1.000	0.00
irst-Class PRM and QBRM Letters	1.000	1.000	0.00
irst-Class Letters and Flats - Workshared per Piece Rate			
Ionautomated Presort	0.995	0.995	0.00
Automated Basic Letters	0.998	0.998	0.00
Automated Basic Flats	0.669	0.669	0.00
Automated 3-Digit Letters	1.000	1.000	0.00
automated 5-Digit Letters	1.000	1.000	0.00
Automated 3/5-Digit Flats	1.000	1.000	0.00
Automated Carrier-Route Letters	0.999	0.999	0.00
irst-Class Letters and Flats - Workshared per Pound Rate	2 222	1.000	1.00
Nonautomated Presort	0.000	1.000 1.000	1.00 1.00
Automated Basic Letters	0,000 0,000	0.669	0.66
Automated Basic Flats	0.000	1.000	1.00
Automated 3-Digit Letters Automated 5-Digit Letters	0.000	1.000	1.00
Automated 3-Digit Centers Automated 3/5-Digit Flats	0.000	1.000	1.00
Automated 3/3-12/1git Flats	0.000	1.000	1.00
irst-Class Letters and Flats - Workshared Second Ounce	000.0	000.1	0.00
First-Class Letters and Flats - Workshared Third Ounce	1.250	1.250	0.00
First-Class Letters and Flats - Workshared Ounces Above 3	1.000	1.000	0.00
irst-Class Stamped Cards	0.913	0.913	0.00
irst-Class PRM and OBRM Cards	1.000	1.000	0.00
irst-Class Private Cards			
ingle Piece Cards	1.000	1.000	0.00
Anautomated Presort	1.000	1.000	0.00
Automated Basic	1.000	.1.000	0.00
Automated 3-Digit	1.000	1.000	0.00
Automated 5-Digit	1.000	1.000	0.00
Automated Carrier-Route	1.000	1.000	0.00
tandard Single Piece			
tandard Regular			
Nonautomated Basic Letters	1.000	1.000	0.00
Nonautomated Basic Nonletters	0.762	0.762	0.00
Nonautomated Presort Letters	0.952	0.952	0.00
Nonautomated Presort Nonletters	0.662	0.662	0.00
Automated Basic Letters	1.000 0,743	1.000 0.743	0.00
Automated Basic Flats Automated 3-Digit Letters	0.743	0.743	0.00
Automated 3-Digit Letters	0.933	0.947	0.00
Automated 3/5-Digit Flats	0.651	0.651	0.00
Standard Regular - Second Ounce	1.000	1.000	0.00
Standard Regular - Third Ounce	1.000	1.000	0.00
Standard Regular - Ounces Above Third	1.000	1.000	0.00
standard Regular Enhanced Carrier Route			
Automated	1.000	1.000	0.00
Dasic Letters	1.000	1.000	0.00
Basic Nonletters	0.692	0.692	0.00
ligh-Density Letters	0.702	0.702	0.00
ligh-Density Nonletters	0.284	0.284	0.00
Saturation Letters	0.684	0.684	0.00
Saturation Nonletters	0.356	0.356	0.00
Standard Enhanced Carrier Route - Second Ounce	1.000	1.000	0.00
Standard Enhanced Carrier Route - Third Ounce	1.000	1.000	0.00
Standard Enhanced Carrier Route - Ounces Above Third	1.000	1.000	0.00

		Miller de sensol e esta l'As esta de Massia	Alternate Proposa
			Compared to
			Proposed R2000-
	Proposed R2000-1	Alternate Proposal	Difference
First-Class			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic Letters	0.060	0.060	0.000
Automated Basic Flats	0.030	0.030	0.000
Automated 3-Digit Letters	0.069	0.069	0.000
Automated 5-Digit Letters	0.087	0.087	0.000
Automated 3/5-Digit Flats	0.063	0.063	0.000
Automated Carrier-Route Letters	0.092	0.092	0.000
Second Ounce	0.000	0.046	0.046
Third Ounce	0.046	0.046	0.000
Fisrt Class Cards			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic	0.036	0.036	0.000
Automated 3-Digit	0.043	0.043	0.000
Automated 5-Digit	0.056	0.056	0.000
Automated Carrier-Route	0.061	0.061	0.000
Standard Regular			
Nonautomated Presort Letters	0.017	0.017	0.000
Nonautomated Presort Nonletters	0.053	0.053	0.000
Automated Basic Letters	0.042	0.042	0.000
Automated Basic Flats	0.044	0.044	0.000
Automated 3-Digit Letters	0.032	0.032	0.000
Automated 5-Digit Letters	0.053	0.053	0.000
Automated 3/5-Digit Flats	0.027	0.027	0.000
BMC Destination Entry Discount	0.017	0.017	0.000
SCF Destination Entry Discount	0.022	0.022	0.000
DDU Destination Entry	0.028	0.028	0.000

index to Tables

Discounts for share calculations	Key Rate to Revenue per Fiece Adjustment	D. D. C. D. D. D. D. A. D. D. A. D.	Additional Ounces as Percent of First Ounces	Revenue per Piece	Discounts	Costs	Revenue	Volume	Revenue Requirement	Additional Ounce and Pound Rates	Key Rate per Piece	Cost Coverage	<u>Table</u>
-	16	7,	14	13	12	=	9	~1	6	5	33	1.7	Ране

		le cost (p. 11) for the mail type	Cost coverage for a mail type is the ratio of revenue (5. 9) to column which I not (
0.00%	100.0%	100.0%	4 9 (2)
0.64%	169.6%	168.9%	Antipulable Costs
0.00%	153.3%	153.3%	Special Services
0.00%	122.2%	122.2%	(International Mail
0.00%	0.0%	0.0%	Postal Penalty and Free-for-the Blind
0.00%	186.5%	186.5%	Priority Mail, Express Mail and Mailgrams
0.00%	114.5%	114.5%	total Standard B
7.09%	155.3%	148.2%	tolal Standard A
0.00%	126.7%	126.7%	Mandard Nonprofit Enhanced Carrier Route
0.00%	116.8%	116.8%	Standard Nonprofit
8.50%	161.6%	153.1%	Standard Regular and Enhanced Carrier Route
5.57%	214.4%	208.8%	Standard Regular Enhanced Carrier Route
9.29%	142.2%	132.9%	Standard Regular
			Standard Single Piece
0.00%	101.3%	101.3%	I otal Periodical
-2.88%n	191.7%	194.5%	I ORAL PIPST CIASS
0.01%	265.6%	265.6%	Total First City City Service Present
0.02%	111.9%	111.9%	First-Class Cards - Single Piece
-9.10%	254.4%	263.5%	FIRST-Class Letters and Flats - Preson
-1.55%	169.7%	171.2%	First-Class Letters and Flats - Single Piece
Difference	Alternate Proposal	Proposed R2000-1	
R2000-1		,	
Proposed			
Compared to			
Proposal			
Alternate			
		Tage	The Cox Coverage (大名) The Coverage (大名) The Cox Coverage (The Cox Coverage (The Cox Co

Key Rate	per Piece (Dollars per Piece		Alternate	El protection
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	A learness	K2000-1	Percent
		Alternate	Diffe	
	R2000-1	<u>Proposal</u>	Difference	Difference
irst-Class Letters and Flats - Single Piece	0.340	0.340	0,000	0.0%
irst-Class Letters and Flats - Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
irst-Class PRM and QBRM Letters	0.310	0.310	0.000	0.0%
irst-Class Letters and Flats - Workshared per Piece Rate				
Nonautomated Presort	0.320	0.320	0.000	0.0%
Automated Basic Letters	0.280	0.274	-0.006	-2.1%a
Automated Basic Flats	0.310	0.310	0.000	0.0%
Automated 3-Digit Letters	0.271	0.262	-0.009	-3.3%
Automated 5-Digit Letters	0.253	0.245	-0.008	-3.2%
Automated 3/5-Digit Flats	0.277	0.277	0.000	0.0%
Automated Carrier-Route Letters	0.248	0.248	0.000	0.0%
irst-Class Letters and Flats - Workshared per Pound Rate	V-2-T0	0.270	0.000	0.070
Nonautomated Presort	0,000	0.000	0.000	
Automated Basic Letters				
	0.000	0.000	0.000	
Automated Basic Flats	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated 3/5-Digit Flats	0.000	0.000	0.000	
Automated Carrier-Route Letters	0.000	0.000	0.000	
irst-Class Letters and Flats - Workshared Second Ounce	0.230	0.174	-0.056	-24.3%
irst-Class Letters and Flats - Workshared Third Ounce	0.184	0.174	-0.010	-5.4%
irst-Class Letters and Flats - Workshared Ounces Above Third	0.230	0.220	-0.010	-4.3%
irst-Class Stamped Cards	0.230	0.230	0.000	0.0%
irst-Class PRM and QBRM Cards	0.180	0.180	0.000	0.0%
irst-Class Private Cards				
Single Piece Cards	0.210	0.210	0.000	0.0%
Single Piece Cards at Letter Rates	0.340	0.340		
Nonautomated Presort Cards	0.190	0.190	0.000	0.0%
Automated Basic Cards	0,174	0.174	0.000	0.0%
Automated 3-Digit Cards	0.167	0.167	0.000	0.0%
Automated 5-Digit Cards	0.154	0.154	0.000	0.0%
Automated Carrier-Route Cards	0,149	0.149	0.000	0.0%
tandard Single Piece				
tandard Regular				
Nonautomated Basic Letters	0.242	0.248	0.006	2.7%
Nonautomated Basic Nonletters	0.311	0.317	0.006	2.1%
Nonautomated Presort Letters	0.225	0.238	0.013	5.7%
Nonautomated Presort Nonletters	0.258	0.271	0.013	5.0%
Automated Basic Letters	0.200	0.213	0.013	6.4%
Automated Basic Flats	0.267	0.280	0.013	4.8%
Automated 3-Digit Letters	0.193	0.212	0.019	10.0%
Automated 5-Digit Letters	0.172	0.191	0.019	11.2%
Automated 3/5-Digit Flats	0,231	0.250	0.019	8.4%
tandard Regular - Second Ounce	0.000	0.000	0.000	U.770
tandard Regular - Third Ounce	0.000	0.000	0.000	0.094
tandard Regular - Ounces Above Third	0.041	0.041	0.000	0.0%
tandard Regular Enhanced Carrier Route	6		* ^^	1.05
Automated	0.163	0.169	0.006	4.0%
Basic Letters	0.175	0.181	0.006	3.7%
Basic Nonletters	0.175	0.181	0.006	3.7%
High-Density Letters	0.152	0.158	0.006	4.2%
High-Density Nonletters	0.154	0.160	0.006	4.2%
Saturation Letters	0.143	0.149	0.006	4.5%
Saturation Nonletters	0.148	0.154	0.006	4.4%

Key Rate per Pie	ce (Dollars per Piece) cont	inged 🦠 🔭 🔭	o je Podravića	14 (17.44)
			Aitemate	
			Proposal	
· ·			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u>	<u>Alternate</u>		Percent
	R2000-1	<u>Proposal</u>	Difference	Difference
Standard Regular Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	***
Standard Regular Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	
Standard Regular Enhanced Carrier Route - Ounces Above Third	0.037	0.037	0.000	0.0%

Key rates are inputs to the model and are the rate for one specific type of mail. The key rates for Proposed R2000-1 are obtained from Request of the United States Postal Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1. Key rates for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Discounts are shown on p. 12.

		·	Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	<u>R2000-1</u>	<u>Proposal</u>	Difference	<u>Difference</u>
irst-Class Single Piece Additional Ounces	0.230	0.220	-0.010	-4.3%
First-Class Letters - Workshared per Pound Rate				
Nonautomated Presort	0.000	0.000	0.000	++-
Automated Basic Letters	0.000	0.000	0.000	
Automated 3-Digit Letters	0.000	0.000	0.000	
Automated 5-Digit Letters	0.000	0.000	0.000	
Automated Carrier-Route Letters	000,0	0.000	0.000	
First-Class Workshared				
Second Ounce	0.230	0.174	-0.056	-24.3%
Third Ounce	0.184	0.174	-0.010	-5.4%
Above Third Ounce	0.230	0.220	-0.010	-4.3%
Standard Regular Addition for Pound Rate		0.000	0.000	
Standard Regular Additional Ounces				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.041	0.041	0.000	
Standard Enhanced Carrier Route Addition for Pound Rate		0.000	0.000	
Standard Enhanced Carrier Route				
Second Ounce	0.000	0.000	0.000	
Third Ounce	0.000	0.000	0.000	
Above Third Ounce	0.037	0.037	0.000	

Additional ounce and pound rates are inputs to the model. The additional ounce and pound rates for Proposed R2000-1 are obtained from Request of the United States Postal Service. for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1

-1. Additional ounce and pound rates for an alternative proposal are set by the model user by changing each rate.

Total Revenue is obtained from the Revenue Table on p. 6. Total Revenue Requirement (Total Costs) is obtained from the Cost Table on p. 11. Not Surplus(Deflurency) is Total Revenues minus Total Revenue Requirement.	Total Revenues Total Revenue Requirement (Equals Total Costs) Net Sarphas (Deficiency)	Reven
Revenue Requirement (Total Costs) is o irement.	69,116.8 69,138.7 (21.83)	Revenue Requirement (Million Dollars) Revenue Requirement (Million Dollars) Proposed R.2000-1
bained from the Cost Ta	68,743.5 68,765.3 (21.83)	Alternate Proposal
able on p. 11. Net	-373.331 -373.330 (0.0)	Alternate Proposal Compared to Proposed R2000-1
	-0.5% -0.0%	all transfer of the control of the c

Volume 1 To the second of the			Alternate	
			Proposal	
			Compared to	
			Proposed R2000-1	
			_	
	<u>Proposed</u> <u>R2000-1</u>	Alternate Proposal	Difference	Percent Difference
irst-Class Letters and Flats - Single Piece Including QBRM	52,877.658	52,273.908	-603.750	-1.1%a
irst-Class Letters and Flats - Single Piece Additional Ounces	21,001.839	20,762.043	-239.796	-1.1%
irst-Class PRM and QBRM Letters	357.932	353.845	-4.087	-1.1%
irst-Class Letters and Flats - Workshared	46,979,736	48.162.572	1,182.836	2.5%
Nonautomated Presort	2.586.288	2,636.063	49.776	1.9%
Automated Basic Letters	5,620.726	5,757.375	136.648	2.4%
Automated Basic Flats	52,293	53.488	1.195	2.3%
Automated 3-Digit Letters	24,508,201	25,191.010	682.810	2.8%
Automated 5-Digit Letters	12.362.727	12,638.718	275.991	2.2%
Automated 3/5-Digit Flats	304.691	311.513	6.821	2.2%
Automated Carrier-Route Letters	1,544.810	1,574.404	29,594	1.9%
irst-Class Letters and Flats - Workshared Ounces One to Two	1,681.963	1,724.311	42.348	2.5%
irst-Class Letters and Flats - Workshared Ounces Two to Three	471.274	483.140	11.866	2.5%
First-Class Letters and Flats - Workshared Ounces Over Three	295.463	302.902	7.439	2.5%
irst-Class Stamped Cards	415.873	415.873	0.000	0.0%
First-Class PRM and QBRM Cards	103.678	103.562	-0.116	-0.1%
irst-Class Private Cards	5,025.078	5,013.495	-11.583	-0.2%
Single-Piece Cards including QBRM & Stamped	2,354.910	2,352.271	-2.639	-0.1%
Nonautomated Presort Cards	383,715	383.477	-0.238	-0.1%
Automated Basic Cards	548,060	545.904	-2.156	-0.4%
Automated 3-Digit Cards	939.713	935.619	-4.094	-0.4%
Automated 5-Digit Cards Automated 5-Digit Cards	661.035	658.608	-2.427	-0.4%
Automated Sartier-Route Cards	137.645	137.615	-0.029	0.0%
Total First Class	105,759.955	106,323.255	563.300	0.5%
Total Periodical	10,321.166	10,321.166	0.000	0.0%
Standard Single Piece	(321110-	• • • • • • • • • • • • • • • • • • • •	0.000	0.076
Standard Single Free	40,998.656	39,331,228	-1,667.428	-4.1%
-	1,011.823	1,040.812	28.989	2.9%
Nonautomated Basic Letters Nonautomated Basic Nonletters	1,045.493	1,060.022	14.529	1.4%
	1,455.143	1,926.407	471.263	32.4%
Nonautomated Preson Letters	1,791.588	1,782.523	-9.064	-0.5%
Nonautomated Presort Nonletters			-179.174	-4.3%
Automated Basic Letters	4,120.244	3,941.069		
Automated Basic Flats	347,480	323.894	-23.587	-6.8%
Automated 3-Digit Letters	13,450.018	12,429,378	-1,020.640	-7.6%
Automated 5-Digit Letters	6,378.638	5,725.014	-653.62\$	-10.2%
Automated 3/5-Digit Flats	11,398.229	11,102,110	-296.119	-2.6%
Standard Regular - Second Ounce	21,688.159	20,806.094	-882.064	-4.1%
Standard Regular - Third Ounce	14,231.318	13,652.526	-578.792	-4.1%
Standard Regular - Ounces Above Third	41,537.326	39,847.990	-1,689.336	-4.1%
Standard Regular Enhanced Carrier Route	32,828.212	31,930.697	-897.514	-2.7%
Automated	1,851.903	1,788.290	-63.613	-3.4%
Basic Letters	5,449.490	5,271.544	-177.946	-3.3%
Basic Nonletters	11,794.849	11,584.559	-210.290	-1.8%
High-Density Letters	393.109	376.454	-16,655	-4.2%
High-Density Nonletters	1,479.259	1,445.214	-34.044	-2.3%
Saturation Letters	2,692.107	2,570.258	-121.849	-4.5%
Saturation Nonletters	9,167.496	8,894.378	-273.117	-3.0%
Standard Enhanced Carrier Route - Second Ounce	20,981.342	20,407.718	-573.624	-2.7%
Standard Enhanced Carrier Route - Third Ounce	15,424.743	15,003.035	-421.708	-2.7%
Standard Enhanced Carrier Route - Ounces Above Third	44,019.581	42,816.098	-1,203.483	-2.7%
Standard Regular and Enhanced Carrier Route	73,826.868	71,261,925	-2,564.942	-3.5%
Standard Nonprofit	11,425.579	11,425.579	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	2,851.875	2,851.875	0.000	0.0%
Total Standard A	88,104.322	85,539.380	-2,564.942	-2.9%

	Volume (Million Pieces) - continued	- fu'.	Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	<u>Proposed</u>	Alternate		Percent
	<u>R2000-1</u>	<u>Proposal</u>	Difference	<u>Difference</u>
Total Standard B	1,133.060	1.133.060	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	1,381.313	1,381.313	0.000	0.0%
Postal Penalty and Free-for-the Blind	405.217	405.217	0.000	0.0%
Fotal Domestic Mail	207,105.033	205,103.390	-2.001.643	-1.0%
nternational Mail	1,032.013	1,032.013	0.000	0.0%
Total Domestic and International Mail	208,137.046	206,135.403	-2,001.643	-1.0%

Reven	me (Armode Monals)			
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percent
	<u>R2000-1</u>	<u>Proposal</u>	Difference	Difference
First-Class Letters and Flats - Single Piece Per Piece Except QBRM	17,856.707	17,652.821	-203.885	-1,1%
First-Class Letters and Flats - Single Piece Additional Ounces	4,830.423	4,567.649	-262.774	-5.4%
First-Class PRM and QBRM Letters	110.959	109.692	-1,267	-1.1%
First-Class Single-Piece Letter Fees	167.072	167.072	0.000	0.0%
Nonstandard Pieces	39.634	39.634		
First-Class Letters and Flats - Workshared Total	13,226.407	13,091.019	-135.388	-1.0%
First-Class Letters and Flats - Workshared Per Piece	12,640.686	12,596.748	-43.939	-0.3%
Nonautomated Presort	823.093	838.934	15.841	1.9%
Automated Basic Letters	1,569.908	1,573.616	3.708	0.2%
Automated Basic Flats	10.841	11.088	0.248	2.3%
Automated 3-Digit Letters	6.641.722	6,600,045	-41.678	-0.6%
Automated 5-Digit Letters	3,127.770	3,096.486	-31.284	-1.0%
Automated 3/5-Digit Flats	84.454	86.345	1.891	2.2%
Automated Carrier-Route Letters	382.898	390.233	7.335	1.9%
First-Class Letters and Flats - Workshared Ounces One to Two	386.851	300.030	-86.821	-22.4%
First-Class Letters and Flats - Workshared Ounces Two to Three	108.393	105.083	-3.310	-3.1%
First-Class Letters and Flats - Workshared Ounces Over Three	67.956	66.638	-1.318	-1.9%
First-Class Letters and Flats - Workshared Fees	22.520	22.520	0.000	0.0%
First-Class Stamped Cards	87.333	87.333	0.000	0.0%
•	18.662	18.641	-0.021	-0.1%
First-Class PRM and QBRM Cards	937.780	935.748	-2.032	-0.2%
First-Class Private Cards	444.470	443,972	-0.498	-0.1%
Single-Piece Cards at Cards Rates	444.470 45.800	443.972 45,749	-0,498	-0.176
Single-Piece Cards at Letter Rates			0.045	0.10/
Nonautomated Presort Cards	72.906	72.861	-0.045	-0.1%
Automated Basic Cards	95.362	94.987	-0.375	-0.4%
Automated 3-Digit Cards	156.932	156.248	-0.684	-0.4%
Automated 5-Digit Cards	101.799	101.426	-0.374	-0.4%
Automated Carrier-Route Cards	20.509	20.505	-0.004	0.0%
First-Class Single Piece Cards Fees	7.636	7.636	0.000	0.0%
First-Class Workshared Cards Fees	1.278	1.278	0.000	0.0%
Total First Class	37,283.890	36,678.524	-605.366	-1.6%
Total Periodical	2,498.774	2,498.774	0.000	0.0%
Standard Single Piece				2.42
Standard Regular	9,070.437	9,309.684	239.247	2.6%
Nonautomated Basic Letters	244.861	258.586	13.725	5.6%
Nonautomated Basic Nonletters	247.847	256.500	8.653	3.5%
Nonautomated Presort Letters	311.613	436.171	124.557	40.0%
Nonautomated Presort Nonletters	306.085	319.754	13.669	4.5%
Automated Basic Letters	824.049	839.024	14.976	1.8%
Automated Basic Flats	68.900	67,324	-1.576	-2.3%
Automated 3-Digit Letters	2,473.993	2,515.344	41.350	1.7%
Automated 5-Digit Letters	1,039.334	1,037.716	-1.618	-0.2%
Automated 3/5-Digit Flats	1,714.556	1,809.823	95.267	5.6%
Standard Regular - Second Ounce	0.000	0.000	0.000	
Standard Regular - Third Ounce	0.000	0.000	0.000	***
Standard Regular - Ounces Above Third	1,716.011	1,646.220	-69.791	-4.1%
Fees, Residual Shape, and Adjustments	121.918	121.918	0.000	0.0%
Standard Regular Enhanced Carrier Route	5,162.025	5,154.813	-7.211	-0.1%
Automated	301.860	303.019	1.159	0.4%
Basic Letters	953.661	956.502	2.841	0.3%
Basic Nonletters	1,427.690	1,453.889	26.199	1.8%
High-Density Letters	41.972	41.899	-0.074	-0.2%
High-Density Nonletters	64.797	65.955	1.159	1.8%
Saturation Letters	263.208	262.623	-0.585	-0.2%
Saturation Nonletters	482.618	488,635	6.017	1.2%
Standard Enhanced Carrier Route - Second Ounce	0.000	0.000	0.000	
Standard Enhanced Carrier Route - Third Ounce	0.000	0.000	0.000	
Standard Enhanced Carrier Route - Ounces Above Third	1,606.715	1,562.788	-43.927	-2.7%
Fees, Residual Shape, and Adjustments	19.764	19.764	0.000	0.0%
Standard Regular and Enhanced Carrier Route	14,232.462	14,464.498	232.036	1.6%

Revenu	e (Million Dollars) - continued			
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed	Alternate		Percen
	R2000-1	Proposal	Difference	Difference
Standard Nonprofit	1,543.086	1,543.086	0.000	0.0%
Standard Nonprofit Enhanced Carrier Route	264.218	264.218	0.000	0.0%
Total Standard A	16,039.766	16,271.802	232.035	1.4%
Total Standard B	2,152.241	2,152.241	0.000	0.0%
Priority Mail, Express Mail and Mailgrams	6,611.961	6,611. 9 61	0.000	0.0%
Postal Penalty and Free-for-the Blind	0.000	0.000	0.000	
Total Domestic Mail	64,586.633	64,213.302	-373.331	-0.6%
International Mail	1,747.558	1.747.558	0.000	0.0%
Special Services	2,359.312	2,359.312	0.000	0,0%
Other Income	383.847	383.847	0.000	0.0%
Attributable Revenue	69,077.349	68,704.018	-373.331	-0.5%
Continuing Appropriations	67.093	67.093	0.000	0.0%
Investment Income	-27.621	-27.621	0.000	0.0%
Total Revenue	69,116.821	68,743.490	-373.331	-0.5%

Revenue is revenue per piece or key rate multiplied by volume for First-Class and Standrad A. For other types of mails and other types of revenues (e.g. special sevices, other income) revenue is set at the levels shown in the Direct Testimony of Virgina J. Mayes in Docket No. R2000-1, USPS-T-32, Exhibit USPS-32B

	表示。这种是特殊	Costs (M	IIIIon Dollars)	Contract of the Contract of th	Same Pall	
					Alternate	
					Proposal	
					Compared to	
					Proposed	
					R2000-1	_
			Proposed	Alternate		Percent
			R2000-1	Proposal	Difference	Difference
First-Class Letters and Flats - Single P	iece		13,437.357	13,283.931	-153.426	-1.1%
First-Class Letters and Flats - Presort			5,019.464	5,145.842	126.378	2.5%
First-Class Cards - Single Piece			539.919	539.314	-0.605	-0.1%
First-Class Cards - Private Presort			168.958	168.392	-0,566	-0.3%
Total First Class			19,165.698	19,137.479	-28.219	-0.1%
Total Periodical			2,465.588	2,465.588	0.000	0.0%
Standard Single Piece						
Standard Regular			6,823.933	6,546.402	-277.531	-4.1%
Standard Regular Enhanced Carrier Ro	ute		2.471.864	2,404.284	-67.580	-2.7%
Standard Regular and Enhanced Carrie	r Route		9,295.797	8,950.686	-345.111	
Standard Nonprofit			1,320.611	1,320.611	0.000	0.0%
Standard Nonprofit Enhanced Carrier l	Route		208.577	208.577	0.000	0.0%
Total Standard A			10,824.985	10,479.874	-345.111	-3.2%
Total Standard B			1,880.001	1,880.001	0.000	0.0%
Priority Mail, Express Mail and Mail;	gra <i>m</i> s		3,546.046	3,546.046	0.000	0.0%
Postal Penalty and Free-for-the Blind	!		40.348	40.348	0.000	0.0%
Total Domestic Mail			37,922.666	37,549.336	-373.330	-1.0%
International Mail			1,429.916	1,429.916	0.000	0.0%
Special Services			1,539.113	1,539.113	0.000	0.0%
Other Variable Costs			0.000	0.000	0.000	#DIV/0!
Attributable Costs			40,891.695	40,518.365	-373.330	-0.9%
Total Other Costs			27,978.701	27,978.701	0.000	0.0%
Prior Years Loss Recovery			268.257	268.257	0.000	0.0%
Total Costs			69,138.653	68,765.323	-373.330	-0.5%
	Volume Variable C	ost per Piece (Dollars				
	per	Piece)				
	Proposed R2000-1	Alternate Proposal		e multiplied by volume for of mail and other types of		
First-Class Letters and Flats - Single P	0.2541	0.2541	variable costs), costs at	re is set at the levels exp		
First-Class Letters and Flats - Presort	0.1068	0.1068	Proposed).			
First-Class Cards - Single Piece	0.2293	0.2293				
First-Class Cards - Private Presort	0.0633	0.0633				
Standard Regular	0.1664	0.1664				
Standard Regular Enhanced Carrier R	0.0753	0.0753	· Mai	il Processing Cost	0.00000	
				warding Cost	0.00000	

Disco	unts (Dollars per Piece) 🗆 🌣			2.9 x 36.30.63
			Alternate	
			Proposal	
			Compared to	
			Proposed	
			R2000-1	
	Proposed R2000-	Alternate		Percent
		Proposal	Difference	Difference
	1	гторозат	Difference	Difference
irst-Class Single Piece Letters Rate	0.340	0.340	0.000	0.0%
irst-Class Letters and Flats - Workshared Discounts for:				
Nonautomated Presort	0.020	0.020	0.000	0.0%
Automated Basic Letters	0.060	0.066	0.006	10.0%
Automated Basic Flats	0.030	0.030	0.000	0.0%
Automated 3-Digit Letters	0.069	0.078	0.009	13.0%
Automated 5-Digit Letters	0.087	0.095	0.008	9.2%
	0.063	0.063	0.000	0.0%
Automated 3/5-Digit Flats		0.092	0.000	0.0%
Automated Carrier-Route Letters	0.092	_		V.U%
Workshared Discount on Second Ounce	0.000	0.046	0.046	0.00
Workshared Discount on Third Ounce	0.046	0.046	0.000	0.0%
First-Class Single Piece Cards Rate	0.210	0.210	0.000	0.0%
First-Class Private Cards - Workshared Discounts for:				
Nonautomated Presort Cards	0.020	0.020	0.000	0.0%
Automated Basic Cards	0.036	0.036	0.000	0.0%
Automated 3-Digit Cards	0.043	0.043	0.000	0.0%
-	0.056	0.056	0.000	0.0%
Automated 5-Digit Cards Automated Carrier-Route Cards	0.061	0.061	0.000	0.0%
Standard Danular Napautomated Danie Latters Date	0.242	0.248	0.006	2 7%
Standard Regular Nonautomated Basic Letters Rate	0.242	0.248	0.006	2.7%
Standard Regular Letters Discounts for:				
Standard Regular Letters Discounts for: Nonautomated Presort Letters	0.017	0.011	-0.006	-37.9%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.017 0.042	0.011 0.036	-0.006 -0.006	-37.9% -15.3%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters	0.017 0.042 0.032	0.011 0.036 0.026	-0.006 -0.006 -0.006	-37.9% -15.3% -20.1%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters	0.017 0.042	0.011 0.036	-0.006 -0.006	-37.9%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters	0.017 0.042 0.032	0.011 0.036 0.026	-0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate	0.017 0.042 0.032 0.053	0.011 0.036 0.026 0.047	-0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters	0.017 0.042 0.032 0.053	0.011 0.036 0.026 0.047	-0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for:	0.017 0.042 0.032 0.053 0.311	0.011 0.036 0.026 0.047	-0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters	0.017 0.042 0.032 0.053 0.311	0.011 0.036 0.026 0.047 0.317	-0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% 2.1%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate	0.017 0.042 0.032 0.053 0.311 0.053 0.044	0.011 0.036 0.026 0.047 0.317 0.047 0.038	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Discounts for:	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -12.2% -14.7% -23.9%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% 2.1% -12.2% -14.7% -23.9% 0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9% -3.7% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9% -3.7% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 0.000 0.000	-37.9% -15.3% -20.1% -12.2% -12.2% -14.7% -23.9% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 0.000 0.000	-37.9% -15.3% -20.1% -12.2% -12.29 -14.7% -23.9% -0.0% -0.0% -0.0% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.000 0.000 0.000	-37.9% -15.3% -20.1% -12.2% 2.1% -12.29 -14.79 -23.9% 0.0% 0.0% 0.0% 0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032 0.181	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.000 0.000 0.000 0.000	-37.9% -15.3% -20.1% -12.2% 2.1% -12.29 -14.79 -23.9% 0.0% 0.0% 0.0% 0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters Standard Regular	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032 0.181 0.021	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.000 0.000 0.000 0.000	-37.9% -15.3% -20.1% -12.2% -12.2% -14.7% -23.9% -0.0% -0.0% -0.0% -0.0% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters Standard Regular BMC Destination Entry	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175 0.021 0.027	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032 0.181 0.021	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.000 0.000 0.000 0.000 0.000	-37.9% -15.3% -20.1% -12.2% -12.2% -14.7% -23.9% -3.7% -0.0%
Standard Regular Letters Discounts for: Nonautomated Presort Letters Automated Basic Letters Automated 3-Digit Letters Automated 5-Digit Letters Standard Regular Nonautomated Basic Nonletters Rate Standard Regular Nonletters Discounts for: Nonautomated Presort Nonletters Automated Basic Flats Automated Basic Flats Automated 3/5-Digit Flats Standard Regular Enhanced Carrier Route Basic Letters Rate Standard Regular Enhanced Carrier Route Letters Discounts for: Automated High-Density Letters Saturation Letters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Basic Nonletters Standard Regular Enhanced Carrier Route Nonletters Discount for: High-Density Nonletters Saturation Nonletters	0.017 0.042 0.032 0.053 0.311 0.053 0.044 0.027 0.175 0.012 0.023 0.032 0.175	0.011 0.036 0.026 0.047 0.317 0.047 0.038 0.021 0.181 0.012 0.023 0.032 0.181 0.021	-0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.006 -0.000 0.000 0.000 0.000	-37.9% -15.3% -20.1% -12.2% -14.7% -23.9%

Discounts are inputs to the model and are the discount for one specific type of mail. The discounts for Proposed R2000-1 are obtained from Request of the United States Postal.

Service for a Recommended Decision on Changes in Rates of Postage and Fees for Postal Services. Docket No. R2000-1. Discounts for an alternative proposal are set by the model user by changing each key rate or each discount and the mail type to which the discount is relative. Key rates are shown on p. 3.

Revenue per Pieco	(Dollars per Piece)		
			Alternate
			Proposa!
			Compared to
			Proposed R2000-1
	Proposed R2000-	Alternate	R2000-1
	1	Proposal	Difference
irst-Class Letters and Flats - Single Piece	0.3408	0.3408	0.000
First-Class Letters and Flats - Single Piece Additional Ounces	0.2300	0.2200	-0.010
First-Class PRM and QBRM Letters	0.3100	0.3100	0.000
irst-Class Letters and Flats - Workshared per Piece Rate Nonautomated Presort	0.3183	0.3183	0.000
Automated Basic Letters	0.2793	0.2733	-0.006
Automated Basic Flats	0.2073	0.2073	0.000
Automated 3-Digit Letters	0.2710	0.2620	-0.009
Automated 5-Digit Letters	0.2530	0.2450	-0.008
Automated 3/5-Digit Flats	0.2772	0.2772	0.000
Automated Carrier-Route Letters	0.2479	0.2479	0.000
First-Class Letters and Flats - Workshared per Pound Rate			
Nonautomated Presort	0.0000	0.0000	0.000
Automated Basic Letters	0.0000	0.0000	0.000
Automated Basic Flats	0.0000	0.0000	0.000
Automated 3-Digit Letters Automated 5-Digit Letters	0,000,0 0,0000	0.0000	0.000
Automated 3-Digit Letters Automated 3/5-Digit Flats	0.0000	0.0000	0.000
Automated Carrier-Route Letters	0.0000	0.0000	0.000
First-Class Letters and Flats - Workshared Ounces One to Two	0.2300	0.1740	-0.056
rirst-Class Letters and Flats - Workshared Ounces Two to Three	0.2300	0.2175	-0.012
irst-Class Letters and Flats - Workshared Ounces Over Three	0.2300	0.2200	-0.012
irst-Class Stamped Cards	0.2100	0.2100	0.000
irst-Class PRM and QBRM Cards	0.1800	0.1800	0.000
irst-Class Private Cards			
Single Piece Cards at Cards Rates	0.2100	0.2100	0.000
Single Piece Cards at Letter Rates	0.3400	0.3400	
Nonautomated Presort Cards	0.1900	0.1900	0.000
Automated Basic Cards	0.1740	0.1740	0.000
Automated 3-Digit Cards	0.1670	0.1670	0.000
Automated 5-Digit Cards Automated Carrier-Route Cards	0.1540 0.1490	0.1540 0.1490	0.000
Standard Single Piece	0.1490	0.1490	0.000
tandard Single Free			
Nonautomated Basic Letters	0.2420	0.2484	0.006
Nonautomated Basic Nonletters	0.2371	0.2420	0.005
Nonautomated Presort Letters	0.2141	0.2264	0.012
Nonautomated Presort Nonletters	0.1708	0.1794	0.009
Automated Basic Letters	0.2000	0.2129	0.013
Automated Basic Flats	0.1983	0.2079	0.010
Automated 3-Digit Letters	0.1839	0.2024	0.018
Automated 5-Digit Letters	0.1629	0.1813	0.018
Automated 3/5-Digit Flats	0.1504	0.1630	0.013
standard Regular - Second Ounce	0.0000	0.0000	0.000
tandard Regular - Third Ounce tandard Regular - Ounces Above Third	0.0000	0.0000	0.000
tandard Regular - Ounces Above Third tandard Regular Enhanced Carrier Route	0.0413	0.0413	0.000
Automated	0.1630	0.1694	0.006
Basic Letters	0.1750	0.1814	0.006
Basic Nonletters	0.1210	0.1255	0.004
High-Density Letters	0.1068	0.1113	0.005
High-Density Nonletters	0.0438	0.0456	0.002
Saturation Letters	0.0978	0.1022	0.004
Saturation Nonletters	0.0526	0.0549	0.002
tandard Enhanced Carrier Route - Second Ounce	0.0000	0.0000	0.000
tandard Enhanced Carrier Route - Third Ounce	0.0000	0.0000	0.000
tandard Enhanced Carrier Route - Ounces Above Third	0.0365	0.0365	0.000
standard Nonprofit	0.1351	0.1351	0.000
tandard Nonprofit Enhanced Carrier Route	0.0926	0.0926	0.000

Revenue per piece for Proposed R2000-1 is taken from Direct Testimony of David R. Fronk in Docket No. R2000-1, USPS-T-33, Workpaper 1 and Direct Testimony of Joseph D. Moeller in Docket No. R2000-1, USPS-T-36, Workpaper 1. Revenue per piece in the Alternative Proposal is the key rate per piece (p. 3) multiplied by the key rate to revenue per piece adjustment (p. 15).

	Proposed R2000-	Alternate	
	<u>1</u>	<u>Proposal</u>	
First-Class Single Piece	39.72%	39,72%	
rist-Class Workshared			
Second Ounce	3.58%	3.58%	
Third Ounce	1.00%	1.00%	
Ounces Above Third Ounce	0.63%	0.63%	
standard Regular			
Second Ounce	52.90%	52.90%	
Third Ounce	34.71%	34.71%	
Ounces Above Third Ounce	101.31%	101.31%	
tandard Enhanced Carrier Route			
Second Ounce	63.91%	63.91%	
Third Ounce	46.99%	46.99%	
Ounces Above Third Ounce	134.09%	134.09%	

-			Alternate
			Proposal
			Compared to
			Proposed
			R2000-1
	Proposed R2000-	Alternate	
	1	<u>Proposal</u>	Difference
irst-Class Single Piece	1.002	1.002	0.000
irst-Class Letters and Flats - Single Piece Additional Ounces	1.000	1.000	0.000
irst-Class PRM and QBRM Letters	1.000	1.000	0.000
irst-Class Letters and Flats - Workshared per Piece Rate			
Ionautomated Presort	0.995	0.995	0.000
Automated Basic Letters	0.998	0.998	0.000
Automated Basic Flats	0.669	0.669	0.000
Automated 3-Digit Letters	1.000	1.000	0.000
Automated 5-Digit Letters	1.000	1.000	0.000
Automated 3/5-Digit Flats	1.000 0.999	1.000	0.000
Automated Carrier-Route Letters	U.3 79	0.999	0.00
First-Class Letters and Flats - Workshared per Pound Rate Nonautomated Presort	0,000	1.000	1.000
Nonautomated Presort Automated Basic Letters	0.000	1.000	1.000
Automated Basic Letters Automated Basic Flats	0.000	0.669	0.669
Automated Basic Flats Automated 3-Digit Letters	0.000	1.000	1.00
Automated 5-Digit Letters	0.000	1.000	1.000
Automated 3/5-Digit Editors	0.000	1.000	1.000
Automated Carrier-Route Letters	0.000	1.000	1,000
First-Class Letters and Flats - Workshared Second Ounce	1.000	1.000	0.000
irst-Class Letters and Flats - Workshared Third Ounce	1.250	1.250	0.000
First-Class Letters and Flats - Workshared Ounces Above 3	1.000	1.000	0.000
rirst-Class Stamped Cards	0.913	0.913	0.00
irst-Class PRM and QBRM Cards	1.000	1.000	0.00
First-Class Private Cards			
Single Piece Cards	1.000	1.000	0.00
Nonautomated Presort	1.000	1.000	0.00
Automated Basic	1.000	1.000	0.00
Automated 3-Digit	1.000	1.000	0.00
Automated 5-Digit	1.000	1.000	0.00
Automated Carrier-Route	1.000	1.000	0.00
Standard Single Piece			
Standard Regular	1.000	1.000	0.00
Nonautomated Basic Letters	1.000 0.7 6 2	0.762	0.00
Nonautomated Basic Nonletters Nonautomated Presort Letters	0.762	0.952	0.00
Nonautomated Presont Nonletters	0.662	0.662	0.00
Automated Basic Letters	1.000	1.000	0.00
Automated Basic Flats	0.743	0.743	0.00
Automated 3-Digit Letters	0.953	0.953	0.00
Automated 5-Digit Letters	0.947	0.947	0.00
Automated 3/5-Digit Flats	0.651	0.651	0.00
Standard Regular - Second Ounce	1.000	1.000	0.00
Standard Regular - Third Ounce	1.000	1.000	0.00
Standard Regular - Ounces Above Third	1.000	1.000	0.00
Standard Regular Enhanced Carrier Route			
Automated	1.000	1.000	0.00
Basic Letters	1.000	1,000	0.00
Basic Nonletters	0.692	0.692	0.00
High-Density Letters	0.702	0.702	0.00
High-Density Nonletters	0.284	0.284	0.00
Saturation Letters	0.684	0.684	0.00
Saturation Nonletters Standard Enhanced Carrier Route - Second Ounce	0.356 1.000	0.356 1.000	0.00 0.00
Standard Enhanced Carrier Route - Second Ounce Standard Enhanced Carrier Route - Third Ounce	1.000	1.000	0.00
Standard Enhanced Carrier Route - Third Ounce Standard Enhanced Carrier Route - Ounces Above Third	1.000	1.000	0.00
Mandard Empaneed Carrier Route - Chiness Above Third	1.000	1.000	0.00

			Compared to
			Proposed R2000
	Proposed R2000-1	Alternate Propoșal	Difference
First-Class			
Nonautomated Presort	0.020	0.020	0,000
Automated Basic Letters	0.060	0.066	0.006
Automated Basic Flats	0.030	0.030	0.000
Automated 3-Digit Letters	0.069	0.078	0.009
Automated 5-Digit Letters	0.087	0.095	0.008
Automated 3/5-Digit Flats	0.063	0.063	0.000
Automated Carrier-Route Letters	0.092	0.092	0.000
Second Ounce	0.000	0.046	0.046
Third Ounce	0.046	0.046	0.000
Fisrt Class Cards			
Nonautomated Presort	0.020	0.020	0.000
Automated Basic	0.036	0.036	0.000
Automated 3-Digit	0.043	0.043	0,000
Automated 5-Digit	0.056	0.056	0.000
Automated Carrier-Route	0.061	0.061	0.000
Standard Regular			
Nonautomated Presort Letters	0.017	0.011	-0.006
Nonautomated Presort Nonletters	0.053	0.047	-0.006
Automated Basic Letters	0.042	0.036	-0.006
Automated Basic Flats	0.044	0.038	-0.006
Automated 3-Digit Letters	0.032	0.026	-0,006
Automated 5-Digit Letters	0.053	0.047	-0.006
Automated 3/5-Digit Flats	0.027	0.021	-0.006
BMC Destination Entry Discount	0.017	0.011	-0.006
SCF Destination Entry Discount	0.022	0.016	-0.006
DDU Destination Entry	0.028	0.022	-0.006